# THE INTERNATIONAL FRATERNITY OF DELTA SIGMA PI NORTHEASTERN PROVINCIAL COUNCIL MEETING

# FEBRUARY 20, 2011 CLEVELAND, OH

Brother Michel McMahon (Beta Pi) called the meeting of the Northeastern Provincial Council of the International Fraternity of Delta Sigma Pi to order according to Ritual at 8:19 am on Sunday, February 20, 2011 at the Wydham Playhouse Square, in Cleveland, OH

Brother Michael McMahon (Beta Pi) served as chancellor of the meeting and Brother Renee Stewart (Eta Xi) served as recording secretary.

Brother Corie Schilberg (Mu Pi) presented the credentials report (Addendum III). There were 51 present and voting at this meeting, out of the 60 eligible (4 chapters were not eligible). This constituted quorum of the Northeastern Provincial Council.

Motion to adopt the Agenda for the Northeastern Provincial Council Meeting, with the above mentioned changes.

Motion – Philadelphia Alumni Second – Mu Pi Motion Passed

Motion to approve the minutes of the previous Provincial Council Meeting held in Annapolis, MD on February 7, 2010

Motion – Kappa Lambda Second – Theta Pi Motion Passed

A vote taken since the last Provincial Council Meeting at the Doubletree Annapolis in Annapolis, MD on February 7, 2010. Due to weather related issues the Northeastern Provincial Council did not have quorum at this meeting.

A special vote was taken of the Northeastern Provincial Council to ratify the decisions that were made at the near-quorum Council on February 7, 2010. Those items for ratification were:

- ♦ Minutes from the 2009 LEAD Provincial Council Meeting approved
- ♦ 2010-2011 Provincial Budget approved by the council
- ♦ Council approved any surplus from the 2010 Northeastern LEAD Provincial Conference will be rolled into future LEAD Provincial Conferences to reduce expenses.
- Habitat for Humanity Selected as Northeastern Provincial Community Service initiative.
- ◆ 2012 LEAD Provincial Conference cities ranked in the following orders: 1) Philadelphia, PA, 2) Princeton, NJ, 3) Westchester, NY
- ◆ 2012 LEAD Provincial Conference dates ranked in the following order: 1) February 24-26, 2) February 17-19, 3) February 10-12.

♦ Council approved upholding current policy as it relates to LEAD Provincial Conference registration refunds and not refund registrants for requests received at least 7 days is advance of event.

#### Vote taken

Yeah 44 Nay 1 Abstain 1 No Vote 14

**PASSED** 

Paul Carpinella presented the report of the Northeastern Provincial Vice President. (Addendum I).

#### Summary

- The province is performing very well overall meeting or exceeding expectations
- Work to finish the biennium on a strong note and continue interaction amongst chapters
- Make sure to apply for awards and scholarships

At this time the council will forego reviewing the reports of the Regional Vice Presidents as they presented the previous day and are available in the council packets. (Addendum I)

At this time the council will forego reviewing the reports of the Provincial Committees and Task Forces since none were present at the meeting.

The council will review Old Business at this time.

Motion to rollover a maximum of \$5,000 from the 2011 Provincial Conference budget surplus to start a Northeastern Province scholarship fund with the remaining funds being directed to the 2012 Provincial Council budget.

```
Motion – Paul Carpinella, PVP
Second – Beta Xi
```

#### Discussion Heard.

- Historically budget surplus has ranged from \$2,000 to \$10,000
- Historically rolled into budget for next year event

#### Motion to vote.

```
Motion – Paul Carpinella, PVP
Second – Xi Psi
```

#### Vote taken

Motion passed.

Motion to adopt the Provincial Budget for the 2011-2012 fiscal year.

```
Motion – Epsilon Tau
Second – Kappa Lambda
```

#### Discussion Heard

 PVP gave a summary of how the funds have been traditionally broken up and how changes are made.

Motion to vote

```
Motion – Mu Omega
Second – Omicron Tau
```

Vote taken

**Motion Passed** 

Recommendation to create a new region in the Northeastern Province (the Empire Region) in the New York City Area. Also, this proposal will move the Omicron Chi Chapter from the Capital Region to the Eastern Region.

```
Motion – Xi Psi
Second – Theta Rho
```

Discussion Heard

Motion to vote

Motion – Paul Carpinella, PVP Second – Lambda Tau

Vote taken.

Motion Passed

Recommendation to amend Bylaw Article VIII, Section 2 to allow Regional Vice Presidents to reside outside the Region but within a reasonable distance.

```
Motion – Buffalo Rochester Alumni
Second – Theta Pi
```

Discussion Heard

Motion to vote

Motion – Buffalo Rochester Alumni Second – Connecticut Alumni

Straw Poll

Motion Passed

Review legislation from other provinces.

#### Southern Province:

Recommendation to allow the PVP to appoint an interim RVP in times when a position is vacant in order to avoid conflict of time and resources since the PVP assumes the RVP role currently in a vacancy.

```
Motion – Buffalo Rochester Alumni
Second – DC Metro Alumni
```

Straw Poll

Motion Passed

Motion to select either the American Cancer Society, Habitat for Humanity or Special Olympics as the Provincial Community Service initiative for the 2011-2012 fiscal year.

```
Motion – Mu Pi
Second – Xi Psi
```

Discussion heard. Council agreed to vote on each with majority rule on selection.

Will vote on all three options:

Habitat for Humanity: 1 American Cancer Society: 39 Special Olympics: 7

Majority clear.

American Cancer Society will be the Provincial Community Service initiative.

