

# **THE INTERNATIONAL FRATERNITY OF DELTA SIGMA PI NORTHEASTERN PROVINCIAL COUNCIL MEETING**

**FEBRUARY 10, 2008  
BUFFALO, NEW YORK**

Northeastern Provincial Vice President Onuka Ibe (Iota Nu) called the meeting of the Northeastern Provincial Council of the International Fraternity of Delta Sigma Pi to order according to Ritual at 8:32 am on Sunday, February 10, 2008 at the Hyatt Regency, in Buffalo, NY

Brother Onuka Ibe (Iota Nu) served as chancellor of the meeting, Brother Corie Schilberg (Mu Pi) served as parliamentarian and Brother Renee Stewart (Eta Xi) served as recording secretary.

Brother Suzanne Swire (Alpha Theta) presented the credentials report (Addendum III). Forty delegates were present and voting at this meeting, out of the 57 eligible. This constituted quorum of the Northeastern Provincial Council.

Changes to the agenda made by Onuka Ibe, Provincial Vice President:

- Move Item (J) and Item (M) to be included in Item (G)
- Move Item (H) and Item (I) to after Item (N)

Motion to adopt the Agenda for the Northeastern Provincial Council Meeting, with the above mentioned changes.

Motion – Baltimore Alumni  
Second – Philadelphia Alumni  
Motion Passed

Motion to approve the minutes of the previous Provincial Council Meeting held in Providence, RI on February 11, 2007

Motion – NYC Alumni  
Second – Lambda Tau  
Motion Passed

There were no votes taken since the last Provincial Council Meeting at the Marriott Providence Downtown in Providence, RI on February 11, 2007.

Onuka Ibe presented the report of the Northeastern Provincial Vice President. (Addendum I).

## Financials:

- As a Province we are financially stable

## Operations:

- Northeastern Province is below norm in CEI
- Discipline: Greater number of issues
  - Believes due to better communication
  - Less “sweeping under the rug” of concerns

- Chapters reaching out for support
- Majority of District Directors positions are filled

National Notes:

- National Fraternity and Leadership Foundation items of interest were addressed in regional meetings

Onuka Ibe, Northeastern Provincial Vice President presented & distributed the Provincial Financial Report (Addendum II).

Motion to adopt the Provincial Budget for the 2008-2009 fiscal year.

Motion – Onuka Ibe, PVP  
Second – Nu Upsilon  
Motion Passed

Onuka Ibe, Northeastern Provincial Vice President presented a review of upcoming Provincial Council Meetings and events:

- 2008 LEAD School
  - Boston, MA
  - October 18, 2008
- 2009 Provincial Council LEAD Meeting
  - Cincinnati, OH
  - February 6-8, 2008

There is no Old Business to discuss at this time. The Chancellor then entertained any New Business

Onuka Ibe, Northeastern Provincial Vice president noted for the council that all proposals, if passed, would be presented to the Board of Directors for consideration, since they affect Policy & Procedures.

At this time, Zeta Pi was seated at the council meeting. Forty-one delegates were present and voting at this meeting, out of the 57 eligible. This constituted quorum of the Northeastern Provincial Council.

Recommendation to request to make the Ritual Chair for each chapter available within the Officer Contact section of our website

Motion – Thomas Calloway

*At this time the recommendation is being withdrawn by the owner, due to clarification of the role of Ritual Chair within the duties of the Chancellor*

Recommendation to create an award for all LEAD events, LEAD Provincial Council and Grand Chapter Congress, recognizing the collegiate chapter that is represented, with full registrations, by the largest percentage of its chapter members

Motion – Boston Alumni  
Second – Beta Xi

Discussion was then heard.

Vote taken

Motion Passed

Point of Information: Other provinces, since this recommendation passed at the Northeastern Province council meeting, will review this as well. While the vote is a straw poll, the Board will consider all Provinces stance when reviewing the recommendation.

Recommendation to put some sort of caster, wheels, etc. on the regalia trunk

Motion – Boston Alumni

Second – Xi Psi

Discussion was then heard

At this time, Xi Phi was seated at the council meeting. Forty-two delegates were present and voting at this meeting, out of the 57 eligible. This constituted quorum of the Northeastern Provincial Council. However, due to Xi Phi entering the council during the middle of discussion, their vote will not count in regard to the current recommendation.

Motion to amend recommendation to replace trunks, on an implementation schedule, as warranted so as to implement to the original recommendation to add casters, wheels, etc on the regalia trunk

Motion – Xi Psi

Second – Thomas Calloway, Eastern Region Vice President

Motion Passed

Vote taken on amended recommendation

Motion Failed

Motion to select the American Cancer Society as the Provincial Community Service initiative for the 2008-2009 fiscal year.

Motion – Alpha Gamma

Second – Alpha Kappa

Discussion was then heard

Motion to end debate and vote on motion.

Motion – Omicron Tau

Second – Nu Upsilon

Motion passed

Vote taken

Motion passed

Motion that the Northeastern Provincial Council forwards to the office of the Executive Director that the following locations be considered for the 2010 Northeastern Provincial Council Meeting, in order of preference from most favored to least favored: 1) Atlantic City, NJ 2) Annapolis, MD 3) Hagerstown, MD and 4) Fairfax, VA

Motion – Onuka Ibe, PVP  
Second – Baltimore Alumni

Discussion was then heard

Motion to amend the list to have option 4) be Princeton, NJ in place of Fairfax, VA due to GCC being in that area that year.

Motion – NYC Alumni  
Second – Philadelphia Alumni  
Motion Passed

Vote taken on amended list  
Motion Passed

Motion that the Northeastern Provincial Council forward to the Office of the Executive Director that the following dates be considered for the 2010 Northeastern Provincial Council Meeting in order of preference from most favored to least favored: February 19-21, 2010; February 26-28, 2010 and February 5-7, 2010

Motion – Onuka Ibe, PVP  
Second: Theta Pi

Discussion was then heard

Vote taken  
Motion Passed

Motion to amend the hear committee reports but dispense with RVP reports which will be included in the minutes (Addendum I).

Motion – Xi Tau  
Second – Theta Pi  
Motion Passed

Provincial Committee chair reports were submitted & distributed to the Northeastern Provincial Council.

•Professional Development Chair—Liz Calloway

- ◇ Looking for committee members
- ◇ Defacto member of National Prof Dev Committee
- ◇ Work with National Committee to develop Affinity Partners
- ◇ Will be implementing plan to audit websites for content

•Scholarship & Awards Development Chair—Corie Schilberg

- ◇ Collegian of the Year award applications were again excellent
- ◇ Collegiate & Alumni chapters are encouraged to submit for awards
  - Winners will be announced at a National event

•Alumni Development Chair – Sparky Graves

- ◇ Looking for committee members
- ◇ Defacto member of National Alumni Dev Committee
- ◇ Improve VPAR relations – possible survey
- ◇ Develop an alumni best practices manual

•Community & University Service Chair—Renee Stewart

- ◇ “Thank you” to all those that participated in the Pop Tab & Wish list collection and the Valentines for Veterans event
- ◇ Penny War will take place at the Fall 08 LEAD in Boston, MA
  - Start collecting those coins now
- ◇ Community Service Newsletter - two editions (Fall & Spring) available

The floor was opened for general announcements:

- Philadelphia Alumni Chapter – Phillies Tailgate at Citizens bank park
  - Tailgate and attend the baseball game - \$20.00
  - Anyone interested in tailgate can contact the chapter

Motion to adjourn.

Motion – Nu Sigma  
Second – Theta Kappa  
Motion Passed

Northeastern Provincial Vice President Onuka Ibe closed the Northeastern Provincial Council Meeting at 10:07 am.



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Northeastern Provincial Vice President



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Recording Secretary

## **ADDENDUM I**

### **Provincial Report** **PVP, RVP & Committees**

## Northeastern Provincial Vice President

### Onuka Ibe

#### TRAVEL/MEETING SUMMARY

Date	Event	Location
August 5-12, 2007	Board Meeting/ Grand Chapter Congress	Orlando, FL
August 22, 2007	DC Metro Alumni Chapter Planning Meeting	Arlington, VA
September 15, 2007	DC Metro Alumni Chapter Social	Arlington, VA
September 28-30, 2007	Board Meeting/ Oxford Leadership Retreat	Oxford, OH
October 20, 2007	LEAD	Cleveland, OH
January 5, 2008	Provincial Leadership Team Meeting	Newtown Square, PA

#### PLANNED TRAVEL

Date	Event	Location
January 26-27, 2008	Board Meeting	Arlington, VA
February 8-10	LEAD	Buffalo, NY
August 1-3, 2008	Board Meeting/ National Volunteer Leadership Retreat	Chicago, IL

#### GENERAL COMMENTS

Overall, the year is off to a good start. Momentum from last year has carried forward into this year with nearly all chapters and new members of the provincial leadership team have been able to make an immediate impact.

