THE INTERNATIONAL FRATERNITY OF DELTA SIGMA PI NORTHEASTERN PROVINCIAL COUNCIL MEETING

The Northeastern Provincial Council met in Annapolis, MD on Sunday, February 7. Due to weather, the Council was one vote short of quorum. An email vote to ratify the decisions made in Annapolis was sent to all members of the Northeastern Provincial Council on March 11. A majority of the 63 voting members of the Council responded to ratify the decisions as outlined in the minutes that follow.

1

THE INTERNATIONAL FRATERNITY OF DELTA SIGMA PI NORTHEASTERN PROVINCIAL COUNCIL MEETING

FEBRUARY 7, 2010 ANNAPOLIS, MD

Chancellor Stephanie Moser (Xi Rho) called the meeting of the Northeastern Provincial Council of the International Fraternity of Delta Sigma Pi to order according to Ritual at 8:49 am on Sunday, February 7, 2010 at the Doubletree Annapolis, in Annapolis, MD

Brother Stephanie Moser (Xi Rho) served as chancellor of the meeting and Brother Renee Stewart (Eta Xi) served as recording secretary.

Brother Kathy Lazo-Thompson (Alpha) presented the credentials report (Addendum III). 31 delegates were present and voting at this meeting, out of the 62 eligible. This did not constitute quorum of the Northeastern Provincial Council.

Motion to adopt the Agenda for the Northeastern Provincial Council Meeting as distributed to the council.

Motion – Zeta Eta Second – Alpha Kappa Motion Passed

Motion to approve the minutes of the previous Provincial Council Meeting held in Cincinnati, OH on February 8, 2009

Motion – Zeta Eta Second – Beta Pi Motion Passed

There were no votes taken since the last Provincial Council Meeting in Cincinnati, OH on February 8, 2009.

Paul Carpinella presented the report of the Northeastern Provincial Vice President. (Addendum I). Additional notes mentioned are listed below:

- BWI will be closed until Monday afternoon for all those with flights
- There will be a session, presented by Dale Clark, immediately after the council meeting regarding expansion
- Would like the province to embrace the idea of a team and increase the ways in which chapters work together
- Anyone interested in serving on a committee can seek out the chairs or their RVP's

Regional Vice President reports were orally submitted to the Northeastern Provincial Council (Addendum I).

Capital RVP – Stacy Jordan
 All is well in the region and looks forward to continued success
 East Central RVP — Tionna Van Gundy
 NOT PRESENT
 Eastern RVP—Tom Calloway
 New colony in the Eastern Region at CUNY- Baruch College – Delta Phi Omega
 Alpha Gamma will be participating in THON at Penn State between Feb 19-21; 24 hour marathon to raise funds for treatment of children's cancer

- Zeta Pi will hold Hoops for Hope on March 21st to raise funds to go towards finding a cure for Cystic Fibrosis
- \diamond Potential installation of Pace University(NY) on April 17th. .

 ♦ New England RVP—Laura Bittner ♦ NOT PRESENT 	Formatted: Bullets and Numbering
♦ Niagara RVP —Beth Bivona ♦ NOT PRESENT	Formatted: Bullets and Numbering
 Steel Valley RVP—Tricia Smith Nu Upsilon will be celebrating their 15th anniversary on April 17th Alpha Kappa will be celebrating their 40th anniversary this year New regional committee – Professional Development Regional Leadership retreat in August at the University of Akron Provincial Committee chair reports were orally submitted to the Northeastern Provincial Council.	Formatted: Bullets and Numbering
Professional Development Chair—Kelly Jasion NOT PRESENT	Formatted: Bullets and Numbering
 Scholarship & Awards Development Chair—Pat Mazur NOT PRESENT 	Formatted: Bullets and Numbering
 Alumni Development Chair – Sparky Graves Working with Regional Committees on Alumni Development Working towards having alumni chapters in all major cities in the province Reaching out to VPAR's & Alumni Chapters to increase their communication Need to train the next generation of alumni leaders 	Formatted: Bullets and Numbering
Community & University Service Chair—Emily Torres NOT PRESENT 	Formatted: Bullets and Numbering
 Regional Boundary Task Force—Corie Schilberg ♦ Working towards making changes due to the growth in the NYC area 	• Formatted: Bullets and Numbering
Northeastern Provincial Vice President presented & distributed the Provincial Financial Report (Addendum II).	
Old Business from the previous council meeting was addressed: Determine use of budget surplus form 2008 Provincial Conference.	
 Paul Carpinella, Northeastern Provincial Vice President discussed the old business with the provincial council: Recommendation- That the money be rolled over to the 2011 conferences 	

Motion to roll over the surplus from the 2010 Northeastern Provincial Council to future conferences

Motion – Paul Carpinella, PVP Second – Stacy Jordan, Capital RVP

Vote taken

Motion Passed

Motion to adopt the Provincial Budget for the 2010-2011 fiscal year.

Motion – Paul Carpinella, PVP Second – Nu

Vote taken

Motion Passed

Motion to select Habitat for Humanity as the Provincial Community Service Option for the 2010-2011 fiscal years.

Motion – Paul Carpinella, PVP Second – Theta PI

Vote Taken

Motion Passed

Motion that the Northeastern Provincial Council forwards to the office of the Executive Director that the following locations be considered for the 2012 Northeastern Provincial Council Meeting, in order of preference from most favored to least favored: 1) Philadelphia, PA 2) Princeton, NJ and 3) Westchester, NY

Motion – Paul Caripinella, PVP Second – Mu Omega

Vote Taken

Motion Passed

Motion that the Northeastern Provincial Council forward to the Office of the Executive Director that the following dates be considered for the 2012 Northeastern Provincial Council Meeting in order of preference from most favored to least favored: Feb 10-12, Feb 24-26 and Feb 17-19.

Motion – Paul Carpinella, PVP Second – Xi Psi

Discussion was then heard

Motion to amend the dates to the following order of preference: Feb 24-26, Feb 17-19 and Feb 10-12.

Motion - Boston Alumni Second – Philadelphia Alumni

Vote Taken

Motion Passed

Vote taken on the amended motion for the dates for the 2012 Northeastern Provincial Council Meeting. Motion passed as amended.

Review schedule of upcoming meetings/events:

♦ 2010 LEAD School: October 30, 2010 – Providence, RI

◊ 2011 LEAD Provincial Conference: February 18-20, 2011 – Cleveland, OH

Discussion took place in regard to refunds for the Annapolis LEAD Provincial Conference due to the extreme weather. Two recommendations by the council were presented and a straw poll was taken

Recommended Course of Action#1: If the conference broke even, to return registration fees on a pro-rated basis

Discussion heard Vote taken

9 Yeah 15 Nay 2Abstentions

Straw Poll Motion Failed

<u>Recommended Course of Action #2: No refund to those who did not attend in order to preserve the quality</u> programming for future conferences

Discussion heard Vote taken

21 Yeah4 Nay3 Abstentions

Straw Poll Motion Passed

The floor was opened for general announcements:

♦ Leadership Foundation Raffle winners announced

♦ Capital RVP: Xi Rho 10th Anniversary on April 17th and Iota Rho 40th Anniversary on March 17th

♦ Philadelphia Alumni Chapter – Regional Social on April 24th at Dave & Busters – Center City

♦ Boston Alumni: Regional alumni development committee created – anyone interested contact them; Providence, RI social event in the works; Working on Olympic Rose Games

Alpha Kappa: 85th Anniversary celebration March 19th; participating in Relay for Life – if interested contact

♦ Theta Iota: 40th Anniversary on March 28th; Tim Augustine will be speaking at UCONN

Mu Tau: Working to have a golf tournament with Iota Rho – will keep everyone posted.

Motion to adjourn.

Motion – Paul Carpinella, PVP Second – Nu Motion Passed

Chancellor Stephanie Moser (Xi Rho) closed the Northeastern Provincial Council Meeting at 9:48 am

--- Formatted: Bullets and Numbering

ADDENDUM I

NORTHEASTERN PROVINCIAL REPORTS

PVP, RVP & Committees

Northeastern Provincial Vice President

Paul Carpinella

Travel/Meeting Summary

Date	Event	Location
August 15, 2009	Board of Directors Meeting	Arlington, VA
September 13, 2009	Lambda Tau Chapter Meeting	Waltham, MA
September 23, 2009	Chi Chapter Conference Call	
September 25, 2009	Board of Directors Meeting	Oxford, OH
September 25 – 27, 2009	National Volunteer Retreat	Oxford, OH
October 15, 2009	Chi Chapter Conference Call	
October 24, 2009	Pittsburgh LEAD School	Pittsburgh, PA
October 31, 2009	Chi Chapter Initiation	Baltimore, MD
November 7, 2009	Alpha Kappa Founder's Day	Buffalo, NY
	Professional Event	
November 9, 2009	Gamma Pledge Meeting	Boston, MA
November 21, 2009	Gamma Initiation	Boston, MA
November 25, 2009	Eastern Region Colony	
	Conference Call	
December 11, 2009	Boston Alumni Chapter Holiday	Stoughton, MA
	Party	
December 19, 2009	Babson College Interest Meeting	Wellesley, MA
January 9, 2010	Northeastern Province	Stoughton, MA
-	Leadership Team Meeting	-
January 22-24, 2010	Board of Directors Meeting	Louisville, KY

Anticipated Future Travel

Date	Event	Location
January 9, 2010	Northeastern Province	Stoughton, MA
	Leadership Team Meeting	
January 22-24, 2010	Board of Directors Meeting	Louisville, KY
February 5-7, 2010	Northeastern Provincial	Annapolis, MD
	Council/LEAD School	
April 17, 2010	Kappa Iota Nu Installation	Westchester, NY
	(Tentative)	

General Comments

Overall the first semester for this leadership team went well. For the most part, the new regional vice presidents were able to settle in to their positions over the course of the semester and receive quality "on-the-job training." There seems to be a good spirit for the fraternity as many chapters are striving to achieve the upper levels of the CMP rankings and registration for the Annapolis Provincial has filled up quickly.

