

Western – 2023 Provincial Council Meeting

HOW TO USE THIS LEGISLATION BOOKLET AT PROVINCIAL COUNCILS

This document describes in detail a Bylaw amendment submitted to the Western Provincial Council for consideration. Any amendment that passes will be considered at the 2023 Grand Chapter Congress in August. Bylaw amendments must achieve a 2/3 majority vote at Congress to pass.

Proposals related to National Policy and Procedures may be discussed and voted upon by the Council, but ultimately all National Policy and Procedures are administered by the Fraternity's elected Board of Directors. The Board, of course, will take any recommendation passed by a majority vote of the Provincial Council very seriously.

- Any language with ~~strikethroughs~~ would be deleted if the proposal or amendment passes.
- Any language listed in ALL CAPS indicates language that would be added if the amendment or proposal was adopted.
- Language in *italics* is included occasionally for explanatory purposes.

EXAMPLE:

~~Bylaw~~ - would be deleted

BYLAW - would be added

Bylaw - would be an explanatory note offering more detail or interpretation

PROPOSALS

PROPOSAL 1 – Bylaws Article XII & Policy G. 4.

SUBMITTED BY: Chris Yang – President, Xi Omicron Chapter

DATE: 01/17/2023

What does this proposal do?

In recent years, the Xi Omicron Chapter has gradually witnessed that the business world around us has evolved drastically and has motivated our chapter to propose amendments that will allow our fellow brothers across the nation to adapt to the new environment. We recognized that an increasing number of business roles in firms no longer require skills acquired from a business-specific major, but rather, the ability to engage in unique, logical and creative thinking that we believe can be acquired through a wide variety of academic majors. Placement rates of non-business schools have also affirmed the same trends with more graduates of non-business degrees breaking into the business vertical.

Furthermore, many colleges, including the University of California, Los Angeles, have adopted a flexible major system where students are able to change their majors easily as underclassmen. The flexible environment has encouraged active members to explore their academic interests and to broaden their horizons while still pursuing their business passions, which have occasionally resulted in active members graduating with non-business-related degrees. In the 2023 graduating class of the Xi Omicron Chapter, 8 out of 17 members are on track to graduate with a non-business major or minor. All 17 seniors have recently interned or will be working full-time in the business vertical, which goes to show the limited correlation between a business degree and one's career development in the business world and one's interest in business.

After speaking with different chapters, we recognize a similar issue in the recruitment process in which some really strong candidates are barred from the recruitment process merely due to the fact that they did not meet the major requirement. This is especially relevant for chapters without formal business majors or business schools. These chapters have had instances of turning down interested candidates in non-business majors despite their extensive professional experiences in business. We firmly believe that a candidate should be a strong candidate as long as they demonstrate a genuine interest in business.

As a result, our chapter has drafted this proposal in an attempt to grant more leniency and autonomy for chapters without an accredited school of business administration. We propose that chapters without an accredited school of business administration can open up their recruitment processes to students enrolled in non-business-related courses. The expansion of the recruitment pool and inclusion of students in non-business courses is crucial in identifying potential members who have shown the most potential in contributing to the study of business and the professional caliber of the chapter. These candidates would be evaluated based on their interest in business and contributing to the study of business. We can base our evaluation on personal conversations regarding their professional interests and prior professional experiences. We believe that this

proposal can increase diversity and inclusion and grant wider access to membership in the college community. Moreover, the chapters' greater presence in the college community can encourage more underclassmen with undecided majors to join the business community both on and off campus.

How does this proposal impact our organizational Strategic Priorities and Diversity, Equity and Inclusion initiatives?

Our proposal is grounded upon our commitment to promoting diversity, equity and inclusion in every Fraternity chapter and their respective college campuses. This proposal gives each chapter without business schools the opportunity to open up membership to a wider college community. The acceptance of a wider variety of majors within a chapter can benefit chapter operations in many ways. A more diverse group can lead to more engaging and insightful discussions and exchanges of opinions. Furthermore, students with different academic strengths can contribute to the Fraternity in more nuanced ways. For example, more artistic brothers can further enhance the Fraternity's public relations and marketing on campus.

Next Steps if Approved:

If the proposal is approved, chapters without business schools will open recruitment to all undergraduate college students. However, we would hope that Delta Sigma Pi's commitment to "foster the study of business in universities" remains unchanged. Therefore, each chapter can discuss with their district directors or regional and provincial vice presidents to ensure that their new recruitment policies still focus on recruiting individuals who have a genuine business interest that can be shown through criteria including but not limited to their interview skills, extracurriculars, past internships etc.

Next steps would be to have staff and the Board review items to allow for the removal of the major approval system as it pertains now. This includes updating various areas of language. Another next step would be a communication plan to make sure all chapters are aware of the change in the upcoming recruitment cycles of the 2023-2024 academic year.