#### PROVINCIAL GOAL SUMMARY

##### Leadership

Most DD positions have been filled with the biggest gaps in the East Central Region, where we continue to struggle to find volunteers. Also of concern is that a DD has not been identified for the Kappa Lambda chapter, which is currently under a two year university probation for risk management violations.

At the chapter level, RVPs are working with chapters to improve knowledge transfer during officer transition as well as to educate potential volunteers as to the many ways to contribute after graduation.

#### CHAPTER OPERATIONS

*CEI*

Point totals throughout the province are lower than this point last year. Most of the missing points seem to be due to missed deadlines. Given the current initiative to reexamine CEI, I have directed the leadership team to encourage chapters to operate using CEI guidelines. However, the RVPs will not rely on CEI as the sole measure of chapter operational health.

*Finances*

Provincial debt has been kept at a minimum this year, with Xi Upsilon being the main exception.

*Chapter Expansion*

The province celebrated two new additions in the fall with the installation of Omicron Omega at Delaware and the reactivation of Gamma at Boston University. Remaining colonies are showing mixed results. Lehigh, Pace, and UMass are all struggling with colony leadership challenges and motivation. RVPs are increasing support for these groups.

*Alumni Chapters*

While we have seen the addition of a couple of alumni chapters, older chapters such as DC Metro and Pittsburgh are struggling with membership and leadership.

*Provincial/National Events*

Overall attendance at fall LEADs and GCC by Northeastern chapters was good. As expected, chapters from the two regions most distant to Buffalo have the lowest registration to date. The agenda for Buffalo will attempt to meet the repeated requests for networking and professional development opportunities, as well as feature more seasoned presenters and options for alumni.

**COMMITTEE SUMMARY**

Committee Chairs are as follows:

<b>Committee</b>	<b>Chairperson</b>
Alumni Development	Sparky Graves
Community and University Service	Renee Stewart
Professional Development	Liz Calloway
Scholastic Development and Awards	Corie Schilberg

Each chair has been actively supporting both provincial and national initiatives and will be using the upcoming LEAD to both communicate with and gather feedback from members.

**DISCIPLINE & ASSISTANCE RECOMMENDATIONS**

- Nu: Terminate guidance at January board meeting
- Iota Kappa: Terminate probation at January board meeting
- Xi Upsilon: Extend guidance to August board meeting
- Zeta Eta and Kappa Lambda: continue probation as scheduled

**Capital Region Vice President**

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## Frank Hodas

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### Travel Summary

<b>Date</b>	<b>Event</b>	<b>Location</b>
9/4	Omicron Omega Pledging Ceremony	Newark, DE
9/15	DCMAC Fall Cookout	Arlington, VA
9/29	Leadership Retreat	Oxford, OH
10/6	Omicron Omega Installation	Newark, DE
10/13	Alpha Gamma tailgate	State College, PA
10/17	Xi Rho – Chapter meeting	Washington, DC
10/20	Cleveland LEAD School	Cleveland, OH
11/4	Mu Tau chapter meeting/pledge event	Fairfax, VA
11/6	Iota Rho – Chapter meeting	Washington, DC
11/10	Omicron Chi Initiation	Frostburg, MD
11/18	Iota Kappa – Chapter meeting	Harrisonburg, VA
12/1	Mu Tau Initiation	Fairfax, VA
12/3	Mu Tau - Professional event	Fairfax, VA

### Planned Travel if known:

<b>Date</b>	<b>Event</b>	<b>Location</b>
1/5-7	Provincial Leadership Team Mtg.	Philadelphia, PA
2/8-10	Northeastern LEAD Provincial Conf.	Buffalo, NY

### 1. Review of Officer Goals

- In the prior year strides were made toward a more unified region. I don't necessarily feel the region took a step back in the fall, but it didn't take a step forward either. I was less cognizant of pushing for inter-chapter communication and events than in the past, which I believe had a direct effect. I also had less communication with chapters on a regional basis and more one on one communication with chapters. This was not by design. It's just how it ended up playing out. For the spring semester I hope to move back toward the regional communication and funneling info through the DDs and the chapter Presidents. I would also like to encourage a joint initiation between the DC chapters. If it is already too late for that this Spring then we will certainly look toward next Fall for that to happen.
- CEI is something I didn't put enough emphasis on in the Fall due to both the previously mentioned lack of regional communication and because of the ongoing developments with the CEI task force. From my interaction with chapters I see that they are doing events but being tripped up by the reporting, which lowers my level of concern to some extent. Half of the 8 chapters are doing well. Two of the 8 are moving along nicely when considering the issues the chapters face. Conversely, two chapters have struggled in areas identified by CEI and it is important that we get those corrected by dedicating more resources to basic chapter operations.
- The last major goal was to increase attendance at national events. Congress attendance wasn't too bad, although I wish chapters would take advantage of all there is to offer a little more. I was pleased but not overwhelmed with the turnout in Cleveland. Several of my chapters did not attend Cleveland but had a strong presence at other LEADs which I was happy about, including Iota Kappa. I am going to encourage greater participation by



Epsilon Kappa to hopefully spur some development there. Attendance figures for the Buffalo Provincial Conference are encouraging!

## 2. Collegiate Chapter Performance and Status

- Chi – Johns Hopkins: Chi has gone through a bit of transition with the departure of long tenured President, David Crouch. The chapter has better positioned itself within the business school by garnering administrative support as a most worthy part of the Hopkins community for the non-traditional student. The chapter has been fairly strong from a CEI perspective, having missed some points because of deadlines, and their numbers are strong. They had 16 dues paying members in the fall and although not all are extremely active the DD has identified several enthusiastic members that he hope to cultivate into strong brothers. They continue to receive very positive alumni support from the BAC. With some added guidance Chi will continue to improve. It wasn't long ago that they only had 2 members.
- Epsilon Kappa – Shepherd University: EK is a chapter that I have not had contact with this semester and in retrospect really need to communicate with them regularly. EK is a proud chapter and I think they could benefit from some new recruiting ideas and greater alumni and volunteer support. Guidance has been recommended.
- Iota Kappa – James Madison: IK has been a pleasant surprise. They have attended both Congress and LEAD thus far, and have two registered for Provincial. They have done a number of events, including some very good community service event and the brothers are a united group. I was particularly impressed with their enthusiasm regarding awards when I talked to them about it. They have missed a few CEI points for turning things in late. Because of their location, it is difficult to make consistent visits but they always seem open when national officers attend and appreciate the support. The more they see our faces, and the faces of their other brothers at national events, the more they will benefit. They have also successfully completed probation.
- Iota Rho – Howard University: IR has had a very strong semester and is looking to be in great shape. The professional and service programs are both exceptional and having tasted winning an award last year, they have their efforts focused on that again, as does the DD. Attendance was an issue for part of the semester but has been addressed according to the DD. They have a great opportunity to reaffirm relationships with the business school as there as other orgs on campus that provide some level of competition. Most certainly, the highlight so far this year for them has been meeting President Bush.
- Mu Tau – George Mason: MT had a bumpier that expected semester. The DD would like to have a leadership retreat in early 08 to flush out what lead to the erraticism. On the other hand, they initiated a very good pledge class, put a lot of effort into recruiting (something important to them as a commuter school), and have amazing attendance (also impressive for a commuter school). They are also good at taking advantage of student funding opportunities and have a strong base of recent alumni.
- Xi Rho – George Washington: Xi Rho has performed well this semester with strong leadership that works well together. Attendance has been an issue and a point system was implemented to correct this but requires more input from the chapter at large, rather than just what is sent down from the executive committee. Therefore, more decentralized decision making is recommended by the DD. CEI and finances are strong. They have been very successful at fundraising. Recruitment has always been strong but Alpha Kappa Psi has recently become a presence on campus and so it wouldn't hurt to do a review of their recruitment activities and targets.