In addition to the below mentioned goals, I will work closely with my leadership team to ensure that chapters strictly adhere to the risk management policy as well as pledge education programs.

Provincial Goal Summary

Leadership development

My main goal for the biennium is to create a solid core of knowledgeable leaders who are able to fill openings as they arise. The regional vice presidents are working hard to identify future leaders in both the alumni and collegiate ranks and are putting those individuals in positions to gain valuable experience. In addition, I have challenged each regional vice president to identify and train their potential successor(s) to help for a cohesive transition.

Cohesive committee structure organizing provincial and regional events

I feel that a cohesive committee structure that organizes coordinated provincial and regional events will help train and identify future leaders. In addition, committees can help create diversified events and solidify the depth and breadth of the organization.

Over the fall semester each member of the leadership team worked to identify committee chairs and staff each of those committees with qualified brothers. There is still much work to be done with the committees starting from the provincial level down to establish momentum and benchmarks for future committees.

Increase chapter interaction

I truly believe that chapters need to interact with one another to get the most benefit out of this organization. Currently each regional vice president is working within their region to identify events and opportunities to help chapters interact at a greater level.

For the most part, chapters are starting to get the message at least on the national event level as the Pittsburgh LEAD school was well attended, and the Annapolis Provincial Council has well over 500 registrants.

Chapter Operations

СМР

The chapters are adjusting to the new system. Currently many chapters in the province have submitted 50-60% of their items.

Finances

Outstanding debt has been steady from the previous year. Xi Upsilon continues to have a high balance with Central Office. The chapter has been consistent in paying the debt, but has dropped off in payment amounts recently. The regional vice president and district director are working closely with the chapter to correct the various operational issues that the chapter has.

Expansion

The province currently has five active colonies with four being located in the Eastern region alone. Below is an overview on each colony:

- Lehigh is in a very transition period for the group. Due to a change in the leadership of the school of management, they were forced to reapply for recognition with the school. During this time, attendance has been low and they are currently at a cross-roads. Election for new officers is scheduled for early in the spring semester. If a new motivated group of officers cannot be elected it would be appropriate to abandon the project.
- Pace is in the final stages of the colony process. Requirements are complete and the group plans to petition by the end of 2009/early 2010. They are currently on track for an April installation.
- City University of New York experienced some transition this year as the president left school. The officer group is committed to having a more active semester in the spring.
- Baruch College was just established at the mid-point of the fall semester. They are currently in the organization stages
- Rochester Institute of Technology was established late in the fall semester. They have held one recruiting event and the regional vice president plans to appoint an experienced District Director to oversee the project.

The New England region received an inquiry to reactive the chapter at Babson College. Local alumni are working with the collegians to gain school approval. I do not expect any concrete movement to occur until the mid-point of the spring semester.

Committee Summary

Committee chairs are as follows:

Committee	Chairperson
Alumni Development	Sparky Graves
Community and University Service	Emily Torres
Professional Development	Kelly Jasion
Scholastic Development and Awards	Pat Mazur

As stated above, the fall semester has been more of a formation semester for the committees. Over the spring semester, I am looking for each provincial chair to work with their committees to create cohesive events.

Due to the heavy expansion activity in the Eastern region a task force has been commissioned to evaluate the current regional boundaries. Corie Schilberg is currently chairing that task force.

Capital Region Vice President

Stacy Jordan

Sept 2009

- Labor day: exec committee meeting Mu Tau (George Mason)
- Chapter meeting: Xi Rho (George Washington)
- Chapter meeting: Iota Rho (Howard)

09/19/2009	Chi	John Hopkins	Chapter Consultant visit
9/20/2009	Omicron Omega	Delaware	Pledging Ceremony
9/21/2009	Iota Rho	Howard	Recruiting Event
9/25 - 9/27/2009	Volunteer Leadership		Oxford, OH
10/3/2009	Mu Tau	George Mason	Pledging Ceremony
10/3/2009	DC Metro Alumni		Fall Picnic
10/4/2009	DC Metro Alumni		Chapter meeting
10/10/2009	Area Conference	George Washington	
10/18/2009	Iota Kappa	James Madison	Multiple chapter events
10/23 to 10/25/2009	Lead School		Pittsburgh, PA
10/28/2009	DC Metro		Happy Hour
10/31 to 11/1	Lead School		Lexington, KY
11/2	Xi Rho	George Washington	Pledge Meeting
11/7	Chi / Baltimore Alumni	John Hopkins	Founder's Day Dinner
11/18	Xi Rho	George Washington	Pledge event
12/6	Xi Rho	George Washington	Initiation
12/7	Mu tau	George Mason	Chapter meeting
12/10	DC Metro		Happy Hour
1/9	Provincial Leadership		Boston, MA

Spring 2010 planned travel

2010 Provincial Conference: Feb 5 – 7, 2010 (Annapolis, MD) Chi chapter (chapter meeting)—tentative February 2010 Omicron Chi (chapter event)—tentative May 2010 Epsilon Kappa (chapter event)—tentative February 2010 Iota Kappa: Pledge Party / Brother meeting—tentative March 2010 Iota Rho: 40th chapter anniversary event --- tentative March 2010 Xi Rho: 10th chapter anniversary event—tentative April 2010 Potential joint initiation: George Mason (April 17th)

Review of goals related to my position

Visitation

Visited 6 of the 8 collegiate chapters in Fall 2009

Will visit the remaining chapters in Spring 2010

All DDs visited their chapters during Fall 2009 and ½ of them are hear at provincial conference

Continue to be visible through chapter visit or attendance @ national events (LEAD School, Provincial conference)

Increase the leadership pool within the region (in progress)

To accomplish this goal, I will be soliciting nominations from chapter DDs of graduating seniors who are potential candidates for the National Volunteer Leadership Retreat in August 2010

Continue to solicit alumni volunteers by contacting the the alumni chapters in the region for interested alums to serve (ie DD, regional committee, etc.)

Increase chapter participation in national events (improving)

7 out of 8 collegiate chapters attended a Fall LEAD school

All 8 collegiate chapters plus 2 alumni chapters have a delegate for provincial conference

I will continue to encourage chapters to send brothers to upcoming LEAD events (Providence LEAD School and 2011 Provincial Conference-Cleveland, OH)

• Increase chapter interaction (in process)

For the most part, alumni and collegiate chapters do not interact on a consistent basis. Some collegiate chapters have regular interaction with their local alumni chapter but others either do not have a local alumni chapter or no relationship with their local alumni chapter. Saturday lunch break-out gave each of the alumni chapter an opportunity to network with collegians. I work like to establish the framework whereas chapters in the region use each other as a resource and develop positive relationships.

Because several chapters have initiation dates in the same time period, I would like to attempt a DC area initiation on April 17th. George Mason (Mu Tau) has offered to host and I'm working on having at least 2 other chapters to participate. The last regional initiation was Spring 2006 (also hosted by Mu Tau).

In the initial stage of planning a regional conference for Fall 2010 and this will provide an opportunity for networking and information sharing among each other.

• Promote Delta Sigma Pi awards and leadership foundation scholarship (in process)

7 of the 8 collegiate chapters applied for the Collegiate of the Year (COY) award this past November. Last year, 5 of 8 chapters submitted nomination for this award. 2010 Provincial COY is from the Capital Region and Xi Rho has won the regional COY from 2007 to present

Last year, no chapter in the region received a leadership foundation scholarship but 1 brother did attend LeaderShape (Kayla Peters-Omicron Chi).

Goal for the end of 2010 school year is to have at least 7 collegiate chapters apply for a minimum of 2 national awards and have 2 collegians apply for LeaderShape 2010 in Boston, MA. Also, have at least 1 alumni chapter apply for one national award

Encourage VP-AR to utilize leadership foundation scholarship program as a source for funding for their membership. I would like all collegiate chapters to have someone apply for Leadership foundation scholarship (either undergraduate or graduate). • CMP

So far, chapters have not had many issues with the new Chapter Management Program (CMP)

Capital Region will have at least 1 chapter earn "Chapter of Excellence"

Capital Region will have at least 3 chapters earn "Chapter of Recognition"

By Fall 2010, all chapters in the region will have a good feel for CMP and plan their activities so that they can reach whatever CMP Tier is achievable (miminum Chapter of Recognition level).

Increase alumni participation and support of organized alumni chapters (in process)

Most of the chapters have involved alumni but only a couple of these schools have successful integration with their local chapters (Shepherdstown/Epsilon Kappa; Chi/Baltimore)

Big problem is that DC area chapters (Mu Tau, Xi Rho and Iota Rho) do not promote integration within the local chapter but their alumni do participate with the collegiate chapter

Goal is to make sure VP-AR promote participation in the local alumni chapter(s) and have the regional alumni committee obtain information on graduating seniors so outreach efforts can be done.