****Positive aspects of implementing Proposal/Recommendation***

- College students from a wider academic background and interests can become active brothers in the Fraternity and choose to pursue business as their career path. This will further "foster the study of business in universities" as stated in the Fraternity's purpose. Moreover, chapters that will benefit from the removal of the major requirements can increase diversity within their membership and induct pledge classes that consist of a much more diverse and dynamic group of students.
- We believe that the policy can further strengthen the professional network of Delta Sigma Pi, allowing students to tap into a much wider variety of industries within the field of business. As a result, the policy will widen each chapter's reach in its respective campuses and further increase our competitiveness against rivaling business fraternities

****Negative aspects of implementing Proposal/Recommendation***

- This proposal only proposes changes in membership requirements for chapters without a formal business school. This will mean that there will be a difference in the academic background of brothers between chapters with a business school and chapters without a business school

****Provide a brief financial analysis (cost and benefits) of the Proposal/Recommendation (if applicable). Contact Central Office staff to discuss details as warranted.***

Cost Impact: Staff time to update bylaws, policy/procedure

Recommended implementation date and logic for selecting this date

Upon passage by the Grand Chapter

****Proposal Details (and/or exact Policy, Bylaw or Ritual Language proposed -- use ALL CAPS for new language and strikethrough for deletions.)***

BYLAWS

Article XII “Membership and Initiation”

Section 2. Qualified Programs —

- A. The term “qualified program” whenever used in the Laws of this Fraternity, shall include, but shall not be limited to,
1. those courses within the curriculum offered by an accredited school of business administration, commerce, accounting or economics that are requisite to obtaining a bachelor or graduate degree conferred by such school or,
 2. those courses designated by such school as a prerequisite to matriculation in the courses specified in paragraph 1, above. The Board of Directors shall determine the accreditation standards required under this subsection.
 3. FOR COLLEGIATE CHAPTERS WITHOUT AN ACCREDITED SCHOOL OF BUSINESS ADMINISTRATION, ALL COURSES WHICH CONTRIBUTE CREDITS TOWARDS THE OBTAINMENT OF THE BACHELOR'S DEGREE CAN BE DEEMED “QUALIFIED PROGRAM” UNDER THIS SUBSECTION
- B. The term “school” whenever used in the Bylaws shall include, but shall not be limited to, the terms “college”, “department”, “division”, and any other designation as may be determined by the Board of Directors.
- C. Upon petition of a collegiate chapter or any member of the Board of Directors, the Board of Directors shall determine if courses within the curriculum of other than a school of business administration, commerce, or accounting or an approved economics school may be deemed a “qualified program” under subsection (a).

D. If the curriculum of a qualified program is transferred to other than a school of business administration, commerce, or accounting or an approved economics school and such program is otherwise qualified but for the transfer, then the program shall be deemed qualified under subsection (a) for a period of two (2) years following the date of transfer. At the end of the two (2) year period, the Board of Directors shall make a determination if the program shall continue to be deemed qualified as provided under subsection (c).

POLICIES AND PROCEDURES

G. Pledging and Initiation

Policy 4. Standard Pledge Education Program

B. National Pledging Requirements– To be eligible for membership in Delta Sigma Pi, pledges must be enrolled in a “qualified” academic program as defined in the Fraternity Bylaws (~~generally a declared pre-business, business or economics major~~). ~~Individuals with other declared majors are generally not eligible to pledge.~~ Members of Alpha Kappa Psi, Phi Chi Theta, and Phi Gamma Nu are also ineligible. Members of Pi Sigma Epsilon marketing fraternity, and all general/social fraternities and sororities are eligible for Delta Sigma Pi membership.

S. Expansion and Reactivation

Policy 1. College and University Eligibility to Host a Delta Sigma Pi Chapter–

- A. Qualified program – The college or university must have a defined department, division, school, or college that offers the Bachelors and/or Master’s degree in Business Administration, Economics, or similar business curriculum. This entity will serve as the host location for a chapter. Additional qualified programs may be approved for membership based on the qualified program policy found in ~~Section D. of Fraternity policy.~~ SECTION F. OF THE POLICIES AND PROCEDURES MANUAL. Delta Sigma Pi does not admit students in associate degree or certificate programs, nor those taking business classes in non-degree programs or business minors.
- B. Accreditation – The college or university must be accredited by either the Association of American Universities or one of the regional accrediting associations. Higher accreditation for a specific program is not required.
- C. Enrollment – At least 400 full-time undergraduate students must be regularly enrolled in the qualified program. Total business/economics enrollment less than 400 full-time undergraduate students may be considered on an individual basis. A majority vote of the Board of Directors is required to approve recognizing a startup group at schools with less than 400 full-time undergraduate enrollment. Interested students or faculty may submit a request for consideration to the Central Office, which will be forwarded to the Board of Directors. The request should identify the faculty/staff support on campus, projected increases in enrollment or any other factor deemed relevant in demonstrating that a chapter on such campus will be successful.