Motion that the Northeastern Provincial Council forwards to the office of the Executive Director the following locations be considered for the 2013 Northeastern Provincial Council Meeting, in order of preference from most favored to least favored: 1) West Chester/White Plains, NY 2) Hartford, CT and 3) Boston, MA

```
Motion – Omicron Rho
Second – Omicron Chi
```

Discussion was then heard

Motion to vote

Motion – Kappa Lambda Second – Iota Rho

Vote taken.

Motion Passed

Motion that the Northeastern Provincial Council forward to the Office of the Executive Director the following dates be considered for the 2013 Northeastern Provincial Council Meeting in order of preference from most favored to least favored: February 22-24, 2013; February 15-17, 2013 and March 1-3, 2013.

```
Motion – Omicron Rho
Second – Omicron Chi
```

Discussion was then heard

Motion to vote

Motion – Connecticut Alumni Second – Xi Rho

Vote taken.

Motion Passed

Motion to move the Northeastern Provincial council into a Committee of the Whole to consider the recommendation of the Ritual Task Force.

```
Motion - Paul Carpinella, PVP
Second - Alpha
Motion Passed.
```

The council is now in the Committee of the Whole. Brother Lou Maull served as Chairman of the committee. Due to the status of the committee and the nature of the discussion, involving ritual, there will be no documentation in the minutes.

The business of the Committee of the Whole concluded. The council was then turned over to the chancellor of the Northeastern Provincial Council, Brother Michael McMahon (Beta Pi).

The floor was opened for general announcements:

- •Philadelphia Alumni Chapter Phillies Tailgate at Citizens bank park
  - •Tailgate and attend the baseball game \$25.00
  - •Anyone interested in tailgate can contact the chapter
- •Philadelphia Alumni Chapter 10<sup>th</sup> Anniversary Celebration
  - •Annual Holiday Party (catered) on first Saturday in December
  - •FREE to all; just RSVP
  - •Held at Bette's Family Fun Center (Private Area)
- •Mu Pi 20<sup>th</sup> Anniversary Banquet
  - •April 30<sup>th</sup> in Erie, PA
  - •More information see Mu Pi's website or contact a member of the chapter
- •Brother Onuka Ibe would like to thank the council on behalf of the Ritual Task Force for allowing the time to review their findings.
- •Grand President Mark Chiacchiari reminded all chapters to take advantage of the GIN system and to set up your training.

Motion to adjourn.

Motion – Theta Pi Second – Mu Omega Motion Passed The chancellor closed the Northeastern Provincial Council Meeting at 11:16 am.

Northeastern Provincial Vice President

Recording Secretary

# **ADDENDUM I**

# PROVINCIAL REPORTS: PVP, RVP's & Committee Chairs

# **Northeastern Provincial Vice President**

# Paul Carpinella

# **Travel/Meeting Summary**

Date	Event	Location					
August 5 – 8, 2010	Board of Directors	Cincinnati, OH					
	Meeting/National Leadership						
	Retreat						
September 12, 2010	Lupus Walk with Boston Alumni	Boston, MA					
	Chapter, Gamma, Lambda Tau,						
	and Xi Phi						
September 25, 2010	New England Regional Rose	Bristol, RI					
	Games						
October 2, 2010	East Central Regional Kick-off	Columbus, OH					
October 23, 2010	Pi Psi Chapter Installation	New York, NY					
October 30, 2010	Providence LEAD School	Providence, RI					
November 5, 2010	Boston Alumni Chapter Founder's	Dedham, MA					
	Day Celebration						
November 13, 2010	Theta Iota Initiation	Storrs, CT					
November 15, 2010	Gamma Pledge Meeting	Boston, MA					
November 21, 2010	Chi Chapter Conference Call						
January 8, 2011	Northeastern Province Leadership	Buffalo, NY					
	Team Meeting						

# **Anticipated Spring Travel**

Date	Event	Location
January 21 – 23, 2011	Board of Directors Meeting	Oxford, OH
February 18 – 20, 2011	Northeastern Provincial Council	Cleveland, OH
April 30, 2011	Mu Pi 20 <sup>th</sup> Anniversary	Erie, PA

# **General Comments**

The fall semester continued the mostly positive operational trend for the province. Each region conducted at least one region-wide LEAD or social event during the semester and all were well

attended. LEAD school attendance was high once again as the province celebrated along with Mu Tau and Theta Pi in the winning of multiple national awards.

## **Provincial Goal Summary**

#### Leadership development

While still a work in progress, much has been accomplished with this goal over the fall semester. Five out of the six regions hosted LEAD type events each seeing high double-digit attendance. The events allowed chapter officers the opportunity to interact with their regional counterparts and opened the lines of communications among the local collegiate leaders. The Providence LEAD School also featured a president's forum as well as a daylong track dedicated to chapter officers, district directors, and individuals aspiring to be an officer or national volunteer leader. All sessions had good attendance and featured a lot of interaction among the participants. I was happy to see many of the track attendees come speak to me over the weekend giving me feedback on the sessions as well as general updates on their chapters.

As mentioned above, there is still work to be done in order to fully accomplish this goal. The Cleveland Provincial LEAD will also feature the volunteer/leader track and I will continue to work with the regional vice presidents on additional regional (or inter-regional) LEAD events over the spring semester. My hope is that members of the leadership teams and the chapters themselves will drive session topics along with logistics. The Steel Valley region is planning to hold a district director and officer training this semester as is the New England region.

# Cohesive committee structure organizing provincial and regional events

There is still much work needed on this item. Each region does have committee structures set, with all having the awards committee fully staffed. However, activity and staffing on the non-awards committees is low and in some cases non-existent. As we close the biennium, I will work with the provincial committee chairs and regional vice presidents to set provincial and regional expectations for each committee. With documented goals and event ideas, we should be able to gain momentum on this goal.