- Omicron Chi – Frostburg State: OC has done well since their installation last Spring. Their fall recruitment got off to a slow start and thus their numbers were not as high as they would have liked. They plan to be much more organized and aggressive in recruiting in the upcoming semester. For a first try at initiation ritual the chapter did an ok job. Improvements are necessary and the chapter and the chapter advisor are aware of those improvements. The chapter advisor is a strong asset and continues to be very involved in the chapter. There are several faculty initiates. From an events standpoint, OC needs to focus on service events because their current CEI report shows none. As a result of the unfortunate death of Joe Ellis, the chapter may have more of an uphill climb this spring than originally expected.
- Omicron Omega – Delaware: OO has done extremely well CEI wise since their installation but they are still gelling as a chapter and familiarizing themselves with the fraternity's requirements. The elected officers have driven the chapter to this point. As they go forward they need to involve the rest of the chapter in decision making. The chapter has been battling with the Office of Greek Affairs regarding their classification. It is obviously preferential for the chapter to fall under Student Activities rather than Greek Affairs. Spring will be their first full semester as a chapter and during spring recruitment they need to focus on solid numbers and male members. All but two of the brothers installed in October were female. Lastly they have a lot of volunteer support in the immediate area, which is helping them as they learn to operate as a chapter. The brothers need to be more conscious of suggestions and help offered them by alumni.
- Alumni Chapters
  - i. Baltimore Alumni Chapter: Has been active as a resource for Chi Chapter. They also celebrated their 80<sup>th</sup> anniversary in December.
  - ii. DC Metro Alumni Chapter: For the most part the DCMAC is inactive. They had some success early in the fall but need a strong commitment from someone to step up and run the chapter.
  - iii. Shepherdstown Alumni Chapter: Has an active alumni association that meets regularly. Attendance at special events is more prevalent than at chapter meetings.

### 3. Review of Regional Leadership

- I've been very pleased with the work on my DDs over this first half of the year. From what I've observed they've been very accessible to the chapters and in most cases have built up a positive rapport with their chapters.
  - i. Bryan McMillan – Chi
  - ii. Dawn Pitzer – Epsilon Kappa
  - iii. Chris Pitzer – Iota Kappa
  - iv. Diana Beague – Iota Rho
  - v. Julia Roderique – Mu Tau
  - vi. Nicole Gontarek – Xi Rho
  - vii. Omicron Chi – open
  - viii. Omicron Omega – Amanda Moretto
- I think the region has a lot of potential volunteers: Jen Bell, Jason Berkowitz, Christine Scenci, Dyonicia Brown, Kathryn Smith, Catherine Merdian, David Crouch, Jennifer Holt

### 4. Expansion inquiries and status of existing colonies

- American continues to be a possibility but no communication has been initiated
- Georgetown – got further confirmation from a Xi Rho brother that they continue to operate as a business club. I don't know if they refer to themselves as Mu or Delta Sigma Pi, but it is assumed that they do not.

## East Central Region Vice President

**Brad Blanton**

Date	Event	Location
9/27/07	Alpha Omicron (Ohio U) Chapter Meeting	Athens, OH
9/28–30/07	Leadership Retreat	Oxford, OH
10/20/07	LEAD School	Cleveland, OH
11/3/07	LEAD School	Atlanta, GA
11/3/07	Centennial Celebration – Atlanta Alumni	Vinings, GA

### Planned Travel

Date	Event	Location
2/8-2/10/08	Northeastern Provincial LEAD	Buffalo, NY
Sun 2/24/08	Theta Lambda (Xavier) Chapter & Pledge Meeting	Cincinnati, OH
Wed 2/27/08	Xi Upsilon (Marshall) Pledge Meeting	Huntington, WV
Sun 3/2/08	Alpha Theta (U of Cincinnati) Pledge Meeting	Cincinnati, OH
Sat 4/5/08	Epsilon Tau (U of Dayton) Initiation	Dayton, OH
Sat 4/19/08	Theta Pi (BGSU) Initiation	Bowling Green, OH
Sun 4/20/08	Alpha Upsilon (Miami) Initiation	Oxford, OH

### REGION OVERVIEW

#### 7 ACTIVE COLLEGIATE CHAPTERS

6 in good standing

1 on guidance: Xi Upsilon (Marshall)

Current CEI (as of 02/10/08): 39.29 avg. (3<sup>rd</sup> in the Province) NE Province avg.: 40.07

Current Debt (as of 11/30/07): \$1250 (Xi Upsilon: Marshall)

5 chapters in attendance at Cleveland LEAD

2 chapters in attendance at Buffalo LEAD (Alpha Omicron: Ohio, Theta Pi: BGSU)

3 of the largest 10 chapters in Fall 2007 (Epsilon Tau: Dayton, Alpha Theta: Cincinnati, Alpha Upsilon: Miami)

Region's Largest Strength(s): Large, strong chapters; great chapter leadership overall

Region's Largest Weakness(s): Leadership candidates (DD candidates); chapter proximity (2 hours average travel between chapters, only 2 chapters in one city together... all others separate)

Region's Largest Opportunity(s): Greater chapter interaction

#### 1 ACTIVE ALUMNI CHAPTER

In good standing

## 0 ACTIVE COLONIES

### DISTRICT DIRECTORS

- 2 District Directors appointed (Theta Lambda – Xavier & Xi Upsilon – Marshall)
- 2 District Director candidates identified (Alpha Theta – U of Cin & Theta Pi – BGSU)
- 3 District Director candidates still needed (Alpha Omicron – Ohio U, Alpha Upsilon – Miami U & Epsilon Tau – U of Dayton)... using Golden Council Directory to locate candidates

### Regional Committees, Task Forces, etc.

No committees or task forces for the region at this time.

### CHAPTER REPORTS

#### #31 ALPHA THETA – UNIVERSITY OF CINCINNATI

CINCINNATI,

#### OH

- Current CEI (as of 02/10/08) 43.50
- Strength(s): Large chapter (100+ brothers)
- Weakness(s): Spring/Fall “house cleaning” of inactive brothers (good on brotherhood bonding but bad on brother retention)
- Opportunity(s): More chapter interaction (joint Initiation?); chapter President Neil Drake very interested in joint Initiations
- Threat(s):
- District Director: potential Krista Detmer (expressed interest, waiting on reply)
- Chapter Meetings: EO Thur 7pm (1/10, 1/24, 2/7, 2/21, 3/7, 3/21, 4/11, 4/25, 5/9, 5/23, 6/6)
- Pledge Meetings: Sun 7pm (1/27, 2/3, 2/10, 2/17, 2/24, 3/2, 3/9, 3/16)
- Spring Initiation: Sat 4/5/08 11am Lindner Hall

#### *#38 Alpha Omicron – Ohio University*

*Athens, OH*

- Current CEI (as of 02/10/08) 40.50
- Strength(s): Top CEI performer; good leadership; tightly bonded chapter; involved, enthusiastic meetings; strong annual events (Financial Services Conference every winter, networking trips)
- Weakness(s): Brotherhood involvement (% of active brothers that show up for meetings on a regular basis)... chapter looking for a point system or other tool to help motivate attendance
- Opportunity(s): More chapter interaction (joint Initiation?)
- Threat(s):
- District Director: no candidates at this time
- Chapter Meetings: Thur 7pm (1/10, 1/17, 1/24, 1/31, 2/7, 2/14, 2/21, 2/28)
- Pledge Meetings: Sun 7pm (1/20, 1/27, 2/3, 2/10, 2/17, 2/24, 3/2)
- Spring Initiation: Sat 3/8/08 4pm Morton Hall 237

#### *#43 Alpha Upsilon – Miami University*

*Oxford, OH*

- Current CEI (as of 02/10/08) 34.50
- Strength(s): Large chapter
- Weakness(s):
- Opportunity(s): More chapter interaction (joint Initiation?); proximity to Central Office
- Threat(s): Lack of DD candidates in the area
- District Director: no candidates at this time
- Chapter Meetings: Tues 7pm (1/15, 1/22, 1/29, 2/5, 2/12, 2/19, 2/26)
- Pledge Meetings: Tues 6pm (2/12, 2/19, 2/26, 3/4, 3/11, 3/18, 3/25, 4/1, 4/8, 4/15)
- Spring Initiation: Sun 4/20/08 12pm Sesquial Chapel

**#124 Epsilon Tau – University of Dayton**

**Dayton, OH**

- Current CEI (as of 02/10/08) 40.50
- Strength(s): Large chapter (90+)
- Weakness(s):
- Opportunity(s): More chapter interaction (joint Initiation?)
- Threat(s):
- District Director: no candidates at this time
- Chapter Meetings: Sun 6pm (1/3, 1/13, 1/20, 1/28, 2/10, 2/18, 2/24, 3/2, 3/9, 3/23, 3/30, 4/6, 4/13)
- Pledge Meetings: Tues 9pm (2/5, 2/12, 2/19, 2/26, 3/4, 3/18, 3/25, 4/1)
- Spring Initiation: Sat 4/5/08 9am MH109

**#167 Theta Lambda – Xavier University**

**Cincinnati, OH**

- Current CEI (as of 02/10/08) 48.00
- Strength(s): Strong former chapter consultant as new DD
- Weakness(s):
- Opportunity(s): More chapter interaction (joint Initiation?)
- Threat(s):
- District Director: Amanda Romine
- Chapter Meetings: EO Sun 7pm (1/20, 2/3, 2/10, 2/24, 3/9, 3/30, 4/6, 4/13, 4/27)
- Pledge Meetings: Sun 7:45pm (2/17, 2/24, 3/2, 3/9, 3/30, 4/6, 4/13)
- Spring Initiation: Mon 4/14/08 9pm HAI2