- D. Permission from School – The office of the business/economics dean or equivalent must provide a written statement of permission to allow publicity materials to be distributed and informational meetings to be held for the purpose of establishing a startup group and subsequently petitioning for a Delta Sigma Pi charter.

- E. Location – Consideration of any program outside the United States; or a campus where English is not the primary language, requires a special review by the Board of Directors to determine if human and financial resources and insurance are available and if the program and students are likely to meet Delta Sigma Pi operational standards. A majority vote of the Board of Directors is required to approve colonization efforts at any such campus.

NOTES:

Passed

Passed as amended

Failed

PROPOSAL 2 – Bylaws Article XI

SUBMITTED BY:

Erica Kolsrud, Western Provincial Vice President

DATE: January 10, 2023

What does this proposal do?

Removes the alumni chapter charter and franchise renewal fees from bylaws and places them in policy, which is consistent with collegiate dues and fees language. The initial fee amounts will need to be set by the Grand Chapter in a separate recommendation. This will allow fees to raise with inflation, similar to fees charged to collegiate members and chapters. This recommendation also removes the “Form L” language for the list of officers, while keeping in place the actual requirement.

How does this proposal impact our organizational Strategic Priorities and Diversity, Equity and Inclusion initiatives?

This proposal place the amount in the correct location, National Policies and Procedures and could allow more revenue from alumni chapters to help support alumni programing.

Next Steps if Approved:

The proposal would be submitted by the Western Province to 2023 Grand Chapter Congress for Consideration.

****Positive aspects of implementing Proposal/Recommendation***

- Creates consistent language with collegiate dues and collegiate chapter fees.
- Allows for fees to increase with inflation.

****Negative aspects of implementing Proposal/Recommendation***

- Some may be against fees for alumni chapters increasing.

****Provide a brief financial analysis (cost and benefits) of the Proposal/Recommendation (if applicable). Contact Central Office staff to discuss details as warranted.***

Cost to update bylaws. The fees as currently stated generate minimal revenue for the Fraternity. Even after this change, the financial impact to revenue will be minimal.

Recommended implementation date and logic for selecting this date

Upon passage by the Grand Chapter

****Proposal Details (and/or exact Policy, Bylaw or Ritual Language proposed -- use ALL CAPS for new language and strikethrough for deletions.)***

National Bylaws Article XI. Alumni Chapters

Section 1. Charter – Each chapter which seeks to be chartered by the Board of Directors shall pay a charter fee of ~~twenty five dollars (\$25.00)~~. In addition, it shall submit a list of officers (Form L), and a roster of its membership. Only after this is done will the issuance of a charter be

considered. THE CHARTER FEE IS DETERMINED BY THE BOARD OF DIRECTORS FOR EACH FISCAL YEAR. THE FEE IS SUBJECT TO CHANGE AT AN ANNUAL RATE OF NO MORE THAN TEN (10) PERCENT. IF A SITUATION ARISES WHERE THE FEE MUST BE INCREASED BY AN AMOUNT GREATER THAN THE CAP, THAT AMOUNT MUST BE APPROVED BY THE GRAND CHAPTER PRIOR TO IMPLMENTATION.

Section 2. Franchise Renewal – Each chapter chartered by the Board of Directors shall remain chartered as long as it submits a list of officers annually and a membership roster annually. An annual franchise renewal fee ~~of twenty five dollars (\$25.00)~~ shall be due, payable and postmarked on or before June 30th of each year. Failure to remit this fee by the above date shall cause the chapter to be placed on inactive status. If any alumni chapter becomes inactive, it may become active again by submitting a new list of officers, a new roster of members, the franchise renewal fee ~~of twenty five dollars (\$25.00)~~ and a charter renewal fee ~~of twenty five dollars (\$25.00)~~. THE ANNUAL FRANCHISE RENEWAL FEE AND THE CHARTER RENEWAL FEE ARE DETERMINED BY THE BOARD OF DIRECTORS FOR EACH FISCAL YEAR. THE FEES ARE SUBJECT TO CHANGE AT AN ANNUAL RATE OF NO MORE THAN TEN (10) PERCENT. IF A SITUATION ARISES WHERE THE FEES MUST BE INCREASED BY AN AMOUNT GREATER THAN THE CAP, THAT AMOUNT MUST BE APPROVED BY THE GRAND CHAPTER PRIOR TO IMPLMENTATION.

NOTES:

Passed

Passed as amended

Failed