Alumni and chapter performance and status

Alumni chapter status

- Baltimore: Good interaction with local collegiate chapter (Chi) and have a variety of different program offering for their membership. Attended GCC and Provincial conference
- DC Metro: This chapter is still trying to find its way in respect to finding a good medium on what location and types of activities will attract brothers in the area. Attended GCC and help with Provincial Conference Social Event
- Shepherdtown: Good interaction with local collegiate chapter (Shepherd) and attended GCC and Provincial Conference; helped with Provincial Conference social event

Collegiate chapter status

 Chi (John Hopkins) Chapter is in rebuilding process Working on recruitment to increase chapter membership 6 members are in attendance @ Provincial Alumni chapter in area is working with the chapter to turn things around in a positive matter Good advisor support (in attendance @ Provincial) Guidance status until August 2010 • Epsilon Kappa (Shepherd) Have completed many of the optional events in CMP 9 members are in attendance @ Provincial Long chapter history Alumni chapter in the area (chapter involved with the chapter) Chapter will focus on recruiting during Spring semester Chapter attended both LEAD School and Provincial Conference Guidance status until August 2010 • Iota Kappa (James Madison) Biggest chapter in the region Conduct a long standing service project (SeeSaw) in memory of a fallen chapter brother Chapter attended both Lead School and Provincial Conference Large # of members in attendance @ Provincial Working towards gaining a high-tier on CMP • Iota Rho (Howard) Only Deltasig chapter at a historically black college/university (HBCU) Attended all 3 LEAD events this year (GCC, Lead School and Provincial) Attended area conference in October 2009 Chapter 40th anniversary is March 18 Alumni support the chapter in a variety of ways Good professional programming • Mu Tau (George Mason) Attended all 3 LEAD events this year (GCC, Lead School and Provincial) Large number of members in attendance @ Provincial Attended area conference in October 2009 Have good alumni support of the chapter #1 in CMP for the region On course to achieving Chapter of Excellence status in CMP • Xi Rho (George Washington) Attended all 3 Lead events this school year (GCC, Lead School and Provincial) Hosted area conference in October 2009 6 brothers are in attendance @ LEAD Provincial COY is from this chapter. Chapter has won regional COY since 2007 Chapter will be celebrating their 10th anniversary on April 1st • Omicron Chi (Frostburg) Good advisor support (attending Provincial conference) Joe Mayne conducted a professional presentation for the chapter (Dec 2009) Attended all 3 Lead events (GCC, LEAD School and Provinical) this school year One of the newest chapter in the region and establishing a good chapter identity Omicron Omega (Delaware) Philly alumni chapter supports this chapter Large number of members in attendance at Provincial even though Spring semester hasn't officially started Newest chapter in the region and will have a good # of alumni brothers after Spring 2010 graduation Good brother participation in recruiting and initiation

III) Leadership Team

District Directors Chi: Heath Marell Epsilon Kappa: Dawn Pitzer Iota Kappa: Ashley Hilbreath Iota Rho: Diana Beauge Mu Tau: Christian Galoci Xi Rho: Nicole Orlando Omicron Chi: Christopher Pitzer Omicron Omega: Amanda Morretto

Committees

Awards: Catherine Merdian (chair), Frank Hodas and Guy Dorsaville Community Service: Angela Bolden (Chair) Professional Development: David Crouch (chair) In the process of staffing the Alumni Development committee with collegiate chapter VP-AR and chair The team has a mixture of experience and new leaders within Delta Sigma Pi I will utilize the committees as a way to get more alumni in the leadership pipeline

East Central Region Vice President

Tionna Van Gundy

Chapter & District Director

Chapter	Chapter #	University	District Director
Omicron Tau	259	Ohio Dominican University	Christina Munoz
Theta Pi	172	Bowling Green State University	Alan Brunton
Xi Upsilon	251	Marshall University	Monica Jo Ramey
Theta Lambda	167	Xavier University	Mary Miracle Ackley
Alpha Theta	31	University of Cincinnati	Jessica Bartley
Alpha Omicron	38	Ohio University	Katherine A. Woodall
Alpha Upsilon	43	Miami University	Marissa C. Hoffecker
Nu	13	Ohio State University	Scott Sabol
Epsilon Tau	124	University of Dayton	Elaine R. Ortega

Regional Committees

Committee	Name	Email
Awards and Recognition	Jason Kraus	jason.kraus@arvinmeritor.com
Awards and Recognition Chair	Sam Shasheen	shaheens@sssnet.com
Awards and Recognition	Bill Cowgill	bill@cowgills.com
Professional Development - Chair	Amanda Meeker	amanda.r.meeker@gmail.com

Travel & Chapter Visits made by RVP

Chapter	University	Date
Grand Chapter Congress	National Fraternity	8/12/2009 - 8/16/2009
Leadership Retreat	National Fraternity	9/25/2009 - 9/27/2009
		10/8/2009 – Executive Committee
Omicron Tau	Ohio Dominican University	12/5/2009 – Initiation
Theta Pi	Bowling Green State University	11/22/2009 – Pledge & Chapter Meeting
		11/7/2009 – Initiation
Xi Upsilon	Marshall University	12/6/2009 - Strategic Planning Meeting
Theta Lambda	Xavier University	11/8/2009 - Professional Event, Chapter & Pledge Meeting
Alpha Theta	University of Cincinnati	11/12/2009 - Chapter Meeting
		11/1/2009 – Chapter Visit
Alpha Omicron	Ohio University	11/7/2009 – Initiation
Alpha Upsilon	Miami University	10/20/2009 – Pledge Meeting & Chapter Meeting
Nu	Ohio State University	10/15/2009 - Chapter Meeting
Epsilon Tau	University of Dayton	11/15/2009 – Chapter Visit
LEAD	Delta Sigma Pi – Pittsburgh, PA	11/24/2009 – LEAD presenter

Planned Travel for 2010 - *I plan to meet with each chapter again in the spring. Dates are TBD.

Event	Date	Location
East Central Regional Kick-Off Meeting	1/22/2010 - 1/23/2010	Northern Kentucky University
Provincial LEAD Conference	2/5/2010 - 2/7/2010	Annapolis, MD
Theta Pi 40 th Anniversary and Initiation	4/17/2010	Bowling Green, Ohio
Leadership Retreat	8/6/2010 - 8/8/2010	Cincinnati, Ohio

Goals & Progress

East Central Regional Kick-Off Meeting – January 22 – 23rd 2010 – Essential pieces of a bigger

• Ambassadors Program (Work in Progress)

This is a new initiative I have put together with the East Central Leadership team. This program would allow non-executive committee brothers to travel to other chapters with myself and the district directors of the region to get to know more about the region and learn new ideas. Ambassadors will be chosen on a yearly basis and will submit an application. The Ambassadors Program will be announced at the Regional Kick-Off Meeting in January.

• Provincial LEAD Conference (*Improving*)

Currently 8 of the 9 chapters are registered for this event in Annapolis, MD. There has been a strong push of communication regarding LEAD events.

• Increased attendance at all national events (*Improving*)

I have stressed the importance of getting involved nationally at all of my chapter visits. I hope to see all chapters in attendance at the 2011 Grand Chapter Congress.

• Clean up chapter operations (Work in Progress - Improving)

With the lack of leadership and guidance in the region for quite some time, this is an area that may take a few visits between the District Directors and I. Many issues are long standing traditions or recent ideas that don't comply with risk management, national requirements or are a lack of understanding of the bylaws and procedures.

• Pledge Education Program reviews (Work in Progress)

PE program reviews is going to be an area of focus for myself during my spring visits.

• Each chapter to reach Accredited tier of CMP (*Work in Progress*)

Many of the chapters in the region are very strong and can reach a higher tier of CMP. The Accredited tier of CMP is attainable for all chapters in the region and many of them have goals to reach the chapter of excellence.

CHAPTER BREAKDOWN

Omicron Tau - Ohio Dominican University (Christina Munoz)

Strengths – Dedicated chapter and strong alumni support. Influential District Director. Weaknesses – Small in size which causes the executive committee to be overwhelmed. University boundaries may cause some issues going forward with some initiatives.

Opportunities & Progression – Goal for the year is to receive the Most Improved Chapter award. Have doubled in size since recent initiation!

Nu - Ohio State University (Scott Sabol)

Strengths - Strong officers because of their election cycle. High energy chapter and great recruiting methods. Weaknesses – Large in size. Lack of participation from older brothers. Lack of national involvement/attendance. Opportunities & Progression – Close to the Columbus Area Alumni Chapter and should utilize these resources. Could receive the Chapter of Recognition or Chapter of Excellence tier of CMP.

Theta Pi – Bowling Green State University (Alan Brunton)

Strengths – Active nationally with high attendance at LEADs and GCC. Strong chapter overall, with great succession planning. Chapter Operations & Recruitment are outstanding.
Weaknesses – Fraternity & Chapter knowledge beyond officers. Officer transitions.
Opportunities & Progression - Goal for the year is to receive the Chapter of Excellence tier in CMP and is working very hard to achieve.

Alpha Theta - University of Cincinnati - (Jessica Bartley)

Strengths – Creative idea generating group. Trying to expand chapter involvement. Recognizes own strengths/weaknesses. Weaknesses – Large in size which is causing separation/cliques. Opportunities & Progression - Close to the Greater Cincinnati Alumni Chapter and should utilize these resources! Daniel E. Holthaus – Regional COY Winner – will be an exceptional alumnus.

Epsilon Tau - University of Dayton (Elaine Ortega)

Strengths – Strong chapter overall. Good relationship with University. Accepting of changes and suggestions made by myself and District Director. Weaknesses – Attendance at national events.