### *Increase chapter interaction*

As mentioned earlier, five out of the six regions held LEAD type events while the sixth region held a region-wide social event (a daylong sporting competition). The East Central Region also held a region-wide Founder's Day event in addition to their LEAD. The New England region is planning both a social and LEAD type event for the spring semester. Attendance at the Providence LEAD School was very high and the Cleveland Provincial Conference is nearly sold out. These LEAD and social events, coupled with the dedicated tracks, have helped increase communication among the chapters, which is leading to increased interaction.

### **Chapter and Province Operations**

#### CMP

CMP numbers from the province are mostly positive as many of the chapters are close to the 50% submission level. Many chapters have also exceeded the 50% level. At the province's

leadership team meeting, we will discuss chapters that are below the 50% level to determine what support is needed.

#### **Finances**

Chapter debt to Central Office was handled well. Long-term debts were addressed by the leadership team and the chapters resulting in expedited pay-offs.

# Expansion

The province had many active colonies over the past year with one chapter being installed from the process. Below is an overview on each colony:

- City University of New York the colony has gone through two semesters of limited activity and communication but is planning to have an active semester this spring.
- Baruch College installed October 23, 2010.
- Rochester Institute of Technology was established in the Fall of 2009. The group's original president has since graduated, but the individuals that have left have been busy conducting events and recruiting. The colony is hopeful for a spring or fall installation.
- Rutgers, New Brunswick was established in early July. The group has a strong district director and is working hard on events and recruiting. Their goal is to be installed in the fall semester.
- West Liberty University was established this fall. The group has conducted a few community service events.

#### Regional Boundaries

With the rapid expansion in the Eastern region, a task force was commissioned to examine the regional boundaries to alleviate burden on volunteer leaders and ensure that all chapters were receiving a high level of support. After research that included discussions with the regional vice presidents and the collegiate chapters themselves, the task force has submitted a proposal to add a seventh region to the province by basically splitting the New York City chapters from the Eastern region to form the new Empire Region. This proposal creates balanced regions throughout the province. In addition, it should give the chapters in the regions the support they need from their regional vice president.

# **Committee Summary**

Committee chairs are as follows:

Committee	Chairperson
Alumni Development	Sparky Graves
Community and University Service	Emily Torres
Professional Development	Vacant
Scholastic Development and Awards	Pat Mazur

See committee section of the report for further information.

# **Capital Vice President**

# **Stacy Jordan**

# **Travel/Meeting Summary**

Date	Chapter/Colony	Location	Event
Late Summer		Northeastern provincial	teleconference
		leadership call	
08/3-10/2010		Cincinnati, OH	National Volunteer leadership
			retreat
09/18/10	Mu Tau	George Mason	Capital Regional conference
09/19/10	DC Metro		Business Meeting
9/21/10	Xi Rho	George Washington	Recruiting event
9/22/10	Iota Rho	Howard	Recruiting event
9/23/10	Xi Rho	George Washington	Recruiting BBQ
9/23/10	DC Metro		Happy Hour
9/26/10	Omicron Omega	Delaware	Pledging ceremony
9/27/10	Epsilon Kappa	Shepherd	Pledging ceremony
10/3/10	Mu Tau	George Mason	Pledging ceremony
10/4/10	Xi Rho	George Washington	Pledging Ceremony
10/15-17/10		LEAD School	New Orleans
10/23/10	Psi Phi	CUNY-Baruch	Chapter installation
10/24/10	Mu Tau	George Mason	Chapter consultant visit
10/21/10	Iota Rho	Howard	Chapter consultant visit
10/29-31/10		LEAD School	Providence
10/31/10	Iota Kappa	James Madison	Pledge social event
11/3/10	Xi Rho	George Washington	Chapter meeting
11/7/10		DC metro	Founder's day event
11/7/10	Xi Rho	George Washington	Founder's day event
11/14/10	Omicron Omega	Delaware	Initiation (initiation with Chi)
11/17/10	Iota Rho	Howard	Chapter meeting
11/21/10	Iota Rho	Howard	Initiation
11/20/10	Iota Rho	Howard	Chapter mixer
	Xi Rho	GWU	
11/20/10	Chi	John Hopkins	Chapter meeting
12/4/10	Mu Tau	George Mason	Initiation

# Planned Travel in Spring 2011

- NE Provincial leadership meeting—January 2011, Buffalo NY
- 2011 NE Provincial Conference ---February 18-20 2011 (Cleveland, OH)
- Southern Provincial LEAD conference—March 2011

- Omicron Chi chapter consultant visit—March 2011
- Iota Kappa (social event )—tentative April 2011
- Epsilon Kappa (chapter visit) —tentative February 2011
- Omicron Chi (chapter event)—tentative mid April 2011
- Chi (professional event) --- tentative March 2011
- Omicron Chi initiation—tentative April 2011
- Omicron Omega initiation—tentative April 2011