**#172 Theta Pi – Bowling Green State University**

**Bowling Green, OH**

- Current CEI (as of 02/10/08) 48.50
- Strength(s): Strong chapter operationally (high CEI)
- Weakness(s):
- Opportunity(s): More chapter interaction (joint Initiation?)
- Threat(s):
- District Director: potential Scott Sabol (continue from previous year, awaiting reply)
- Chapter meetings: Sun 7:15pm (1/13, 1/21, 1/27, 2/3, 2/10, 2/17, 2/24, 3/10, 3/16, 3/30, 4/6, 4/13, 4/20)
- Pledge Meetings: Sun 5:15pm/Mon 9:15pm (2/10, 2/18, 2/24, 3/10, 3/16, 3/24, 3/30, 4/6, 4/13)
- Spring Initiation: Sat 4/19/08 8:30am Union

**#251 Xi Upsilon – Marshall University**

**Huntington, WV**

- Current CEI (as of 02/10/08) 19.50
- Strength(s): Motivated brothers willing to work hard; new Chapter Advisor willing to help grow the small chapter; experienced returning DD enthusiastic to help grow the chapter
- Weakness(s): Small chapter (5 brothers)
- Opportunity(s): Assistance from DSP leadership and other chapters, location (isolated; next closest chapter 1.5 hours away); more chapter interaction (joint Initiation?)
- Threat(s): Low CEI (19.5), 0 professional events
- District Director: Kenneth Wepler
- Chapter Meetings: Wed 5pm (3/19, 4/2, 4/9, 4/16, 4/23, 4/30, 5/7)
- Pledge Meetings: Wed 5pm (2/13, 2/20, 2/27, 3/5, 3/12)
- Spring Initiation: Sun 3/16/08 7pm Corbly Hall

***Cincinnati Alumni Chapter***

***Cincinnati, OH***

- New alumni chapter

**GOALS UPDATE**

Visit each chapter a minimum of 1x per fiscal year

- Status: visited 1 chapter so far (Alpha Omicron @ Ohio U), tracking behind pace, plan to visit 6 remaining in Spring to meet this goal

Attend a minimum of 2 Initiations per fiscal year

- Status: no Initiations attended so far, tracking behind pace, plan to attend Spring Initiations in order to meet goal

Attend Provincial LEAD and Provincial Conference each fiscal year

- Status: attended Cleveland and Atlanta LEADs in Fall, attending Buffalo Provincial Conference in Feb, tracking on pace to meet goal

Increase chapter interaction (via joint Initiations, area conferences, LEAD gatherings, etc.)

- Status: Postponed large regional joint Initiation discussions until Spring 2009 (too short timeframe to attempt in fiscal 2008)... we have a few chapters interested and a few not interested

Provide consistent and timely communication of deadlines, requirements, event updates, etc.

- Insufficient attention paid to this goal so far in 2007, but will revisit and increase efforts in calendar 2008 and beyond

**POTENTIAL VOLUNTEER LEADERS**

Teresa Hereda – suggested by Laura Gifford (BGSU President); recent BGSU graduate interested in staying involved (DD role at Theta Pi @ BGSU); currently employed with Target in Toledo, OH; discussion around having her serve as assistant DD/DD in training to Scott Sabol for Theta Pi @ BGSU.

**POTENTIAL OR PENDING PROBLEMS, ISSUES, WATCHOUTS**

Xi Upsilon @ Marshall U. – Low membership level (5 brothers as of Jan 08).

**RISK MANAGEMENT ISSUES**

None currently known.

**CHAPTER ACTION REQUESTS**

Continue Guidance for Xi Upsilon @ Marshall University

**Eastern Regional Vice President**

**Thomas Calloway**

- Travel During Period (dates, reason, chapters, location)

<b>Date</b>	<b>Chapter/Colony</b>	<b>Location</b>	<b>Event</b>
8/8/2007	--	Orlando, FL	Grand Chapter Congress
8/27/2007	Eta Xi	Philadelphia University	Chapter Meeting
8/27/2007	Zeta Pi	St Joseph's University	Chapter Meeting
9/3/2007	Eta Xi	Philadelphia University	Executive Committee Meeting
9/11/2007	Beta Xi	Rider University	Chapter Meeting
9/16/2007	Eta Xi	Philadelphia University	Alumni/Recruiting Picnic
9/17/2007	Kappa Phi Beta	University of Delaware	Pledge Meeting

	(Omicron Omega)		
9/24/2007	Zeta Pi	St Joseph's University	Executive Committee Meeting
9/27/2007	Zeta Pi	St Joseph's University	Pledging Ceremony
9/30/2007	--	Oxford, OH	Leadership Retreat
10/1/2007	Mu Omega	The College of New Jersey	Chapter Meeting
10/2/2007	Alpha Gamma	Penn State University	Chapter Meeting
10/6/2007	Omicron Omega	University of Delaware	Chapter Installation
10/7/2007	Beta Nu	University of Pennsylvania	Chapter Meeting
10/11/2007	Kappa Zeta Theta	Lehigh University	Interest Meeting
10/18/2007	Alpha	New York University	Executive Committee Meeting & Chapter Meeting
10/19/2007	--	Cleveland, OH	LEAD
10/25/2007	Zeta Eta	St Peter's College	Chapter Meeting
11/10/2007	--	--	Eastern Region Centennial Banquet
11/17/2007	Beta Nu	University of Pennsylvania	Initiation
11/17/2007	Mu Omega	The College of New Jersey	Initiation
11/19/2007	Zeta Pi	St Joseph's University	Chapter Meeting & Pledge Meeting
11/26/2007	Beta Xi	Rider University	Initiation
11/27/2007	Eta Xi	Philadelphia University	Initiation
12/1/2007	Alpha Gamma	Penn State University	Initiation
1/5/2008	--	Newtown Square, PA	Provincial Leadership Retreat

\* Numerous Philadelphia Alumni Chapter events were attended throughout the semester. As a member of the chapter, I am not specifically stating every meeting and/or event that I attended.

- Planned Travel

Date	Chapter/Colony	Location	Event
2/8/2008	--	Buffalo, NY	Northeastern Provincial LEAD & Council

- Goals Progress related to your position

- *(In Progress)* **Increase the leadership pool within the region**

The Eastern Region has traditionally been difficult to retain and keep talented and energetic brothers involved within the Fraternity, much less in leadership positions. In the last six months new opportunities have created themselves that has produced an atmosphere where new leaders and volunteers were able to be matched with the opportunities that best fit everybody's needs.

- *(Improving)* **Promote Delta Sigma Pi Awards and Leadership Foundation Scholarships**

Seven chapters within the Eastern Region submitted completed Collegian of the Year applications.

- *(Undetermined)* **Increase attendance at national events**

- *(Waning)* **Improve understanding and importance of CEI deadlines**

Late and missing submissions are the biggest reason that chapters fail to reach 100 points. Submitting items late has been the predominant reason for low CEI points. I am currently

working to ensure that all chapters (and appropriate officers) fully understand the reason for deadlines and when everything is due. Despite these efforts, there has still been confusion as to when reports are due and who is responsible for submitting specific reports.

- *(Needs Improvement)* **Increase alumni involvement**  
Alumni relations programs and activities at a majority of the chapters have remained status quo. Assisting with the transition from collegiate brother to alumni will help keep more brothers involved with the fraternity as they exit college. Part of that effort is to keep alumni chapters better informed of events and regional leadership opportunities. Additionally, graduating brothers need a better understanding of the rewards of continued involvement.
- *(Needs Improvement)* **Increase chapter interaction**  
Beta Xi and Mu Omega have executed a number of joint events and Alpha has expressed interest in conducting joint events.

- Identification of potential leaders and/or update on your own succession-planning

The Eastern Region has experienced an influx of new leadership within the region since Congress. We have six (6) brothers that have never served in alumni leadership capacities recently stepping up as District Directors and a have kept other alumni involved as members of committees.

#### District Directors (Fall 2007)

Alpha	- Lesley Ross
Alpha Gamma	- Kyle Junk
Beta Nu	- Steven Green
Beta Xi	- Jason Yourman & Lauren Schappert
Zeta Eta	- Delia Espinosa
Zeta Pi	- Aquila Levy
Eta Xi	- Dara Henry
Mu Omega	- Frank Gramlich
Adelphi	- Patrick Mazur
Lehigh	- <i>vacant</i>
Pace	- Michael Lombardi

Jenna Partridge is interested in an alumni volunteer position within the region. I have a role for her, but would like to discuss the position further first.