Opportunities & Progression - Able to receive the Chapter of Recognition or Chapter of Excellence tier of CMP.

<u>Theta Lambda – Xavier University (Mary Miracle Ackley)</u>

Strengths – Cohesive group and good attendance at chapter events and meetings. Weaknesses – CMP deadline submissions. Fundraising.

Opportunities & Progression – Reaching out to Alpha Theta chapter for potential dual events. Need to utilize District Director resources.

<u>Xi Upsilon – Marshall University (Monica Ramey)</u>

Strengths – Dedicated to maintaining charter.
Weaknesses – Understanding of Chapter Operations and processes. Pledge Education Programming and Recruitment.
Financial debt to Central Office. No alumni involvement.
Opportunities & Progression – Met with this chapter to go over operations, strategic plan and pledge program – all a work in progress. Need to continue good communications with DD and RVP.

Alpha Upsilon – Miami University (Marissa Hoffecker)

Strengths – Strong, cohesive chapter overall. Recruitment and signature fundraising event. Weaknesses – Lack of interaction with Central office and "next door" resources. Opportunities & Progression - Able to receive the Chapter of Recognition or Chapter of Excellence tier of CMP.

Alpha Omicron – Ohio University (Katie Woodall)

Strengths – Current President is a good face of the fraternity. Leadership Opportunities. Weaknesses – Fundraising. Chapter cohesiveness. "Alumni Board" – uncertain of the interaction and relationship between chapter and Alumni Board.

Opportunities & Progression - Leadership growth within chapter and beyond.

ALUMNI CHAPTERS

Columbus Area Alumni Chapter

Recently reactivated in the summer of 2009. Continually pushes involvement.

Greater Cincinnati Alumni Chapter

Continually pushes involvement and meets frequently. Sponsored breakfast at the Regional Kick-Off Meeting.

Eastern Region Vice President

Thomas Calloway

•	Travel	During	Period	(dates,	chapters,	location,	reason)	
---	--------	--------	--------	---------	-----------	-----------	---------	--

Date	Chapter/Colony	Location	Event
8/26/2009	Eta Xi	Philadelphia University	Chapter Meeting
9/15/2009	Kappa Rho	Adelphi University	Recruiting Event & Chapter Meeting
8/28/2009	Zeta Eta	St Peter's College	Chapter Meeting
10/1/2009	Zeta Pi	St Joseph's University	Pledging Ceremony
10/24/2009		Pittsburgh, PA	LEAD
11/7/2009	Mu Omega	The College of New Jersey	Initiation
11/11/2009	Eta Xi	Philadelphia University	One-on-One Meeting
11/14/2009	Kappa Rho	Adelphi University	Initiation
11/15/2009	Kappa Iota Nu	Pace University	Special Meeting
11/20/2008	Zeta Pi	St Joseph's University	Initiation
11/21/2008	Beta Nu	Penn University	Initiation
11/23/2008	Beta Xi	Rider University	Initiation
12/3/2009	Alpha Gamma	Penn State University	Initiation

* Numerous Philadelphia Alumni Chapter events were attended throughout the semester. As a member of the chapter, I am not specifically stating every meeting and/or event that I attended.

Planned Travel

Date	Chapter/Colony	Location	Event
1/31/2009	Kappa Iota Nu	Pace University	Executive Committee Meeting
2/5/2009		Annapolis, MD	Northeastern Provincial LEAD & Council
4/17/2009 (Tentative)	Kappa Iota Nu	Pace University	Chapter Installation

· Goals Progress related to your position

\circ (In Progress) Increase the leadership pool within the region

The Eastern Region has traditionally been difficult to retain talented and energetic brothers and keep them involved within the Fraternity, much less in leadership positions. New opportunities continue to create themselves establishing an atmosphere where new leaders and volunteers have been able to be matched with the opportunities that best fit everybody's needs. As several colonies have reached new points in their path to chartering, volunteers have been accessible. To keep this atmosphere going, collegiate brothers have been stepping forward in advance of graduation.

- (Improving) Promote Delta Sigma Pi Awards and Leadership Foundation Scholarships Six chapters within the Eastern Region submitted completed Collegian of the Year applications. This represents a slight decline from last year, but still shows promise as a region.
- (Improving) Increase attendance at national events
 - The region continues to increase attendance at every event.
- o (Undetermined) Increase alumni involvement

Alumni relations programs and activities at a majority of the chapters have remained status quo, however there have been indications that more alumni are remaining involved and supportive of their chapter without getting involved at a national level or with an alumni chapter affiliation.

- o (Undetermined) Increase chapter interaction
- Identification of potential leaders and/or update on your own succession-planning

During the last couple of years, the region has enjoyed the volunteer services of ten (10), four (4) this year alone, brothers who had never served in alumni leadership capacities. Most of these have played roles as District Directors, but other roles and responsibilities have also been filled by new volunteers.

District Directors (Fall 2008)

Alpha Alpha Gamma Beta Nu Beta Xi Zeta Eta Zeta Pi Eta Xi Kappa Rho Mu Omega CCDW	 Abigail R. Passeri Jennifer Morelli * Lauren Schappert Linda Fritchy Oakes vacant Elizabeth Calloway Dara Henry Shreema Sanghvi Rodney Carswell *
	U

Committee Members

Regional Awards Committee * Assigned *

Continue to reach out to graduating seniors to keep them involved in some capacity within the region.

General Comments regarding the operational status of the region/province and the fraternity

Most of the chapters are well on their way to meeting the requirements of an Accredited Chapter within the CMP. We are all still getting used to the new requirements and deadlines for the CMP. There are a few chapters have already completed the minimum number of professional or service events for the year. Overall, chapter operations remain strong for most chapters. The colony at Pace has continued to operate very successfully throughout the year and should be prepared for installation/reactivation during the spring semester. The region has also continued to grow as a new colony has been established at Baruch College in New York.

Chapters

0

٠

- Alpha (Abigail R. Passeri)
 - Strengths:
 - Professional programming remains very strong
 - General moral is very high
 - Good attendance at national events
 - Very self reliant
 - Have a firm grasp of deadlines in a professional manner
 - Weaknesses/Concerns:
 - Experiencing some attendance and participation problems Fundraising
 - o Opportunities:
 - Regional Leadership as a chapter Strong professional contacts
- Alpha Gamma (Jennifer Morellli)
 - Strengths:
 - Strong programming that is not just minimal effort
 - Good attendance at national events
 - Very self reliant
 - Recruiting
 - Strong leadership potential
 - o Weaknesses/Concerns:
 - Relationship with National Officers and volunteers General Chapter morale Alumni Relations/Involvement with the chapter

Attendance and participation problems at chapter events

Opportunities:

Regional Leaders

Good backup/support source to colonize schools in the vicinity to campus

• Beta Nu (Lauren Schappert)

Strengths:

0

0

- Strong programming
- Fundraising
- Forward thinking
- Good relationship with Beta Nu alumni
- Weaknesses/Concerns:
- Chapter management
- Relationship/communication with national volunteers
- CMP submission and meeting CMP deadlines
- Inter Chapter relations
- Too few in leadership roles
- Opportunities:

Consistent attendance at National events; given the strength of the chapter I would like to see a higher level attendance

• Beta Xi (Linda Fritchy Oakes)

- Strengths:
 - Extraordinary Morale and brotherhood
 - Good relationship with the school
 - Strong relationship with local companies
 - Taking strides to expand chapter interaction
 - Chapter management with strong programming that is not just minimal effort
 - o Weaknesses/Concerns:
 - Some historic traditions that are being corrected as they come up
 - Leadership transition
 - Opportunities:
 - Regional Leadership as a chapter
 - Potential National Leaders
 - Direct involvement/influence on Mu Omega which could benefit Mu Omega positively

* The schools in New Jersey, particularly Rider, have had a lot of recent concerns with hazing so there has been a big push to educate, deter, and prevent hazing on campuses. The brothers of Beta Xi have really made efforts to keep everybody educated on Risk Management and school efforts regarding hazing.

• Zeta Eta (vacant)

0

0

- o Strengths:
 - Refocused chapter that has really excelled
 - Chapter operations are greatly improved
 - Strong group of current brothers
- Weaknesses/Concerns:
 - Reliable assistance from a District Director has been lacking for years
 - Opportunities: Current brothers really get what Delta Sigma Pi can offer
 - New District Director will be appointed effective January 1, 2010

• Zeta Pi (Elizabeth Calloway)

- o Strengths:
 - Service program is extremely strong
 - Tight knit group Strong chapter that strives to avoid cliques Recruiting
 - Pledge Education Program
 - Weaknesses/Concerns:
 - National Event attendance (by percentage of chapter)
- Opportunities:

Leverage large chapter structure to develop committees National Event attendance can be increased because the school pays for registration Plan for the future, not just the now

• Eta Xi (Dara Henry)

- o Strengths:
 - Thinks big
- o Weaknesses/Concerns:
 - Relationships and group unity
 - Communication
 - Follow through
 - National Events attendance
 - Chapter Advisor
 - Attendance and participation problems at chapter events
 - Pledge Retention
- o Opportunities:
- Kappa Rho Adelphi (Shreema Sanghvi)
 - Strengths:
 - Support from school
 - Inter organization interactions on campus
 - Weaknesses/Concerns:
 - "New Chapter" pains a few "now what" points School lacks hazing policy
 - Opportunities:
 - Strong brotherhood that need to find themselves within the fraternity
- Mu Omega (Rodney Carswell)

0

- o Strengths:
 - Recruiting
 - Risk Management
 - Overall chapter management
- Weaknesses/Concerns:
 - Understanding of deadlines and event qualification; improving
- o Opportunities:
 - Developing younger brothers for future leadership

Colonies

- Kappa Zeta Theta Lehigh (vacant)
 - Strengths:
 - o Weaknesses/Concerns:
 - Lack of alumni leadership in the area
 - National event attendance
 - Opportunities:
- Kappa Iota Nu Pace (Michael Lombardi)
 - Strengths:
 - Petition being prepared/submitted
 - Attendance at national events improving greatly; just have to keep it up
 - Very proud of campus presence
 - Weaknesses/Concerns:
 - Transition needs work
 - Strong colony leadership sounds like they are that is pulling everybody along; concerned for next group of leadership
 - Opportunities:
 - On track for installation on April 17
- Chi Omega Pi City College of New York (Leah Orejudos)
- Strengths:

0

Interest still remains on campus; need to cultivate those members to become leaders

- Weaknesses/Concerns: Communication
 - CMP submissions Opportunities:
 - Identifying leadership to help guide the colony to the desired goal
- Delta Phi Omega Baruch College (vacant) The colony is too new to adequately gauge, but I am extremely excited for their presence.