# I. Review of goals related to my position

- Visitation
  - Visited and attended events for 7 of the 8 collegiate chapters in Fall 2010
  - Conduct two chapter visit with the only chapter I did not see on-campus in Spring 2011
  - All DDs visited their chapters during Fall 2010 and 3 of them are attending this provincial conference
  - Continue to be visible through chapter visit or attendance @ national events (LEAD School, Provincial conference)
- o Increase the leadership pool within the region (in progress)
  - To accomplish this goal, I will be soliciting nominations from chapter DDs of graduating seniors who are potential candidates for leadership positions in the future.
  - Utilizing NE Provincial RVPs and Golden Council members for referrals.
  - Soliciting alumni volunteers by contacting the alumni chapters in the region for interested alums to serve (ie DD, regional committee, etc.)
- o Increase chapter participation in national events (improving)
  - 3 out of 8 collegiate chapters attended a Fall LEAD school (either New Orleans or Providence)
  - 5 out of 8 collegiate chapters attended regional LEAD conference at Mu Tau (George Mason)
  - 7 out of 8 collegiate chapters plus 1 alumni chapter have a delegate for provincial conference
  - Encourage chapters to register for 2011 Grand Chapter Congress (Louisville, KY) and 2011 LEAD School (Albany, NY)
- o Increase chapter interaction (improving)
  - Several chapters in the region had interchapter events in Fall 2010. Iota Kappa and Omicron Omega had a football tailgate. DC Metro alumni chapter conducted

- a social event after regional conference. Iota Rho, Xi Rho and Mu Tau did a collegiate chapter social event. Chi and Omicron Omega did a joint initiation
- Working on a framework whereas chapters in the region use each other as a resource and develop positive relationships. .
- In the initial planning stage for a regional conference in Fall 2011 and this event will provide another opportunity for networking and information sharing among each other.
- o Promote Delta Sigma Pi awards and leadership foundation scholarship (in process)
  - 5 of the 8 collegiate chapters applied for the Collegiate of the Year (COY) award this past November. Last year, 7 of 8 chapters submitted nomination for this award. 2011 Provincial COY is from the Capital Region and this is the second straight year for the region. Mu Tau COY won the regional award for 2010-2011.
  - No chapter received a scholarship from the leadership foundation but chapters have made presentations on the importance of Leadership Foundation.
  - A goal for the end of 2011 school year is to have at least 4 collegiate chapters apply for a minimum of 2 national awards and have 2 collegians apply for LeaderShape 2011. Also, have at least 1 alumni chapter apply for one national award
  - Encourage VP-AR to utilize leadership foundation scholarship program as a source for funding for their membership. I would like all collegiate chapters to have someone apply for Leadership foundation scholarship (either undergraduate or graduate).

#### o CMP

- Chapters for the most part have a good feel for CMP. A few late submission but otherwise chapters are making deadlines
- Region earned all 3 levels of CMP recognition in 2009-2010. 2 chapters (accredited), 1 (recognition) and 1 (excellence)
- Capital Region is on course to have at least 1 chapter earn "Chapter of Excellence"
- Capital Region is on course to have at least 2 chapters earn "Chapter of Recognition"
- Chapters are planning activities so that they can reach whatever CMP Tier is achievable (minimum Chapter of Recognition level).
- o Increase alumni participation and support of organized alumni chapters (in process)

- Most of the chapters have involved alumni but only a couple of these schools have successful integration with their local chapters (Shepherdstown/Epsilon Kappa; Chi/Baltimore)
- Big problem is that DC area chapters (Mu Tau, Xi Rho and Iota Rho) do not promote integration within the local chapter but their alumni do participate with the collegiate chapter
- Goal is to make sure VP-AR promote participation in the local alumni chapter(s) and have the regional alumni committee obtain information on graduating seniors so outreach efforts can be done.

# II. Alumni and chapter performance and status

## a. Alumni chapter status

- o Baltimore: Chapter is working with their local collegiate chapter (Chi) and have a variety of different program offering for their membership.
- o DC Metro: Chapter has improved its interaction with local collegiate chapters. Has a VP-Collegiate Relations position that is working to establish a constant communication and relationship. The chapter hosted a social event at the regional conference in September 2010. Four members of the chapter are attending Provincial conference and served as speakers for regional conference.
- o Shepherdstown: Good interaction with local collegiate chapter (Shepherd). Coordinated and planned Epsilon Kappa Silver Anniversary celebration.

### b. Collegiate chapter status

- o Chi (John Hopkins)
  - Chapter is in rebuilding process
  - Working on recruitment to increase chapter membership
  - 2 members are in attendance @ Provincial
  - Alumni chapter in area is working with the chapter to turn things around in a positive matter

#### o Epsilon Kappa (Shepherd)

- Chapter is in rebuilding process
- Chapter consultant visit this past semester
- Long chapter history and celebrating their silver anniversary this weekend
- Alumni chapter in the area has involvement with chapter

- Chapter will focus on recruiting during Spring semester
- Iota Kappa (James Madison)
  - Biggest chapter in the region
  - Chapter consultant visit this past semester
  - Conduct a long standing service project (SeeSaw) in memory of a fallen chapter brother
  - Chapter attended regional conference and several members are in attendance at Provincial Conference
  - Working towards gaining a high-tier on CMP and tied for #1 CMP in the region
- Iota Rho (Howard)
  - Only Deltasig chapter at a historically black college/university (HBCU)
  - Chapter consultant visit this past semester
  - Attended regional conference and is represented at Provincial conference
  - Alumni support the chapter in a variety of ways
  - Good professional programming
- Mu Tau (George Mason)
  - Attended all 3 LEAD events this year (regional conference, Lead School and Provincial)
  - Hosted regional conference this past semester
  - 2009-2010 National Most Improved Chapter
  - Large number of members in attendance @ Provincial
  - Have good alumni support of the chapter
  - Regional COY from the chapter
  - Tied for #1 in CMP for the region
  - On course to achieving Chapter of Excellence status in CMP
- Xi Rho (George Washington)
  - Attended 2 Lead events this school year (regional conference and Provincial)
  - Good number of attendees at Provincial
  - Consistent 100 CEI chapter
- Omicron Chi (Frostburg)