Jason Yourman has expressed interest in continued and expanded involvement within the fraternity. At the end of the semester (December), he stepped down as District Director of Beta Xi but I plan on continuing to utilize his energy and commitment to benefit the region and believe he would be an asset to the province as well.

#### Committee Members

Provincial Borders & Boundaries Task Force

Vicky Hall Beatty

Jason Yourman

Regional Collegian of the Year Selection Committee

*Names kept private*



There are a number of strong leaders that will be graduating at the end of the year who have expressed interest in remaining involved within the fraternity.

- General Comments regarding the operational status of the region/province and the fraternity

The fall 2007 semester was a positive semester for the Eastern Region. Coming off an outstanding Congress where Delta Sigma Pi celebrated 100 years and the Eastern Region celebrated the most outstanding Collegiate and Alumni chapters, the possibility of a let down existed. Despite that chance, the chapters of the region have operated at an effective pace. Most of the chapters have completed half of the required CEI events including one chapter that has completed the number of required Community Service events and another that completed the number of required Professional events. The colonies at Adelphi and Pace have operated very successfully this semester. Adelphi started off at a full sprint while Pace struggled through some early stumbles to have a quality semester. Both colonies could be petitioning within the year with another successful semester like the last.

➤ Alpha (Lesley Ross)

○ Strengths:

Professional programming  
Ritual presentation; commended as very professional by faculty initiates  
General moral is very high  
Good attendance at national events  
Very self reliant  
Have a firm grasp on CEI deadlines  
Desire for inter chapter events

○ Weaknesses/Concerns:

Young Chapter  
Fundraising

○ Opportunities:

Regional Leadership as a chapter

➤ Alpha Gamma (Kyle Junk)

○ Strengths:

Professional programming  
Individual leaders are extraordinary  
Good attendance at national events  
Very self reliant  
Recruiting

○ Weaknesses/Concerns:

General Chapter morale  
Alumni Relations/Involvement with the chapter

○ Opportunities:

Regional Leaders  
Good backup/support source to colonize schools in the vicinity to campus

➤ Beta Nu (Steven Green)

○ Strengths:

Professional programming  
Fundraising  
Forward thinking

- Good relationship with chapter alumni
  - Good relationship with the school
  - Award submissions
  - Weaknesses/Concerns:
    - CEI submission deadlines
    - National event attendance
    - So forward thinking, that they do not always know the next step
  - Opportunities:
    - Regional Leadership as a chapter
  
- Beta Xi (Lauren Schappert & Jason Yourman)
  - Strengths:
    - Extraordinary Morale and brotherhood
    - Good relationship with the school
    - Taking strides to expand chapter interaction
    - Award submissions
  - Weaknesses/Concerns:
    - Procedure for handling roster adjustments (study abroad, etc) – process not very clear or not passed on during transition
  - Opportunities:
    - Regional Leadership as a chapter
    - Potential National Leaders
    - Could be a positive influence on Mu Omega to help that chapter improve overall operations

\* The schools in New Jersey, particularly Rider (Beta Xi), have had a lot of recent concerns with hazing so there has been a big push to educate, deter, and prevent hazing on campuses. The brothers of Beta Xi have really made efforts to keep everybody educated on Risk Management and school efforts regarding hazing.
  
- Zeta Eta (Delia Espinosa)
  - Strengths:
    - Wants to change the environment and create a refocused chapter
    - Officers and brothers want to change
  - Weaknesses/Concerns:
    - Chapter operations need constant attention
    - Chapter operations
  - Opportunities:
    - Current brothers want to see a strong Zeta Eta; need help and support!!!
  - Threats/Risks:
    - St. Peter's is small commuter campus; without a strong refocus on chapter operations the chapter could relapse into the same situation.
  
- Zeta Pi (Aquila Levy)
  - Strengths:
    - Recruiting
    - Pledge Education Program
  - Weaknesses/Concerns:
    - Inter chapter relations
  - Opportunities:

## Potential leaders

- Eta Xi (Dara Henry)
  - Strengths:
    - Thinks big
    - Great ideas
    - Potential Leaders
    - Open minded and willing to take advice and change
    - Improving recruiting
    - Want inter-chapter events
    - Appreciative of alumni
  - Weaknesses/Concerns:
    - Communications
    - Follow through
    - Support from school
    - Chapter Advisor
    - Fundraising
  - Opportunities:
    - Great potential leaders, but need told to believe it
    - New school president appears to be more responsive to Greek life and Delta Sigma Pi in particular
  - Threats/Risks:
    - Graduation in spring 2008 will result in 16 brothers leaving. School officials are apathetic to Greek life.
  
- Mu Omega (Frank Gramlich)
  - Strengths:
    - Good relationship with Beta Xi
  - Weaknesses/Concerns:
    - CEI submission deadlines
    - Attendance at national events
    - Communication with leadership
  - Opportunities:
    - Direct involvement/influence on Beta Xi could be a positive influence on Mu Omega
  
- Kappa Zeta Theta (Lehigh) (unassigned)
  - Strengths:
  - Weaknesses/Concerns:
    - Leaders graduating at the end of the semester
    - National event attendance
    - Communication
  - Opportunities:
    - Still viable school for colony/chapter
  - Threats/Risks:
    - When leaders graduate, there are no signs of new leaders to step up
  
- Kappa Iota Nu (Pace) (Michael Lombardi)
  - Strengths:
    - Appreciative of alumni
  - Weaknesses/Concerns:
    - Bad communication during transition

- Concept of what is a Professional Event and what is not
  - Attendance at national events
  - Opportunities:
  - Threats/Risks:
    - Appears to be a one person effort
- Kappa Rho Delta (Adelphi) (Patrick Mazur)
  - Strengths:
    - Good concept of colony requirements
    - Support from school
  - Weaknesses/Concerns:
    - Community Service and Fundraising
  - Opportunities:

## **New England Regional Vice President**

**Laura Bittner**

### **Summary**

The Fall 2007 semester was a quiet one in the New England region with many chapters just maintaining the status quo. A lot of chapters had improvements to their Ritual programs where a few of them had struggled in the past. Chapters also improved the quality of their COY submissions. I hope to have more regional interaction and events in the next semester and better attendance at the 2008 Provincials. Chapters are doing particularly well organizing creative and well-attended community service and professional events and there have been few discipline issues.

### **Fall 2007 Travel**

<b>Date</b>	<b>Location</b>	<b>Description</b>
September 16, 2007	Boston, MA	Lupus Walk with Boston Alumni Chapter, Gamma Omega Theta, Xi Phi, and Lambda Tau
September 25, 2007	Boston, MA	Gamma Omega Theta pledge meeting
October 7, 2007	Storrs, CT	Theta Iota officer meeting
October 8, 2007	Amherst, MA	Upsilon Mu Alpha colony meeting
October 13, 2007	Boston, MA	Gamma Installation
October 28-30, 2007	Oxford, OH	Volunteer Leadership Retreat
December 1, 2007	Storrs, CT	Theta Iota initiation

### **Regional Goals Review**

1. *Ensure that each chapter in the region achieves 100 CEI points.*

CEI performance has not been where I would've liked it to be thus far this semester. I will be sending out more reminders next semester about deadlines and will encourage District Directors to do the same. The

one thing that has been encouraging about this is that Theta Iota, who used to have the lowest CEI in the region, is now one of the top performers.

*2. Continuing to increase the chapter interaction among the region by building on the successful regional events we've had the past year and the enthusiasm from the last Provincial Conference.*

I am working on putting together a regional event for next semester and will work with the Boston Alumni and Connecticut Alumni chapters to plan more events for networking and collaboration between the alumni and collegiate Brothers.

*3. Seek installation for the colonies at UMass Amherst and Boston University and explore new expansion opportunities in the region.*

The Gamma chapter was reactivated this past semester and we hope that Upsilon Mu Alpha will be able to petition in the Spring.

*4. Increase attendance at LEAD Schools from each chapter in the region.*

All but two chapters were present at the Cleveland LEAD school and I hope to have all the chapters present at Buffalo Provincials.

*5. Improve the quality of national award submissions and increase the number of applications by encouraging each chapter to apply for all awards they are eligible for.*

I had all but one chapter submit fully completed COY applications and all of the applications were excellent quality and well done. I hope to have the same participation and quality for chapter awards this semester.

### ***Chapter Review***

#### **Gamma – Boston University**

District Director: Bryon Goguen

Current CEI Points: 18

##### Strengths

- Strong membership numbers.
- Brothers are well-rounded, involved with a lot of organizations on campus.
- Morale – the chapter's recent installation has created a lot of excitement and pride about the chapter and the fraternity.
- CEI performance.