<u>Alumni</u>

0

- New York City Alumni Chapter
- Philadelphia Alumni Chapter

Niagara Region Vice President

Beth Bivona

I. Overview

Overall the chapters in the Niagara Region are strong chapters and perform well. We continue to focus on knowledge about the fraternity and our policies and procedures. The chapters continue to excel in the quality of the professional programs they offer. The chapters routinely give back to their communities. The chapters have made great strides in increasing attendance at national events. Each chapter has set its goal as Tier III chapter.

II. Chapters

33 Alpha Kappa (University of Buffalo)

Alpha Kappa continues to be a strong chapter in the region. The chapter has been responsive to our suggestions and recommendations. Both the District Director and I have spoken to the chapter reminding it of the risk management and hazing policies. Overall, the Chapter appears to be on track. There will be an adjustment with the change of leadership (based on different styles) this semester. But the chapter is poised to succeed.

We are starting to see an increase in attendance at National Events. The Chapter held an interchapter event on Founder's Day. It invited neighboring chapters to a Founder's Day celebration which included three alumni presentations on: CMP, the history of DSP, and volunteer leadership. The chapter has approximately 13 brothers registered for Spring Provincials. The Chapter is motivated and holding strong professional programs which are recognized on campus. The Chapter is highly regarded in School of Management. The Chapter continues to memorize ritual for Initiation and has started to memorize ritual for the Pinning ceremony. Community Service and Professional events remain strong.

Historically recruiting has been a strength of this chapter. However, Alpha Kappa Psi undercut the Chapter's recruiting events by scheduling its events ½ hour before the publicized DSP events. The Chapter needs to work with and coordinate its recruiting events with Alpha Kappa Psi so that they may both co-exist.

The chapter will be celebrating its 85th anniversary in 2010.

146 Zeta Psi (University at Albany)

Initially communication was poor. The coordinator of University Greek Affairs met with me and provided insight regarding the University's culture and this chapter. During a routine visit with the pledges, violations of the pledging program were discovered. We have discussed the same with the Chapter and the DD. A warning letter was issued. The violations appear to be based on weak knowledge of fraternity policy. However, when discussed with the Chapter, it willingly and openly reviewed its pledge program and its bylaws. Communication has significantly improved as well. The DD has met with the Chapter to review policy and bylaws. Both the District Director and I have spoken to the chapter reminding it of the risk management and hazing policies.

The Chapter is very motivated and holding strong professional programs which are recognized on campus. The Chapter is highly regarded in School of Management. Community Service and Professional events remain strong. We would like to see

the Chapter increase its recruiting efforts and accept a larger qualified pledge class. We would also like to see the Chapter memorize ritual. The Chapter won an award last year and is poised to do it again this year. The Chapter routinely sends at least 7 brothers to LEAD regardless of the location. Recruiting of Deltasigs on campus is high.

176 Theta Upsilon (Siena College)

Theta Upsilon is a small chapter but very hard working. District Director has been very helpful in reinforcing national policy and procedure. Chapter is improving its understanding of national policy and fraternity's procedures. Both the District Director and I have spoken to the chapter reminding it of risk management and hazing policies. Overall, the Chapter appears to be on track. The chapter continues to have good representation at national events. The Chapter has 12 brothers registered for Spring Provincials. The Chapter is motivated and holding strong professional programs which are recognized on campus. The Chapter continues to memorize ritual for Initiation and has started to memorize ritual for the Pinning ceremony. Community Service and Professional events remain strong. The Chapter is the only greek organization on campus.

The Chapter received a letter to concern regarding the dropping of pledges. We have reviewed their explanation and believe the action was appropriate.

196 Kappa Lambda (Binghamton University)

Kappa Lambda successfully completed its probation terms and appears to be on track. The Chapter has been responsive to our suggestions and recommendations. The Chapter is very motivated and offers strong programs which are recognized on campus Both the District Director and I have spoken to the Chapter reminding it of the risk management and hazing policies. Overall, the Chapter appears to be on track. The Chapter is poised to succeed. We are starting to see an increase in attendance at National Events. Last semester the chapter sent over 20 brothers to LEAD. The Chapter has 5 brothers registered for Spring Provincials.

The Chapter is motivated and holding strong professional programs which are recognized on campus. The Chapter is highly regarded in School of Management. The Chapter continues to memorize ritual for Initiation and has started to memorize ritual for the Pinning ceremony. Community Service and Professional events remain strong. Community Service and Professional events remain strong. Recruiting of Deltasigs on campus is high.

250 Xi Tau (Syracuse University)

Xi Tau continues to be a strong chapter in the region. The Chapter has been responsive to our suggestions and recommendations. Both the District Director and I have spoken to the chapter reminding it of the risk management and hazing policies. Overall, the Chapter appears to be on track. There will be an adjustment with the change of leadership (based on different styles) this semester. But the chapter is poised to succeed. The Chapter continues to have strong attendance at National Events. The Chapter also participated in the interchapter event on Founder's Day in Buffalo. There were three presentations on: CMP, the history of DSP, and volunteer leadership. The Chapter has 20 brothers registered for Spring Provincials. The Chapter is motivated and holding strong professional programs which are recognized on campus. The Chapter is highly regarded in School of Management. The Chapter continues to memorize ritual for Initiation and has started to memorize ritual for the Pinning ceremony. Community Service and Professional events remain strong.

257 Omicron Rho (Cornell University)

Omicron Rho continues to be a strong chapter in the region. The Chapter has been responsive to our suggestions and recommendations. Both the District Director and I have spoken to the chapter reminding it of the risk management and hazing policies. The Chapter was found to have violations of risk management and was issued a warning letter. The Chapter is addressing these issues and each member of the executive committee submitted a response to the RVP addressing the same.

The Chapter selected a new Chapter Advisor who appears to be very involved with the Chapter and the University. This will help the Chapter. The DD is also very active with this Chapter. We would like to see an increase of attendance at National Events. The Chapter has 8 brothers registered for Spring Provincials (this is one of its highest registrations). The Chapter is motivated and holding strong professional programs which are recognized on campus. The Chapter is highly regarded in School of Management. The Chapter continues to memorize ritual for Initiation and has started to memorize ritual for the Pinning ceremony. Community Service and Professional events remain strong. Involvement with alumni is strong.

Colony - Rochester Institute of Technology - Sigma Beta Sigma (formerly Epsilon Lambda)

This is a reactivation effort. Currently there are 3 chapter officers. They continue to hold information sessions. Although we have not appointed a district director, local alumni in the Buffalo and Rochester areas have volunteered to assist

the Chapter. It is our goal to have an alumni at each of their events to help with the information sessions. The colony has been invited to Spring Provincial. We have also helped the Chapter develop recruiting materials.

III. Travel Summary

Fall 2009

Date:	Chapter:	Purpose:	Miles:
9-21-09	Albany (Zeta Psi)	Meet with Director of	540
	-	Greek Affairs	
9-29-09	Binghamton (Kappa	Chapter Visit	438
	Lambda)		
10-2-09	Buffalo (Alpha Kappa)	Chapter Visit	19
10-9-09	Buffalo (Alpha Kappa)	Pledge Mtg (* no DD	19
		until Nov. 09)	
10-11-09	Albany (Zeta Psi) &	Chapter & Pledge Visit	557
	Siena (Theta Upsilon)		
10-18-09	Albany (Zeta Psi)	Pledge Visit/ VPPE mtg	540
10-25-09	Pittsburgh	LEAD	461
11-7-09	Buffalo	Founder's Inter-Chapter	19
		Sponsored Event	
11-15-09	Syracuse (Xi Tau)	Chapter & Pledge Visit	276
11-20-09	Cornell (Omicron Rho)	Professional Event &	282
		Chapter Visit	
12-8-09	Rochester (Sigma Beta	Chapter Information	128
	Sigma Colony - Epsilon	Session	
	Lambda Reactivation)		
	Cornell (Omicron Rho) Rochester (Sigma Beta Sigma Colony - Epsilon	Professional Event & Chapter Visit Chapter Information	-

Total Miles:

3,279 miles

Spring 2010 (Anticipated)

2/5/07	Provincials Annapolis
TBD	Binghamton
TBD	Cornell
TBD	Buffalo
TBD	Albany
TBD	Siena
TBD	RIT

(Schools will be in session at the end of January and I will receive semester calendars thereafter. Travel will be planned shortly thereafter)

IV. Alumni Chapters

There has been some interest of an alumni chapter in Albany and Buffalo, however, no official inquiries have been made.

v. **District Directors**

Buffalo:	Bernarge Igwe
Albany:	Adam Thuman
Siena:	Kristin Wernig
Binghamton:	Kayla Brizo
Syracuse:	Sarah Ross
Cornell:	Katie Bang
RIT:	Vacant

VI.