- Good advisor support (attending Provincial conference)
- Attended 2 Lead events (LEAD School and Provincial) this school year
- Omicron Omega (Delaware)
  - Philly alumni chapter supports this chapter
  - Large number of members in attendance at Provincial
  - Chapter is working towards achieving "Chapter of Excellence status"
  - Professional events during recruiting have included both Tim Augustine and Adam Carroll
  - Good brother participation in recruiting and initiation

# III. Leadership Team

#### **District Directors**

- Chi: Aimee King
- Epsilon Kappa: Christopher (Chris) Pitzer
- Iota Kappa: Ashley Hilbreath
- Iota Rho: Onuka Ibe
- Mu Tau: Christian Galoci
- Xi Rho: Brittany Bowers
- Omicron Chi: vacant
- Omicron Omega: Amanda Morretto

#### Committees

- Awards: Lisa Yolenson (chair), Catherine Merdian, Joy St. John,
   Frank Hodas and Guy Dorsaville
- Community Service: Diane Beauge (Chair)
- Professional Development: vacant
- In the process of staffing the Alumni Development committee with collegiate chapter VP-AR and chair
- o The team has a mixture of experience and new leaders within Delta Sigma Pi
- o I will utilize the committees as a way to get more alumni in the leadership pipeline

# **East Central Vice President**

# **Mary Miracle**

# **Region Goals:**

Upon accepting the responsibility of the VP position, I had 3 main goals:

- Have each chapter host another chapter for an event
- Have each chapter travel to another chapter for an event
- Each chapter should have a "signature" event
  - While we have yet to have any joint events, Alpha Theta, Epsilon Tau and Theta Lambda are planning a Tri- chapter initiation on April 2, 2011.
  - Additionally, I have been a cheerleader of fraternity events, as well as hosted 2 events. Everyone who has attended the events is pleased that they did, and I expect to see improved participation from the region at fraternal events. With GCC being in our back yard, this is a tremendous opportunity for the East Central Region chapters to see the bigger picture of Delta Sigma Pi.
  - With regards to the "signature event" concept, every chapter is aware of the concept and are working on developing such an event. This will take some time and might not be in place by the end of this term.

Since I have assumed this roll, I now have a fourth goal:

• Encourage each chapter to develop S.O. P. manuals for each office so that they can have smoother transitions.

#### **Region Events**

### • October 2, 2010 Region Conference Columbus Ohio

Chapters in Attendance: Nu, Alpha Theta, Alpha Omicron, Alpha Upsilon, Theta Lambda, Omicron Tau

#### • October 23, 2010 LEAD in Indianapolis

Chapters in Attendance - Alpha Theta, Alpha Omicron, Alpha Upsilon, Epsilon Tau, Theta Lambda, Theta Pi, Xi Upsilon, Omicron Tau

# • November 6, 2010 Central Office Open House Oxford, Ohio

Chapters in attendance: Nu, Alpha Theta, Alpha Upsilon, Epsilon Tau, Theta Lambda, Theta Pi

**Awards**: Scott Gregory, Alpha Theta, was awarded his Silver Helmet on 11.4.10. He serves as the Chapter Advisor. (On a personal note: Scott was my little brother at Alpha Theta) **Upcoming Events**:

 Alpha Theta, Epsilon Tau and Theta Lambda are planning a joint initiation on April 2, 2011.

- More details for these events are in the Opportunities section.
- Feb 3<sup>rd</sup> Alpha Theta is inviting Northern Kentucky University CBA students to a professional event for the purpose of initiating interest in Delta Sigma Pi on the NKU campus.
- Feb 3<sup>rd</sup> Theta Pi is inviting University of Toledo CBA to a professional event for the purpose of initiating interest in Delta Sigma Pi on the UT campus.
- TBA We will begin recruiting on the campus of Wright State University. Epsilon Tau will also hold a similar event to those hosted by Alpha Theta and Theta Pi for their respective neighboring schools.

## **SWOT** for the East Central Region

#### **Strengths**

- Several Strong Chapters (6)
- 3 Decent chapters that have room to improve.
- Several Chapters are willing to travel
- All chapters attend fraternal events

#### Weaknesses

- Still room for improvement for attending fraternity functions
- Each chapter needs at least one "signature event".
- More chapters need to apply for awards
- Senioritis (especially in the spring semester)

#### **Opportunities**

- Wright State University we have had a meeting rescheduled twice (the December meeting was rescheduled due to snow) for Jan 13<sup>th</sup>, 2011. We will meet with the Dean of the business college. I fully expect to have a colony up and running by the end of Spring, 2011. A DD and a Grad Assistant (who is a brother of Omicron Tau) are in place to lead the effort.
- LEAD currently, 7 of 9 chapters are registered for LEAD. Nu chapter has 28 members registered. I expect the chapters to come home with some improvements in mind.
- GCC the East Central should have a strong showing at GCC. This should carry the region for some time afterwards.
- Alpha Theta is inviting friends of Delta Sigs who attend Northern Kentucky University CBA to a professional event on Feb 3<sup>rd</sup>. The purpose of this is to offer those NKU students "A Taste of Pi Delta Sigma Pi". With a new CBA Dean TBA, we see this as a prime opportunity. Alpha Theta is excited about the opportunity to get a new colony so close to their campus and will assist in recruiting efforts.

• Theta Pi is inviting friends of Delta Sigs who attend the University of Toledo CBA to a professional event on Feb 3<sup>rd</sup>. The purpose of this is to offer those U of Toledo students "A Taste of Pi - Delta Sigma Pi". If students are interested in starting a colony, Theta Pi will assist in recruiting efforts.

#### **Threats**

• University of Dayton - Alpha Kappa Psi is trying to establish a colony.