##### Weaknesses

- Many look at DSP as a club, coherency is weak despite many efforts for social interactions and bonding events.

##### Opportunities

- Time. They will have all semester to work together and put on a few big events which should help cohesion and social aspect. Showcasing the fraternity with big events will provide further opportunity for campus events, funding, recruiting.

##### Threats

- Many tenured officers and key members are graduating this semester, it will be important that they help transition and develop the new officers and younger members in order for the chapter to continue its successes.

#### **Theta Iota – University of Connecticut**

District Director: Marvin Elbaum

Current CEI Points: 41

#### Strengths

- Recruiting – the chapter had one of the largest pledge classes in the country.
- CEI Performance – they've made huge improvements from where they've been the past two years.
- Attendance and morale. The chapter has good attendance at events and the members seem enthusiastic about the progress the chapter has made.
- Professional events.

#### Weaknesses

- National event attendance – the chapter has been slow to send representatives to national and regional events but plan to have representatives at Provincials.
- Communication. Last semester there was a lack of communication among the officers and between them and national officers, but I think the new group of elected officers show improvement in this area.

#### Opportunities

- The chapter has an opportunity to apply for the Most Improved Chapter award and should have a strong case for them given their strides in CEI performance.
- With the CT Alumni Chapter trying to reestablish themselves they have a lot of opportunity to work with them on planning events and improving alumni relations.

#### Threats

- Due to miscommunication among officers last semester their reputation among the School of Business may have been tarnished so they will have to work to improve it.

### **Lambda Tau – Bentley College**

District Director: Paul Carpinella

Current CEI Points: 22.5

#### Strengths

- Experienced president (the newly elected president has served in the position before and is very knowledgeable about the many facets of the position as well as the other officers).
- Attendance is good at chapter meetings.
- The current group has a lot of cohesiveness. There doesn't seem to be too many cliques or unnecessary drama.
- Ritual has improved greatly and is completely in line with risk management policies.

#### Weaknesses

- Weak officer transition between semesters.
- Fundraising.
- There is a concern regarding Pledge education because pledges may not be getting asked important questions from the pledge manual.

#### Opportunities

- The chapter is starting to work with other organizations and departments on campus. This is helping build recognition on campus and is creating good relationships with key contacts on campus.
- The chapter sent 4 brothers to the Cleveland LEAD. They have not traveled in large numbers to non-regional LEADs so it is a good sign that brothers are interested in attending national events during the school year.

- They have begun interacting with the other Boston area chapters, which could help spread the Boston area network.

#### Threats

- Poor officer transitions could hinder chapter growth.
- Their tendency to travel far from campus for banquets could lead to Risk Management problems.

### **Nu Sigma – Roger Williams University**

District Director: Nick Steinkrauss

Current CEI Points: 44

#### Strengths

- CEI performance.
- BAM (Brother Attendance Measurement) system is working well awarding Brothers with exceptional participation and altering officers to those aren't participating.
- Communication with national officers.
- Community service and professional events.

#### Weaknesses

- Pledge retention – the chapter only initiated 11 out of 27 pledges.
- Fundraising.
- Enthusiasm – the chapter just seemed to be “going through the motions” this semester.

#### Opportunities

- New officers have a lot of leadership experience outside of Delta Sigma Pi and will hopefully bring fresh ideas to the chapter.
- Having identified their issues with pledge retention, the chapter has a solid plan to improve its retention for the upcoming semester, changing their emphasis from freshman to sophomores and transfer students.

#### Threats

- American Cancer Society has decided to no longer have Delta Sigma Pi sponsor the Relay for Life which was big event for the group.

### **Xi Phi – UMass Boston**

District Director: Joe DeVivo

Current CEI Points: 31.5

#### Strengths

- They have a more organized and well developed Recruiting Program that has allowed for the chapter to recruit more perspectives.
- They are becoming better known on campus; not only in the College of Management but in the University community as a whole.
- Have made University publications: such as LUX and the University Reporter.
- The chapter has really improved on their ritual program, by organizing and holding practices weeks in advance.
- Have stabilized finances by having more fundraisers this semester which allowed them to be a positive \$800 or so dollars.

#### Weaknesses

- Getting current brothers to participate in events and attend meetings.
- Coordinating a chapter meeting time that will encourage higher attendance.
- Losing some strong brothers to graduation.

- More alumni support is needed.

#### Opportunities

- Recruitment numbers going up (Fall 07 initiated 9 new brothers) which means new ideas and events.
- With popularity increasing on campus it opens up avenues of opportunities to become more recognized and also allow them to raise our marketing profile with the student body.

#### Threats

- Finding a strong executive and leadership team to help lead the chapter because the current team is turning over because of graduation.
- As the chapter grows, they will need to find ways to help keep brothers united and interested in events and overall participation

### **Xi Psi – Bryant University**

District Director: Peter LaCava

Current CEI Points: 33

#### Strengths

- Newly elected officers bring strength and enthusiasm along with new ideas for the upcoming semester.
- Attendance at professional and community service events.
- Ritual – the chapter has started memorizing ritual completely.

#### Weaknesses

- Attendance at National events. The chapter didn't have a representative at LEAD but have members signed up for Buffalo.
- Award Applications. The chapter did not submit a COY application this fall.

#### Opportunities

- New officers have many ideas for the upcoming semester.
- They have the opportunity in the Spring and Fall to really build their numbers and bring fresh blood to the group.

#### Threats

- The chapter is going to lose 27 members this Spring due to graduation

### **Upsilon Mu Alpha Colony – UMass Amherst**

District Director: Nick Steinkrauss

#### Strengths

- The colony has completed all their required professional and community service events.
- Those officers that are dedicated are extremely enthusiastic and hardworking and refuse to give up on the cause.

#### Weaknesses

- Many of the officers are not pulling their weight, leaving the President to shoulder most of the work.
- Attendance at events and meetings.
- Recruiting. The SVP has done little to try and recruit for the group and membership has been stagnant for a while.
- Fundraising continues to be a struggle for the group.



Opportunities

- The group has started attending National events which will hopefully bring new ideas and enthusiasm to the group.
- The officers are very clear about what they need to do, they just need to do it.

Threats

- If the colony does not petition by the Spring many of their members will become Seniors and thus the chapter will have to revise its recruiting goals.
- Morale is low among the group and they need to get people motivated so they don't lose them.
- Alumni support is weak in the area.

**Regional Leadership**

District Directors

- Gamma – Bryon Goguen, assisted by Bonita Yip
- Theta Iota – Marvin Elbaum
- Lambda Tau – Deb Lang
- Nu Sigma – Nick Steinkruass
- Xi Phi – Joseph DeVivo
- Xi Psi – Peter LaCava
- Upsilon Mu Alpha – Nick Steinkraus

Potential Leaders:

- |                     |                       |
|---------------------|-----------------------|
| • Todd Kirrane      | • Adam Katz           |
| • Daniel Collins    | • JJ Higgins          |
| • Paul Cetola       | • Dane Shilling       |
| • Brian Sullivan    | • Gary Perez          |
| • Susan Coughlin    | • Richard Featherston |
| • Jessica Donovan   | • Miranda Love        |
| • Shawn Delong      | • Patrick Johnson     |
| • Max Kinkade       | • Chris Sawin         |
| • Hilary Carpinella |                       |
| • Justin Dessereaux |                       |

**Steel Valley Region Vice President**

**Wayne Lauer**

**Travel Summary**

September 28-30, 2007	National Leadership Retreat	Oxford, OH
October 9, 2007	Nu Upsilon Visit	Morgantown, WV
October 15, 2007	Lambda Visit	Pittsburgh, PA
November 14, 2007	Theta Rho Visit	Pittsburgh, PA
November 17, 2007	Beta Pi Initiation Visit	Kent, OH
December 1, 2007	Omicron Tau Initiation Visit	Columbus, OH
January 18, 2008	Theta Rho Visit	Pittsburgh, PA

January 29, 2008	Mu Pi Visit	Erie, PA
February 9-10, 2008	Provincial Council	Buffalo, NY

**Review of Officer Goals**

1. Leadership Development - in progress
2. Chapter Interaction - in progress
3. National Events -
4. Chapter Operations - in progress

**Collegiate Chapter Performance and Status** (as of February 28, 2007)

<b>Chapter</b>	<b>Current CEI points</b>
Lambda	56
Nu	46.50
Beta Pi	51
Theta Kappa	46.50
Theta Rho	60
Mu Pi	51
Nu Upsilon	60.50
Omicron Tau	51.50

***Lambda (University of Pittsburgh)***

This chapter continues to strive for excellence.

***Nu (Ohio State University)***

This chapter fresh off of probation is making the most of it. They have some programming that shows potential for national awards.