<u>COY Committee & Applications</u> 5 of 6 eligible chapters submitted a COY applications. The applications were good but there needs to be more attention to detail - including spelling and grammar errors.

VII. Potential Future Volunteers

Potential leaders have been identified with the assistance of the District Directors and through personal observation.

VIII. Challenged Issue

Each of the chapters is seeking to be a Tier III chapter. Each chapter is targeting sending 5 brothers to national events each semester.

IX. <u>Regional Meeting:</u>

We are in the process of planning a regional meeting. Details will follow. We anticipate the meeting/discussions to focus on such topics as: risk management, pledge programs, awards and scholarship, myspace/facebook accounts, volunteer leadership, alcohol awareness and other topics of interest. We also plan to focus on RT and meaningful initiations. We are also considering a topic on officer transition and available online resources.

New England Region Vice President

Laura Bittner

Previous:

August 12-16, 2009 - Washington DC - Grand Chapter Congress September 25, 2009 - Hartford, CT - Connecticut Alumni Chapter Kickoff Event November 21, 2009 - Boston, MA - Gamma Banquet

Planned:

January 8-10, 2010 - Stoughton, MA - Northeastern Leadership Team Meeting January, 2010 - Storrs, CT - Theta Iota Executive Committee Meeting February 5-7, 2010 - Annapolis, MD - Northeastern Provincial LEAD Conference

GOAL PROGRESS

Ensure that each chapter in the region achieves Accredited Chapter Status or better with the new Chapter Management Program.

All the chapters in the region seem to be making a smooth transition to the CMP from CEI. So far I believe all chapters are still eligible to obtain accredited status.

Continue to increase the chapter interaction among the region by building on the successful regional events we've had the past year and the enthusiasm from the last Provincial Conference.

There are a huge number of collegiates and alumni registered for the Provincial Conference in Annapolis. Over the past semester chapters have been collaborating with the Alumni chapters and each other to put on events. The Connecticut Alumni Chapter continues to grow, providing new leadership and opportunities for networking in the western half of the region. The Boston Alumni chapter continues to dazzle me, putting on countless well-attended events. The Alumni committee is planning exciting events for spring and is already working on social event planning for the LEAD school in Providence.

Explore new expansion opportunities in the region.

We received a contact this semester from Babson and will be exploring getting approval from the Dean to start recruiting on campus.

Increase attendance at LEAD schools from each chapter in the region.

Again, I am impressed by the number of registrants for the Annapolis Provincial Conference, with three schools sending over 15 members, and representation from all but one school in the region.

Improve the quality of national award submissions and increase the number of applications by encouraging each chapter to apply for all awards for which they are eligible.

We received just as many COY applications as we have in previous years but I found the quality to be improved. Last semester there was a strong increase in both the number and quality of award submissions and I hope to see that number continue to grow. The region saw its first National award winner in a few years and we hope to see many more in the future

COMMITTEES

Alumni

Chair: Miranda Love

Lead by the President of the very active Boston Alumni Chapter, this group has already started meeting and planning exciting things with the future. They are actively working with the collegiate chapters' VPARs, several of whom are on the committee, as well as members of the Connecticut Alumni Chapter. They have also started brainstorming ideas for social events for the Fall 2010 LEAD school in Providence.

Awards

Chair: Thomas Skinner

The Awards committee is made up of some new blood this year, including two Golden Council members, and members that have perspectives from other parts of the country. I am encouraged that this will further improve the quality of our award selection and make the New England Region more competitive both Provincially and Nationally. The region had just as many COY applications as last year, and the committee successful selected our regional winner.

Professional Development

Chair: Vacant

While this committee has several members, they still need the appointment/election of a committee chair and therefore have not been organized this semester.

Community Service

Chair: Vacant

While this committee has several members, they still need the appointment/election of a committee chair and therefore have not been organized this semester.

CHAPTER SWOT ANALYSIS

Gamma (Boston University)

District Director: Bryon Goguen

- Strengths: Campus Image, Recruitment, National Event Participation
 - The chapter has a generally positive image on campus along with great support from Faculty Brothers and administrators. Recently they have been able to be more selective and have higher standards when inviting recruits to pledge and the chapter has had a stronger focus on better content for the pledge program. There's a lot of enthusiasm in the chapter for attending LEAD events as well as regional events. They currently have over 20 brothers registered for Annapolis.

Weaknesses: Preparation & Planning, Discipline, Ghost Brothers

• The chapter has lots of ideas but the BU scholastic calendar is demanding and makes most things stressful. They need to start planning earlier and spread the responsibility around to get more accomplished in shorter amounts of time. The lack of preparation also shows in large number of disciplinary actions. They seem to be dealing with high numbers of ghost brothers already, and their course of action to correct this has been through probations and executive trials, however, these are not always well planned, and it seems as though as soon as they deal with one member, it is time to discipline someone else or revisit an existing case.

Opportunities: Member Selection, Expanded Events, Morale

• The selection of recruits has been an extreme focus of the chapters' they are committed to quality over quantity, and their recognition on campus should aid in a more qualified pool of recruits to choose from. They also have the will to create more interactive, larger scope events, and look to participating or establishing more regional events. New ideas aimed at engaging brothers during meetings and establishing traditions could give the young group of brothers more ownership of the chapter, and may help weed out ghost brothers.

Threats: Participation

• There is a "points" system for participation, but there haven't been significant consequences seen by the general brotherhood as a result of this system. This may be leading to a laid back culture when it comes to dealing with discipline. Anything stated as mandatory is looked at as a suggestion and many times many excuses are accepted, devaluing the participation of those that attend mandatory events. This behavior

threatens the authority of the officers and leads to some very apathetic brothers which in turn leads to ghost brothers when they get bored with the direction the chapter is going. Also the lack of consistent involvement of committees is a threat because there is an unintentional divide between officers, and other brothers.

Theta Iota (University of Connecticut)

District Director: Patrick Johnson

Strengths: Brotherhood, Attendance, Recruiting, Community Service

• The chapter has an amazing sense of brotherhood and morale and enthusiasm within the chapter is enviable. Attendance at the chapter's events and meetings is strong and can probably be attributed to the chapter's brotherhood, the high quality events the chapter hosts, and strong communication between the executive committee and the rest of the chapter. Theta lota continues to excel in recruitment. They continue to have pledge classes in excess of 20 members and always have a large pool of interested members to choose from on bid night. Their strong recruitment in the fall and spring continues to grow the chapter's image on campus and in the school of business. The chapter has already completed all six of the required community service events.

Weaknesses: Risk Management, Pledge Program

 The chapter received a warning letter from Central Office for violations involving alcohol at initiation and a 70-question pledge final. While the alcohol may have been an isolated incident among specific Brothers, the chapter needs to take this opportunity to examine all of their activities, particularly those involved in their pledge program, to make sure they are strictly within the pledge program guidelines and within Risk Management.

Opportunities: Awards, Relationship with the Business School, Alpha Kappa Psi

• The chapter continues to improve their award applications and has done more with this than they have in years and will no doubt continue to improve. Alpha Kappa Psi's new presence on campus presents an opportunity for Theta Iota as it will force them to focus on their operations and public image. As Alpha Kappa Psi is a direct competitor for potential pledges it will force the chapter to be more conscientious of their actions and the image they present to the business school community. They have an opportunity to really improve their relationship with the business school through a number of events that are planned for the upcoming semester, including bringing in Tim Augustine as a speaker.

Threats: Self-containment, Tradition

• Theta Iota is an insulated chapter that has for many years been self reliant, and is hesitant to trust outside leadership as when they get involved it is typically for negative reasons. They do not have strong relationships with other chapters in the region resulting in many members of the chapter not realizing what Delta Sigma Pi is outside of Theta Iota. They struggle to attend LEAD events in the fall, but have a large group going to Annapolis. The chapter has many traditions that they are hesitant to give up, despite their unprofessionalism. Many of these traditions are perpetuated by Alumni members, many of whom are not still actively involved with Delta Sigma Pi. The chapter worries that losing these traditions will weaken the strong sense of brotherhood the chapter shares. They need to find a balance between maintaining the chapter's identity and embracing the professionalism of the National Fraternity. Doing so will unlock incredible potential for the chapter, but not doing so will have severe consequences.