#### **CHAPTER VISITS**

Chapters visited this fall: Nu, Alpha Theta, Alpha Omicron (exec committee), Alpha Upsilon, Epsilon Tau, Theta Lambda, Theta Pi, Omicron Tau (this chapter hosted the region conference)

Chapters not visited: Xi Upsilon,

Spring 2011 Visit schedule - my goal is to visit each chapter at least once this semester.

#### **CHAPTER SUMMARY**

**Nu** - Historically, this chapter has not participated much in fraternal events. With 40 brothers registered for LEAD, I hope that this will be a new beginning for the oldest chapter in the region. Luke Scott, the President of the chapter, realizes that things need to change, and he is the right guy for this job. Luke has reached out to Sam Shaheen for help with strategic planning. Sam advised that they are to be in touch in the spring, 2011. A visit to the Central Office this fall by 6 brothers has spurred an interest in a chapter tour of the C.O. for the spring, 2011. A strong chapter that is only going to get stronger.

**Alpha Theta** – Another strong chapter in this region. Scott Gregory, chapter Advisor, was awarded his Silver Helmet in November. They did co host an event with the Cincinnati Alumni Chapter. Additionally, two recent graduates are serving as DD's for other chapters. They are very enthusiastic about helping with recruiting efforts at Northern Kentucky University. They are arranging a joint initiation with Theta Lambda and Epsilon Tau.

**Alpha Omicron** - this is a great chapter has truly kicked it in to a higher gear. Their goal is to be the Most Outstanding Chapter in the Region. While they struggle with professional opportunities due to their location, they do make the most of the opportunities that are available. Their participation in the CMP program has been impressive

**Alpha Upsilon**: Truly an unbelievable chapter. Top notch in everything they do. Alpha Upsilon is a great asset to their school and to our fraternity. A plug for Alpha Upsilon: They are going to handle snow removal at the C.O. this year. Kudos to Alpha Upsilon!

**Epsilon Tau:** They are the best kept secret in the region. They have to quit being such a secret! Very strong chapter and one of the top organizations on the Dayton campus. Last year, they were awarded best student group on their campus.

**Theta Lambda** - They just celebrated their 40<sup>th</sup> year. With a leadership change over the holidays, I expect things to continue to improve. They have a terrific DD in Dan Holthaus, who is looking forward to making positive changes. Five attended LEAD and 4 attended the Central Office open house.

**Theta Pi** – Another unbelievable chapter! Great brotherhood, great programming and a great travelling chapter. They won 2 national awards.

**Xi Upsilon** - The good news is that they have paid off their dues. In fact, they presented their final check to the Central Office in October, as they toured the C.O. on their way to the LEAD school in Indianapolis. A large percentage of this chapter will attend the provincial LEAD in Myrtle Beach.

**Omicron Tau** Most of their students are adults who work full time and go to school part time. Thus, recruiting is difficult than at a traditional campus. They have some interesting events, such as a fashion show. They are the only Greek letter organizations on campus. A true asset on their campus.

# **Eastern Regional Vice President**

# **Thomas Calloway**

# **Travel/Meeting Summary**

Date	Chapter/ Colony	Location	Event
9/8/2010	Pi Phi	Pace University	Chapter Meeting
9/9/2010	Zeta Eta	St Peter's College	Chapter Meeting
9/11/2010		St Joseph's College	Eastern Region Conference
9/16/2010	Eta Xi	Philadelphia University	One-on-One Meeting
9/21/2010	Eta Xi	Philadelphia University	Chapter Meeting
9/24/2010	Delta Phi Omega	Baruch College	Pledging Ceremony
10/23/2010	Pi Psi	Baruch College	Installation
10/31/2010		Providence, RI	LEAD
11/12/2010	Zeta Pi	St Joseph's University	Initiation

**Anticipated Spring Travel** 

Date	Chapter/Colony	Location	Event
1/6/2011		Buffalo, NY	Northeastern Leadership Meeting
2/18/2011		Cleveland, OH	Northeastern Provincial LEAD & Council

- Goals Progress related to your position
  - o (In Progress) Increase the leadership pool within the region

New opportunities continue to create themselves establishing an atmosphere where new leaders and volunteers have been able to be matched with the opportunities that best fit everybody's needs. As several colonies have reached new points in their path to chartering, more volunteers have been accessible. To keep this atmosphere going, collegiate brothers have been stepping forward in advance of graduation.

- o (Static) Promote Delta Sigma Pi Awards and Leadership Foundation Scholarships Six chapters within the Eastern Region submitted completed Collegian of the Year applications. This represents a slight decline from last year, considering the increase in the number of new chapters.
- o (Improving) Increase attendance at national events

The chapters from the region continue to send high numbers of brothers to every event.

o (In Progress) Increase alumni involvement

Alumni relations programs and activities at a majority of the chapters have remained status quo, however there have been indications that more alumni are remaining involved and supportive of their chapter without getting involved at a national level or with an alumni chapter affiliation.

- o (In Progress) Increase chapter interaction
- Identification of potential leaders and/or update on your own succession-planning

During the last couple of years, the region has enjoyed a steady growth of volunteers, many of which had never previously served in an alumni leadership capacity.

District Directors (Fall 2010)

Alpha- Abigail R Passeri

Alpha Gamma - Jennifer Morelli

Beta Nu- Lauren Schappert

Beta Xi- Linda Fritchy Oakes

Zeta Eta- Leah Orejudos

Zeta Pi- Elizabeth Calloway

Eta Xi- Kristin Quigley \*

Kappa Rho- Shreema Sanghvi

Mu Omega- Rodney Carswell

Pi Phi- Anthony Grosso\*

Pi Psi- Kate Nadolny

**CCNY- Richard Liang** 

Rutgers- Kathy Lazo-Thompson

#### Committee Members

Regional Collegian of the Year Selection Committee

Continue to reach out to graduating seniors to keep them involved in some capacity within the region.