***Beta Pi (Kent State University)***

This chapter has very strong memorization and operational efficiency. They have some programming that shows potential for national awards.

***Mu Pi (Pennsylvania State University – Behrend College)***

This chapter is currently suffering from participation and morale issues. Leadership is aware of it and is working towards a solution.

***Nu Upsilon (West Virginia University)***

This chapter has made vast improvements in recruiting by implementing changes suggested by Dale Clark. There are some local participation and application of ritual issues that are being addressed.

***Omicron Tau (Ohio Dominican University)***

This chapter while operationally viable has serious recruiting concerns. They stand to lose a significant number of brothers to graduation and have had very small pledge classes.

***Theta Kappa (University of Akron)***

This chapter continues to do well in comparison to recent years. However threats continue to be turnover and their small size.

***Theta Rho (Duquesne University)***

This chapter has had some difficulty with officer transition as they have a calendar year election cycle. The new Executive Committee is energized but in danger of burning out quickly.

**Alumni Chapters**

Cleveland-Akron  
Pittsburgh

**Regional Leadership**

District Directors

- Lambda – Pat Flynn
- Nu – Alan Brunton
- Beta Pi – Rich Garber
- Theta Kappa – Tricia Smith
- Theta Rho – David Schreiber
- Mu Pi – Lisa Slusarz
- Nu Upsilon – Arnel Balcita
- Omicron Tau – Suzanne Swire

**Officers Succession**

The Steel Valley region has several brothers whom have ambitions of succeeding me as RVP. No formal DD succession is planned however a few vacancies are on the horizon.

**Expansion inquiries**

None to report

**Northeastern Province Community Service Report**

**Renee Stewart**

- **Travel Summary**

<b>Date</b>	<b>Event</b>	<b>Location</b>
July 27, 2007	Philadelphia Alumni Chapter – Social Event / Poker Night	Newtown Sq, PA
July 28, 2007	3 <sup>rd</sup> Annual Phillies Baseball Game & Tailgate	Philadelphia, PA
August 4-13, 2007	Grand Chapter Congress – Centennial Celebration	Orlando, FL
August 31, 2007	Philadelphia Alumni Chapter – Social Event / Happy Hour	West Chester, PA
September 8, 2007	Philadelphia Alumni Chapter Meeting	Conshohocken, PA
September 10, 2007	Eta Xi Chapter Meeting	Philadelphia, PA
September 11, 2007	Beta Xi Chapter Meeting	Lawrenceville, NJ
September 16, 2007	Eta Xi Fall Picnic	Philadelphia, PA
September 24, 2007	Eta Xi Chapter Meeting	Philadelphia, PA
September 28, 2007	Philadelphia Alumni Chapter – Social Event / Poker Night	Springfield, PA
October 1, 2007	Mu Omega Chapter Meeting	Ewing, NJ
October 2, 2007	Alpha Gamma Chapter Meeting	State College, PA
October 6, 2007	Omicron Omega Installation & Banquet	Newark, DE

October 7, 2007	Beta Nu Chapter Meeting	Philadelphia, PA
October 9, 2007	NE Province CS Committee- Conference Call	N/A
October 10, 2007	Kappa Zeta Theta Colony – Meet the Chapter	Bethlehem, PA
October 13, 2007	Philadelphia Alumni Chapter Meeting	Conshohocken, PA
October 18, 2007	Alpha Chapter Meeting	New York, NY
October 19-21, 2007	Cleveland LEAD School	Cleveland, OH
October 25, 2007	Zeta Eta Chapter Meeting	Jersey City, NJ
October 27, 2007	Philadelphia Alumni Chapter – MADD Event/Bowl-a-thon	Springfield, PA
November 7, 2007	Philadelphia Alumni – Founders Day Dinner & Fundraiser	Conshohocken, PA
November 10, 2007	Eastern Region – Centennial Celebration Banquet	King of Prussia, PA
December 1, 2007	Mu Tau Rose Banquet	Arlington, VA
December 3, 2007	Eta Xi Chapter Meeting	Philadelphia, PA
December 8, 2007	Philadelphia Alumni – Holiday Potluck & Prof Event	Newtown Sq., PA

- **Planned travel, if known:**

Date	Event	Location
January 5, 2008	NE Province – Leadership Team Meeting	Newtown Sq, PA
January 27, 2008	Eta Xi – Alumni Potluck Dinner	Philadelphia, PA
February 2, 2008	Philadelphia Alumni Chapter Meeting	Conshohocken, PA
February 8-10, 2008	Buffalo Provincial LEAD	Buffalo, NY

- **Committee Goals**

Mission: To continue to encourage & educate brothers on the importance of Community & University Service as part of their chapter operations as well as serve as a resource for questions & concerns.

Goals:

- Support and encourage chapter participation in National Community Service Events
  - Blood Drive
  - Make A Difference Day
  - Provincial Initiative – American Cancer Society (until June 30, 2008)
- Support initiatives of National Community Service Chair- Tracey Florio
- Communicate & educate on “University Service” as part of Community Service
  - *Issue addressed in the first issue of CS Newsletter; Will remind students at upcoming LEAD in Buffalo about this area*
- Committee Meetings
  - Meet (in person) twice yearly at National Events (Fall LEAD & Spring Provincial)
    - *Encourage members to attend the Spring LEAD in Buffalo*
    - *Increase member participation for the CS Events at the LEAD Schools*
  - Semester Conference Calls
    - *Conference Call – October 2007; Conference Call Scheduled for January 2008*
    - *Will make a committee requirement that to be a member you must come to one of the LEAD events (Fall or Spring) in order to assist with the CS activities.*

- **Actions:**

- Create a NE Province Community Service Newsletter to be distributed once a semester to highlight successful events of chapters in the NE province as well as serve as a way to distribute information on upcoming events and bring awareness of the existence of the committee
  - *Completed! Second Issue will be distributed at Buffalo LEAD*
  - *Topics: Member Spotlight, Date Reminders, Provincial Initiative, etc.*
- Develop & deploy a Community Service Survey to chapters to better understand any challenges and the needs of the chapters
  - *Completed! Results were e-mailed to all chapter VPCS & Presidents in the Fall 2007 (RVP & PVP were e-mailed as well)*
- Provincial Penny War – Hold a penny war at the Fall LEAD School Annually
  - *Completed! 3<sup>rd</sup> annual Penny War will be held in Cleveland*
    - *Raised over \$600.00*
    - *Those attending chose the charity: THON*
  - *Results will be posted in the newsletter in the Spring 2008 edition*
- Pop Tab Collection – Continue to support Pop Tab collection / contest at Spring LEAD Provincial w/ other goods to be given to the local Ronald McDonald House
  - *Will hold 6<sup>th</sup> Annual Pop Tabs and donation collection in Buffalo 2008. All donations will go to the Buffalo RMHC.*
  - *Director from the Buffalo RMHC will attend and speak on what it is like to work for a non-profit*
- Valentines for Vets – Hold a Friday Night interactive community service event where members will make valentines for veterans in the Buffalo area
  - *All valentines will be sent to the Buffalo VA Medical Center*
- **Future Milestones:**
  - Encourage participation in filing awards for Outstanding Community & University Service
    - *Reminded chapters to submit their national event to National Chair for CS*
  - Develop a Provincial recognition program for participation in the Penny War & Pop Tab collection
    - *Completed! Plaques were made and on display at Cleveland & Buffalo LEAD.*
    - *Plaques will be filled in and sent to the Central Office this Spring/Summer to be displayed for all to see!*
- **Committee Members**

○ Rob McGahen	Mu Pi (Alumni) / Philadelphia Alumni
○ Vicki Frantz	Alpha Gamma (Alumni)/ 2007 COY
○ Chris Curts	Mu Tau
○ Anne Nussier	Alpha Gamma
○ Amanda Moretto	Xi Rho (Alumni)
○ Patrick Johnson	Xi Psi (Alumni)
○ Jen Morelli	Alpha Gamma
○ Arielle Folio	Alpha Gamma

***Recommendations/ General Comments***

General Comments:

As Community Service Chair, I will continue to, with the support of the committee, host a Community service event at each of the LEAD schools held in the Northeast Province. I will also work to be a valuable resource to not only our collegiate members but our alumni as well. At the fall event we will change the charity for the donation so that different organizations can benefit from the generosity of Deltasigs, as well as meet the various philanthropic drives of our members. We'll try to diversify and add new initiatives to our efforts with the Provincial CS Initiative that is selected yearly and provide the Provincial Council with a list of recommended charities. I also hope to help to define the roles & responsibilities of Provincial Community Service Chairs.