Steel Valley Region Vice President

Tricia Smith

Steel Valley Region - Fall 2009

Fall 2009 - Travel			
Date of Visit	Chapter	Location	Event
9/25-27/09		Oxford, OH	Nat'l Leadership Retreat
9/1/09	Theta Kappa	University of Akron	Meeting
9/8/09	Theta Kappa	University of Akron	Meeting
9/22/09	Theta Kappa	University of Akron	Pinning Ceremony
9/29/09	Beta Pi	Kent State University	Pinning Ceremony
11/15/09	Mu Pi	Penn State - Behrend Col	Initiation
11/16/09	Nu Upsilon	West Virginia University	Initiation
11/17/09	Theta Kappa	University of Akron	Fundraiser
		23	

11/21/09	Beta Pi	Kent State University	Initiation
12/1/09	Lambda	University of Pittsburgh	Initiation
12/3/09	Theta Rho	Duquesne University	Initiation
12/5/09	Beta Pi	Kent State University	End of Year Banquet
12/5/09	CAAC	Akron, OH	Holiday Banquet

** Also attended several Cleveland-Akron Alumni Chapter meetings and events.

Spring 2010 - Planned travel

Date of Visit	Chapter	Location	Event
2/5-7, 2010		Annapolis, MD	NE Provincial Conference
2/12-2/14, 2010		Chicago, IL	NC Provincial Conference
4/30/10	Theta Kappa	University of Akron	40th Anniversary Banquet
April TBD	Nu Upsilon	West Virginia University	15th Anniversary Banquet

Chapter Reports

Beta Pi (Rich Garber)

Strengths:

- Generally a strong chapter, good programs that continue over the years
- Their "coffee sale," a pizza and snack shop in the Business school lobby, has been running continuously for over 40 years.
- Events include: brotherhood retreat, luncheon for faculty members, actively participate in Relay for Life each spring
- Created the Golden Rose Program, an incentive program for their members with rewards for participation Weaknesses:
 - Have a few interpersonal issues between some members (one issue resulted in a chapter trial last spring) but nothing that they can't handle.

Opportunities:

• Very well-respected with faculty and administrators in the business school

Threats:

Holding onto traditions just because that is what was done before

Goals for chapter:

• New President requested that each new officer complete a one-pager with info about what they intend to accomplish during their term. She is also planning to have monthly meetings with each officer.

Lambda (Patrick Flynn)

Strengths:

- Competitive to win national awards and become a Chapter of Excellence
- Executive Committee is strong this year: made sure that the chapter knows that it is welcome to attend EC meetings and that they feel included in everything. The chapter has responded very well to this.
- Professional and Community Service Programs have been amazing this year: improving on two already great programs.
- VP's have put together top-notch programs.
- Their "brotherhood" in general has been really top-notch so far

Weakness:

• Haven't had many people come forward with interest in running for certain positions for next year.

Opportunities:

- Make sure to continue to work with this past pledge class; they did very well at initiation, but there are a few that might "disappear". Need to keep everyone involved.
- Need to start having people "shadow" the E-Committee members, for next year.

Threats:

• Executive Committee is a "young" group, with a lot of people graduating.

Goals for chapter:

- To attempt to be more successful than the past year.
- To begin to teach each other CMP and how it works so that it will be an easier transition next year as well.
- Accomplish Chapter of Excellence this year as well as submit applications for every award that they can apply for including Faculty Advisor (minus Most Improved).

Mu Pi (Lisa Slusarz)

Strengths:

- · Successful community service and professional events
- Well implemented initiation

Weaknesses:

• Did not meet fundraising goal per the chapter's fall strategic plan

Opportunities:

• Possibly bringing Adam Carroll to speak; requested funds from the university to assist with, and planning as a campus wide event.

Threats:

• Lack of structure. The overall operations of the chapter seem to be sloppy.

Goals for Chapter:

• Establish a formal transition and checklist for each position. Primary function of this tool would be to make the position a "turnkey" in a sense that things would not need to be reinvented each semester/year. This would be in addition to the established DSP Officer Packets.

Nu Upsilon (Neeley Lantz)

Strengths:

• Brothers of the chapter this year really banded together to achieve common goals. They have done a 360 in comparison to last semester.

Weaknesses:

• Participation. Right now they need to develop ways to try to encourage brothers to participate. It seems to be the same brothers at every event.

Opportunities:

- Depending on recruiting/pledging next semester, the number of brothers could be an opportunity. There are many graduating in December 2009 and May 2010.
- This semester there were only 5 pledges, so they need to make sure they recruit enough to continue the strong bond they have now.

Threats:

• The biggest threat on campus is AKPsi. They are much larger, and therefore do not have to recruit as much to get brothers to join. Although DSP recruits for quality over quantity, they run the risk of losing potential brothers to AKP that would be a good fit with DSP.

Goals for Chapter:

• To finish and submit all their events on time. It would be for them to continue to improve upon last year and to keep building a strong foundation.

Theta Kappa (Bill Markowitz)

Strengths:

- New leadership within the Executive Committee
- Brothers in the chapter are showing their desire to be a Chapter of Recognition and are working together to hold each other more accountable

Weaknesses:

- · The chapter is stuck in tradition and hesitant to try new programs/events
- Need to work on organization and planning within the chapter, which will help with each brother participating and the chapter accomplishing their initial goals
- · Need to reach out for help and use CO and volunteer leadership resources available to the chapter
- · Need to build their fundraising efforts, which will help their finances

Opportunities:

Massive recruitment in the business school

- Include administration in chapter events
- Brothers in the chapter have the desire to become stronger and can use this motivation to develop strong programming in the next semester

Threats:

- The chapter is smaller in size and at risk with high graduation rates and low recruitment numbers
- · Competing fraternities in the business college, including AKPsi
- Lack of confidence within chapter

Goals for the Chapter:

- A massive recruitment campaign for the next semester
- Administering change that starts within the EC
- Accepting new methods for better productivity
- Memorizing the oath and ritual
- Going from a letter of concern to a chapter of recognition

Theta Rho (David Schreiber)

Strengths:

- The chapter has great connections in the professional activities department and held many successful events with very prominent companies in the area.
- Held many great community service events.
- The chapter is on the ball with all of their chapter operations and communication to the fraternity.

Weaknesses:

- Need to have an executive committee who will lead by example and in turn the chapter will follow. Because of a generally laid back attitude, the chapter didn't seem to put forth all of the efforts towards getting the chapter to the next level.
- Could use some help with fundraising which will in turn help out their finances.
- Better planning will also help the chapter focus on a larger goal of being run smoothly and having every member contributing.

Opportunities:

- Has great potential to make some major improvements; has a young and excited executive committee coming in who is ready to learn and grow the chapter.
- Many recent alumni who are in the area and willing to provide some assistance with professional events and possibly fundraising.
- Have an interest in working with other local chapters (Lambda) in hopes to learn from each other and get to know brothers from down the road.
- Currently doing the basics well, but now is the time to step up the game and become a great chapter. Threats:
 - The chapter will be graduating 25-30 people in the spring of 2010. This will clearly hurt the chapters overall numbers. They plan on taking a bigger pledge class in the spring.
 - Overall apathy has hurt the chapter in the past, but the new executive committee has quite a few younger members who won't be experiencing senioritis.

Goals for Chapter:

- Improve the structure of the chapter; getting all brothers involved in the workings of the chapter will help create a better environment.
- Improving the chapters' knowledge of ritual and working closely with the pledge class this next semester to help them understand just how important they are to the future of the chapter.
- Building a bond with the new brothers, and maintain communication as they become the officers of the chapter.

Regional Committees

Professional Development Committee Members:

- Sam Shaheen, Chair
- Renee Staul

Kathryn Proper

Goals:

- · Promote professional development events at chapters and cross chapter events
- Promote and increase regional attendance at the LEAD events
- Develop regional leadership retreat for August, 2010

Scholarship & Awards Committee

Members:

- Alan Brunton, Chair
- Karla Edwards
- Arnel Balcita
- Mike Losneck

Goals:

- · Increase national award applications from all chapters in the region, including alumni chapters
- Promote COY applications/nominations
- · Promote Leadership Foundation and chapter scholarships available to brothers in the region

Northeastern Province Community Service Report

Emily Torres

• Travel Summary

Date	Event	Location
October 23-25	Pittsburgh LEAD	Pittsburgh, PA
November 11	Founders Day Dinner – Mu Tau	Fairfax, VA

• Planned travel, if known:

Date	Event	Location
February 5-7	Annapolis Provincial LEAD	Annapolis, MD
February 19-21	THON (CS event) – Alpha Gamma	University Park, PA
April 24	Initiation – Mu Tau	Fairfax, VA
(Tentative)		
April 24	Banquet – Mu Tau	Fairfax, VA
(Tentative)		

<u>Committee Goals</u>

<u>Mission:</u> To continue to encourage & educate brothers on the importance of Community & University Service as part of their chapter operations as well as serve as a resource for questions & concerns.

Goals:

- Support and encourage chapter participation in National Community Service Events
 - Blood Drive
 - o Make A Difference Day
 - o Provincial Initiative Habitat for Humanity (until June 30, 2010)
 - Support initiatives of National Community Service Chair- Derry Webb
- Communicate & educate on "University Service" as part of Community Service
 - Continue to issue the newsletter to chapters and make available at LEAD events. Remind chapters about LEAD events and Service events that will take place during LEAD.
- Committee Meetings

0

- Meet (in person) twice yearly at National Events (Fall LEAD & Spring Provincial
 - Encourage members to attend the Spring LEAD in Annapolis
 - Increase member participation for the CS Events at the LEAD Schools

- . Visit chapters for BIG service events with Committee (such as THON)
- Semester Conference Calls 0
 - Communication done via e-mail .
 - Will make a committee requirement that to be a member you must come to one of the . LEAD events (Fall or Spring) in order to assist with the CS activities.