Recommendations:

- Manual/ Guideline creation for chair positions (Provincial & National Level)
- Specific criteria for membership into committees; requirements to be a member
- Educate members on the value of reaching out to DSP Chairs at all levels and areas

**Northeastern Province Alumni Development Report**

**Sparky Graves**

Travel Summary for the Fall Semester

<b>Date</b>	<b>Event</b>	<b>Location</b>
09-30-07	Kappa Lambda	Binghamton, NY
10-06-07	Omicron Omega Installation	Newark, DE
10-20-07	Cleveland LEAD	Cleveland, OH
01-05-08	Northeastern Leadership Team Retreat	Philadelphia, PA

Review of Officer Goals:

- Continue working on National Committee strategic plans. (I think)
  - ❖ Strategic Plan #1 - Increase retention and participation of recent graduates during transition to alumni life.
    - Assigned to this task concentrating on the VPAR position and duties
  - ❖ Strategic Plan #2 - Develop Alumni Chapter Best Practices Manual
    - Assigned to this task to continue my work from the previous two years
- Setup the Provincial committee (VPAR's and alumni chapter presidents) on InCircle as a communication tool for each group to post questions and comments.
  - ❖ Setup the InCircle group. After two to three mass emails to all VPAR's and Alumni Chapter Presidents, I have 5/10 alum chapter presidents, 6/43 collegiate VPAR's joined in the group. One President posted a comment and was only responded to by myself.
- Seek the needs and wants from within the Province for Alumni Development

- ❖ Ran out of time at the conference meeting to get feedback from the RVP's as to wants and needs within the conference
- ❖ Having round tables at PC, one for alumni relations from a VPAR's perspective and one from an alumni chapter perspective.

Committee Members:

- I have no official committee members. View it as a Provincial team with VPAR's and alumni chapter presidents.
- I don't have duties or tasks to be delegated to an official committee.

Communications:

- I have participated in the two phone conference calls in the fall.

Plans through June 08:

- Continue to work on national strategies, unless otherwise instructed.
- Try to establish the InCircle communication network to address issues the alumni chapter presidents or VPAR's may have.
- Read through Losnek's previous PADC notes to find out if we should move forward Provincially with any of the ideas.
- Utilize the feedback from the PC's roundtable

## ADDENDUM II

**International Fraternity of Delta Sigma Pi**  
 Northeastern Provincial Budget  
 Proposal to Provincial Council February 10, 2008

Description	2001-2002	2002-2003	2003-2004	2004-2005	2005-2006	2006-2007	2007-2008	2008-2009 (Proposed)	Variance
<b>Northeastern Provincial Vice President</b>	\$ 2,000	\$ 2,000	\$ 1,940	\$ 2,000	\$ 1,950	\$ 2,000	\$ 2,000	\$ 2,000	\$ -
<b>Regional Vice President Individual Travel Budgets - 1</b>									
<i>Steel Valley (8 Chapters)</i>	\$ 625	\$ 625	\$ 600	\$ 625	\$ 625	\$ 1,000	\$ 1,200	\$ 1,200	\$ -
<i>East Central (7 Chapters)</i>	\$ 1,125	\$ 1,125	\$ 1,320	\$ 1,375	\$ 1,375	\$ 875	\$ 1,050	\$ 1,050	\$ -
<i>Eastern (8 Chapters, 3 Colonies)</i>	\$ 750	\$ 875	\$ 840	\$ 875	\$ 750	\$ 1,250	\$ 1,500	\$ 1,650	\$ 150
<i>Capital (8 Chapters)</i>	\$ 1,000	\$ 1,000	\$ 960	\$ 1,000	\$ 875	\$ 1,000	\$ 1,200	\$ 1,200	\$ -
<i>New England (6 Chapters, 1 Colony)</i>	\$ 750	\$ 875	\$ 960	\$ 1,000	\$ 1,000	\$ 1,000	\$ 1,050	\$ 1,050	\$ -
<i>Niagara (6 Chapters)</i>	\$ 500	\$ 500	\$ 480	\$ 625	\$ 625	\$ 750	\$ 900	\$ 900	\$ -
<b>Subtotal</b>	<b>\$ 4,750</b>	<b>\$ 5,000</b>	<b>\$ 5,160</b>	<b>\$ 5,500</b>	<b>\$ 5,250</b>	<b>\$ 5,875</b>	<b>\$ 6,900</b>	<b>\$ 7,050</b>	<b>\$ 150</b>
<b>Provincial Leadership Meetings - 2</b>	\$ 1,500	\$ 2,000	\$ 1,400	\$ 2,500	\$ 1,400	\$ 2,125	\$ 1,850	\$ 1,850	\$ -
<b>Oxford Leadership Retreat Travel Allotment</b>	\$ 1,600	\$ -	\$ 1,400	\$ -	\$ 1,400	\$ -	\$ -	\$ -	\$ -
<b>Leadership Training</b>		\$ 500					\$ 600	\$ 600	\$ -
<b>Provincial Committees</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 500	\$ 500	\$ -
<b>Other - 3</b>	\$ 150	\$ 500	\$ 100	\$ -	\$ -	\$ -	\$ 150	\$ -	\$ (150)
<b>TOTAL PROVINCIAL BUDGET</b>	<b>\$ 10,000</b>	<b>\$ 10,000</b>	<b>\$ 10,000</b>	<b>\$ 10,000</b>	<b>\$ 10,000</b>	<b>\$ 10,000</b>	<b>\$ 12,000</b>	<b>\$ 12,000</b>	<b>\$ -</b>

1 - 2007-2008 proposed RVP Budgets funded at \$150 for each collegiate chapter/colony in existence as of January 28, 2007. (Historical budgets starting in 2006-2007 reflect new regional boundaries effective July 1, 2005.)

2 - Meetings between PVP, RVPs, committee chairs and other volunteers. May be a combination of face-to-face team meetings and conference calls.

3 - This line item includes historical allocations for speculative colonies. Any line item budget surpluses may be reallocated at discretion of PVP.



## ADDENDUM III

### Northeastern Provincial Council Meeting February 11, 2007 Providence, RI

#### Roll of Delegates

#### COLLEGIATE CHAPTERS

Alpha	<b>ABSENT</b>	Gamma	Jenny Waxberg
Lambda	Jeffrey Kaplan	Nu	Jessica Ansley
Chi	<b>ABSENT</b>	Alpha Gamma	Jennifer Morelli
Alpha Theta	<b>ABSENT</b>	Alpha Kappa	Diana Garrido
Alpha Omicron	Lindsay Bungard	Alpha Upsilon	<b>ABSENT</b>
Beta Nu	Elizabeth Yates	Beta Xi	Kelly Jasion
Beta Pi	Julie White	Epsilon Kappa	<b>ABSENT</b>
Epsilon Tau	<b>ABSENT</b>	Zeta Eta	<b>ABSENT</b>
Zeta Pi	Ryan Sullivan	Zeta Psi	Gregory Rose
Eta Xi	Rachelle Roland	Theta Iota	<b>ABSENT</b>
Theta Kappa	Erin Walters	Theta Lambda	<b>ABSENT</b>
Theta Pi	Craig Taylor	Theta Rho	Christopher Colamarino
Theta Upsilon	Eric Schaible	Iota Kappa	<b>ABSENT</b>
Iota Rho	Austine Clapton	Kappa Lambda	Felicia Bembe
Lambda Tau	Shaun DeLong	Mu Pi	Jacob Bohrer
Mu Tau	Matthew Severns	Mu Omega	Sara Skov
Nu Sigma	Dennis Leclair	Nu Upsilon	Ian Twarans
Xi Rho	Annie Linnemann	Xi Tau	Kevin Martin
Xi Upsilon	<b>ABSENT</b>	Xi Phi	<b>ABSENT</b>
Xi Psi	Andrew Nosack	Omicron Rho	Andrea Vidler
Omicron Tau	Christina Munoz	Omicron Chi	Antonio Watson
Omicron Omega	Nicole Sam		

#### ALUMNI CHAPTERS

Baltimore	Barbara Rieve	DC Metro	<b>ABSENT</b>
Boston	Deborah Lang	Philadelphia	Conchita Dixon
Cleveland -Akron	Tricia Smith	Connecticut	<b>ABSENT</b>
NYC	Jeremy Bloch	Pittsburgh	<b>ABSENT</b>
Shepherdstown	<b>ABSENT</b>	Cincinnati	<b>ABSENT</b>

#### OFFICERS

Northeastern Provincial Vice President	Onuka Ibe
Greater Allegheny Regional Vice President	Wayne Lauer
Eastern Regional Vice President	Thomas Calloway
East Central Regional Vice President	Brad Blanton
Capital Area Regional Vice President	Frank Hodas
New England Regional Vice President	Laura Bittner
Niagara Regional Vice President	Aaron Beauregard