Actions:

- Develop & deploy a Community Service Survey to chapters to better understand any challenges 0 and the needs of the chapters
- Provincial Penny War Hold a penny war at the Fall LEAD School Annually Completed! 5th annual held in Pittsburgh, PA 0
 - - Raised \$1000.00
 - Those attending chose the charity: THON
 - Results will be posted in the newsletter in the Spring 2010 edition
- Will hold at least one additional service event at both LEAD School and LEAD Provincial. 0
- Pop Tab Collection Continue to support Pop Tab collection / contest at Spring LEAD Provincial to be given to the local Ronald McDonald House
 - Will hold 8th Annual Pop Tabs and donation collection in Annapolis 2010. All donations will go to Ronald McDonald House Charity – Baltimore Maryland
 - Valentines for Veterans and collection for no longer used cell phones and parts. .

Future Milestones:

- o Encourage participation in filing awards for Outstanding Community & University Service
 - Reminded chapters to submit their national CS events to National Chair for CS
 - Also reminded that in order to submit for award chapters must participate in one of the two national initiatives or the provincial
- Continue with the Provincial recognition program for participation in the Penny War & Pop Tab 0 collection
 - Plaques will be filled in and sent to the Central Office each Spring/Summer to be displayed for all to see!

Committee Members

- Kvle Junk Mu Pi (Alumni) / Philadelphia Alumni/ DD Alpha Gamma
 - Eta Xi (Alumni)/Philly Alumni/National CS Committee Renee Stewart
 - Patrick Johnson Xi Psi (Alumni)/Boston Alumni
- Kyra Pritchard Mu Pi - President PSU 0

Recommendations/ General Comments

General Comments:

Ο 0

As Community Service Chair, I will continue to, with the support of the committee, host a Community service event at each of the LEAD schools held in the Northeastern Province. I will also work to be a valuable resource to not only our collegiate members but our alumni as well. At the fall event we will change the charity for the donation so that different organizations can benefit from the generosity of Deltasigs, as well as meet the various philanthropic drives of our members. We'll try to diversify and add new initiatives to our efforts with the Provincial CS Initiative that is selected yearly and provide the Provincial Council with a list of recommended charities. I will document my activities and processes for chairs to succeed my time. **Recommendations:**

- Manual/ Guideline creation for chair positions (Provincial & National Level)
- Specific criteria for membership into committees; requirements to be a member
- Educate members on the value of reaching out to DSP Chairs at all levels and areas •

Northeastern Province Professional Development Report

Kelly Jasion

Travel Summary

Date	Event	Location
October 23-25	Pittsburgh LEAD	Pittsburgh, PA

Planned trav	rel, if known:	
Date	Event	Location
February 5-7	Annapolis Provincial LEAD	Annapolis, MD
?	Regional Conferences (6)	?

Committee Goals

<u>Mission:</u> To continue to encourage & educate brothers on the importance of Professional Development and to incorporate networking and skill development.

Goals:

- Support and encourage chapter participation in Professional Events
 - LEAD Schools
 - o LEAD Provincial Conferences
 - o Regional Leadership Conferences
 - o Provincial Leadership Conferences
- Support National Chair- Katie Koch
 - o Work to incorporate national ideas within our province
- Committee Meetings

0

- o Meet (in person) twice yearly at National Events (Fall LEAD & Spring Provincial
- Semester Conference Calls- most communication done via email**

Actions:

- o Promote Professional events on a chapter level
 - Help plan/set up 6 Regional Conferences hosted between LEAD Schools
 - Supporting those who can't make the conferences and connecting those chapters more at a local level
- o Continue with the Provincial recognition of travel

Future Milestones:

- o Develop transition binder for Professional Committee
- o Survey
 - Suggestions/Feedback from conferences and professional event ideas to share with other chapters
- o Provincial Conferences for Networking and career opportunities

Committee Memebers:

In development**

Recommendations/ General Comments

General Comments:

As Professional Development Chair, I will continue to, with the support of the committee, assist with each of the LEAD schools held in the Northeastern Province. I will also work to organize a regional conference in each region of our province. This will not only aid to those not able to attend the LEAD schools, but encourage chapters to share ideas freely amongst each other and use each other as a valuable resource. I will try to promote growth in

professionalism on a chapter (local) up to the provincial level. I will document my activities and processes for chairs to succeed my time.

Recommendations:

- Transition binder
- Educate members on the value of reaching out to DSP Chairs at all levels and areas for networking, jobs, idea sharing, eTC

ADDENDUM II

International Fraternity of Delta Sigma Pi Northeastern Provincial Budget

Description	20	01-2002	20	02-2003	20	03-2004	20	04-2005	20	05-2006	20	06-2007	20	07-2008	20	08-2009	200	9-2010		10-2011 oposed		riance
Northeastern Provincial Vice President	\$	2,000	\$	2,000	\$	1,940	s	2,000	\$	1,950	s	2,000	s	2,000	s	2,000	s	2,000	\$	2,000		
Regional Vice President Individual Travel Bu	udget	5 ¹																				
Steel Valley (6 Chapters)	S	625	s	625	s	600	s	625	\$	625	s	1,000	s	1,200	s	1,200	s	1,200	\$	900	\$	(300)
East Central (9 Chapters)	\$	1,125	\$	1,125	\$	1,320	\$	1,375	\$	1,375	\$	875	\$	1,050	\$	1,050	\$	1,050	\$	1,350	\$	300
Eastern (9 Chapters, 4 Colonies)	s	750	s	875	s	840	\$	875	s	750	s	1,250	s	1,500	\$	1,650	s	1,800	\$	1,950	s	150
Capital (8 Chapters)	\$	1,000	\$	1,000	\$	960	\$	1,000	\$	875	s	1,000	\$	1,200	\$	1,200	\$	1,200	\$	1,200	\$	-
New England (7 Chapters)	\$	750	\$	875	\$	960	\$	1,000	\$	1,000	s	1,000	\$	1,050	\$	1,050	\$	1,050	\$	1,050	\$	-
Niagara (6 Chapters, 1 colony)	S	500	S	500	S	480	\$	625	S	625	s	750	s	900	s	900	\$	900	\$	1,050	s	150
Subtotal	- \$	4,750	\$	5,000	\$	5,160	\$	5,500	\$	5,250	\$	5,875	\$	6,900	\$	7,050	\$	7,200	\$	7,500	\$	300
Provincial Leadership Meeting ²	\$	1,500	\$	2,000	\$	1,400	\$	2,500	\$	1,400	\$	2,125	\$	1,850	\$	1,850	\$	1,700	\$	1,700	\$	-
Speculative Colony	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	150	\$	150
Leadership Training			\$	500									\$	600	\$	600	\$	600	\$	275	\$	(325)
Provincial Committees and Task Forces	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	500	\$	500	\$	500	\$	375	\$	(125)
Other ³	\$	150	s	500	s	100	\$	-	\$	-	\$	-	s	150	\$	-	\$	-	s		\$	
TOTAL PROVINCIAL BUDGET	\$	8,400	\$	10,000	\$	8,600	\$	10,000	\$	8,600	\$	10,000	\$	12,000	\$	12,000	\$	12,000	\$	12,000	\$	

1 - 2010-2011 proposed RVP Budgets funded at \$150 for each collegiate chaptericolony in existence as of January 2, 2010. (Historical budgets starting in 2006-2007 reflect new regional boundaries effective July 1, 2009.)

2 - Meetings between PVP, RVPs, committee chains and other volunteers. May be a combination of face-to-face team meetings and conference calls.

3 - This line item includes historical allocations for speculative colonies. Any line item budget surpluses may be reallocated at discretion of PVP.

ADDENDUM III

Northeastern Provincial Council Meeting February 7, 2010 Annapolis, MD

Roll of Delegates

COLLEGIATE CHAPTERS

Alpha Lambda Chi Alpha Theta Alpha Omicron Beta Nu Beta Pi Epsilon Tau Zeta Pi Eta Xi Theta Kappa Theta Pi Theta Upsilon Iota Rho Kappa Rho Mu Pi Mu Omega Nu Upsilon Xi Tau Xi Phi Omicron Rho Omicron Chi Pi Rho

ALUMNI CHAPTERS

Baltimore
Boston
Cincinnati
Cleveland -Akron
Columbus
Connecticut
NYC
DC Metro
Philadelphia
Pittsburgh
Shepherdstown

OFFICERS

Northeastern Provincial Vice President Steel Valley Regional Vice President Eastern Regional Vice President Capital Area Regional Vice President New England Regional Vice President Niagara Regional Vice President

Madeline Moran ABSENT ABSENT ABSENT ABSENT Annie McDonnell ABSENT Kristin Quigley ABSENT Alex Stabl Kevin Amery ABSENT ABSENT Byron Vousinaas Jeff Starr David Goodmark ABSENT Bridget Alemd Christopher DuComB Matthew Grusshans ABSENT Rebecca Pavao

ABSENT Miranda Love ABSENT ABSENT Patrick Johnson ABSENT ABSENT Conchita Dixon ABSENT ABSENT

Hermawan Wijaya

Gamma Nu Alpha Gamma Alpha Kappa Alpha Upsilon Beta Xi Epsilon Kappa Zeta Eta Zeta Psi Theta Iota Theta Lambda Theta Rho Iota Kappa Kappa Lambda Lambda Tau Mu Tau Nu Sigma Xi Rho Xi Upsilon Xi Psi Omicron Tau Omicron Omega

Laura Elliott Robert F. Bauer Bryan Show Kayleigh Lot ABSENT ABSENT ABSENT Amanda Rotundo ABSENT Charles Devita ABSENT ABSENT ABSENT ABSENT Jacob Graham Asad Ali Dennis LeClair ABSENT James Kuhn Jess Higham ABSENT ABSENT

32

Paul Carpinella Tricia Smith Thomas Calloway

ABSENT

ABSENT

ABSENT

Stacy Jordan