• General Comments regarding the operational status of the region/province and the fraternity

Although the Chapter Management Program (CMP) has been in place for over a year now, chapters are still facing a lot of missed deadlines. Despite the struggles with the CMP, chapter operations remain strong for most chapters in the region. The region, and fraternity, has experienced a solid level of growth with three colonies becoming chapters in the last three years; Kappa Rho, Pi Phi and Pi Psi. With this growth a level of growing pains has been experienced and worked through. Colonies at City College of New York and Rutgers University demonstrate a continued level of growth within the region as well.

## **Chapters**

- Alpha New York University (Abigail R. Passeri)
  - o Strengths:

Professional programming remains very strong

General moral is already high, but seems to be getting better

Good attendance at national events

Very self-reliant, but open to suggestions

Became a strong contact for colonies in New York to seek counsel

O Weaknesses/Concerns:

Experiencing some attendance and participation problems

o Opportunities:

Regional Leadership as a chapter

Strong professional contacts

- Alpha Gamma Penn State University (Jennifer Morelli)
  - o Strengths:

Strong programming that is not just minimal effort

Good attendance at national events

Very self-reliant

General Chapter morale is improving

Recruiting

Weaknesses/Concerns:

Alumni Relations/Involvement with the chapter

Attendance and participation problems at chapter events is a concern, but improving

o Opportunities:

Regional Leaders

- Beta Nu University of Pennsylvania (Lauren Schappert)
  - o Strengths:

Strong programming

**Fundraising** 

Forward thinking

Good relationship with Beta Nu alumni

O Weaknesses/Concerns:

CMP submission and meeting CMP deadlines are a major issue

A lot seems to get lost in Officer Transition (semester positions)

Inter Chapter relations

Too few in leadership roles

o Opportunities:

Working with school faculty to improve image on campus

Consistent attendance at National events; given the strength of the chapter I would like to see a higher level attendance

- Beta Xi Rider University (Linda Fritchy Oakes)
  - o Strengths:

Learning (and executing) from some hard leasons

Extraordinary Morale and brotherhood

Improving relationship with the school

Taking strides to expand chapter interaction

Improved chapter management

Take pride in Ritual

O Weaknesses/Concerns:

Still adjusting to new policies regarding freshman pledging

o Opportunities:

Regional Leadership as a chapter

Potential National Leaders

Direct involvement/influence on Mu Omega which could benefit Mu Omega positively

- Zeta Eta St Peter's College (Leah Orejudos)
  - o Strengths:

Strong chapter operations

Strong group of current brothers

Strong unity between all of the brothers

Weaknesses/Concerns:

Communication issues between members

Alumni involvement

o Opportunities:

Current brothers really get what Delta Sigma Pi can offer

Very confident group that needs to coaxed into taking the step as a chapter

• Zeta Pi – St Joseph's University (Elizabeth Calloway)

o Strengths:

Service program is extremely strong

Tight knit group – Strong chapter that strives to avoid cliques

Recruiting

Pledge Education Program

Weaknesses/Concerns:

National Event attendance (by percentage of chapter)

o Opportunities:

Leverage large chapter structure to develop committees

National Event attendance can be increased because the school pays for registration

Plan for the future, not just the now

- Eta Xi Philadelphia University (Kristin Quigley)
  - o Strengths:

Thinks big

Weaknesses/Concerns:

Relationships and group unity

Communication

Follow through

National Events attendance

Chapter Advisor

Attendance and participation problems at chapter events

- Kappa Rho Adelphi University (Shreema Sanghvi)
  - o Strengths:

Support from school

Keeps getting stronger and stronger as a chapter each semester Inter organization interactions on campus

O Weaknesses/Concerns:

Attendance and involvement from all members of the chapter A large number of brothers will be graduating in the spring Recruiting

o Opportunities:

Needs to use the faculty more to their advantage

- Mu Omega The College of New Jersey (Rodney Carswell)
  - o Strengths:

Recruiting

Risk Management

Overall chapter management

O Weaknesses/Concerns:

Understanding of deadlines and event qualification; improving

o Opportunities:

Developing younger brothers for future leadership

- Pi Phi Pace University, Pleasentville (Anthony Grosso)
  - o Strengths:

Alumni support being offered

o Weaknesses/Concerns:

Understanding of deadlines and event qualification; improving

Involvement and events

Planning

Opportunities:

After refocusing, the chapter has some strong members that could help right the ship

- Pi Psi Baruch College (Kate Nadolny)
  - o Strengths:

Recruiting

Risk Management

Overall chapter management and involvement remain high

Weaknesses/Concerns:

Understanding of deadlines and event qualification; improving

High concentration of upper classmen

Appears that a select number of officers are responsible for all submissions to CMP

Opportunities:

Developing younger brothers for future leadership

#### **Colonies**

- Chi Omega Pi City College of New York (Richard Liang)
  - o Strengths:

Interest still remains on campus; need to cultivate those members to become leaders

O Weaknesses/Concerns:

Communication

CMP submissions

o Opportunities:

Identifying leadership to help guide the colony to the desired goal

- Psi Xi Omega Rutgers University (Kathy Lazo-Thompson)
  - o Strengths:

Working through events

Strong District Director to help ensure a positive track

- Weaknesses/Concerns:
- o Opportunities:

Goal of Fall 2011 installation

### <u>Alumni</u>

- New York City Alumni Chapter
- Philadelphia Alumni Chapter

# **New England Vice President**

# Laura B. Bittner

# **Travel/Meeting Summary**

Date of Visit	Chapter	Location	Event
2/8/10	Theta Iota	Storrs, CT	Professional Event – Tim Augustine
3/28/10	Theta Iota	Storrs, CT	Theta Iota 40th Anniversary Party
4/9/10	Lambda Tau	Waltham, MA	Initiation
4/12/10	Theta Iota	Storrs, CT	Chapter & Pledge Meeting
4/26/10	Theta Iota	Storrs, CT	Chapter Meeting
10/30/10		Providence, RI	LEAD School
11/13/10	Theta Iota	Storrs, CT	Initiation

**Anticipated Spring Travel** 

Date	Chapter/Colony	Location	Event
1/31/11	Pi Rho	Amherst, MA	Chapter Meeting
2/7/11	Theta Iota	Storrs, CT	Chapter Meeting
2/18-20/11		Cleveland, OH	Provincial LEAD
2/21/11	Pi Rho	Amherst, MA	Pledge Ceremony
3/26/11		Smithfield, RI	New England Region Mini-LEAD
4/15/11	Lambda Tau	Waltham, MA	Initiation
4/^6/11	Nu Sigma	Bristol, RI	Initiation
4/16-17/11		Boston, MA	Relay for Life
8/10-14/11		Louisville, KY	Grand Chapter Congress

#### **GOAL PROGRESS**

Ensure that each chapter in the region achieves Accredited Chapter Status or better with the new Chapter Management Program.

• The chapters in the region have transitioned well to CMP. For 2009-2010 there was one chapter obtaining each CMP tier. A couple of the other chapters were very close. There's still some disconnect in areas, and we plan to go over CMP issues in a regional LEAD.

Continue to increase the chapter interaction among the region by building on the successful regional events we've had the past year and the enthusiasm from the last Provincial Conference.

• A new tradition of the Rose Games, a region-wide Olympics style event, was started in the fall with great attendance by collegiates and alumni. The Leadership team is working on a mini-LEAD school for the spring. I think there is good momentum to have at least one regional event a semester.

# Explore new expansion opportunities in the region.

• Not much has evolved from leads that we've received at Babson and other schools in the region, but we'll continue to follow up with contacts we have.

# Increase attendance at LEAD schools from each chapter in the region.

• There are 27 collegiates and alumni from the region registered for the Provincial Conference in Cleveland, not as many as we've had registered in the past, but given the travel distance I think it's good. I'm impressed that every chapter is represented.

Improve the quality of national award submissions and increase the number of applications by encouraging each chapter to apply for all awards for which they are eligible.

 We received COY applications from all but one chapter. The chapter awards were a bit disappointing, with not many chapters submitting awards, and those that did had incomplete applications. We're hoping to touch on the award application process at our regional LEAD. I'll also be encouraging chapters to attend sessions in Cleveland on awards.

#### **CHAPTER SWOT ANALYSIS**

### • Gamma (Boston University)

District Director: Bryon Goguen

Strengths: Committed Brothers and Officers, CMP, Faculty and Staff Relationships

Weaknesses: Fundamentals.

Opportunities: Improved Alumni Relations, Fundraising

Threats: Transition

## • Theta Iota (University of Connecticut)

District Director: Patrick Johnson

Strengths: Brotherhood

Weaknesses: Risk Management, Pledge Program

Opportunities: Relationship with the Business School, Fundraising

Threats: Self-containment, Tradition

# • Lambda Tau (Bentley University)

District Director: Daniel Collins

Strengths: Operational Efficiency, Finance and Budgeting Weaknesses: University Involvement, Alumni Relations

Opportunities: New Organizational Structure, Openness to Change

Threats: Campus Image, Interpersonal Relationships Within The Chapter

## • Nu Sigma (Roger Williams University)

District Director: Richard Steinkrauss

Strengths: Recruiting, Professional & Community Service Events

Weaknesses: Motivation & Involvement

Opportunities: Officer Duties & Policy Knowledge

Threats: Size

## • Xi Phi (University of Massachusetts – Boston)

District Director: Joseph DeVivo

Strengths: Campus Recognition, Brotherhood, Increased Diversity

Weaknesses: Participation, Fundraising

Opportunities: College of Management Involvement, LEAD Attendance, Regional

Interaction

Threats: Officer Burnout, Attendance

# • Xi Psi (Bryant University)

District Director: Peter LaCava

Strengths: Alumni Guidance, Ritual

Weaknesses: Recruiting, Inconsistent Executive Committee

Opportunities: Enthusiasm

Threats: District Director Involvement

### • Pi Rho (University of Massachusetts – Amherst)

District Director: Andrew Nosack

Strengths: Executive Committee, Member Participation Weaknesses: Faculty Involvement, Finances, Organization

Opportunities: Campus Size, Number of Established Business Organizations

Threats: Chapter Size, Competitive Environment

# **Steel Valley Region Vice President**

## **Tricia Smith**

## **Travel/Meeting Summary**

<b>Date of Visit</b>	Chapter	Location	Event						
8/28/10	Steel Valley	ERC Workplace Center	Regional Meeting						
8/31/10	Theta Kappa	University of Akron	Chapter Meeting						
9/19/10	Mu Pi	Penn State - Behrend	Pinning Ceremony						
9/28/10	Theta Kappa	University of Akron	Pinning Ceremony						
9/29/10	Beta Pi	Kent State University	Pinning Ceremony						
10/2/10	CAAC	Kent State University	Tailgate Social w/Beta Pi						
10/23/10		Indianapolis, IN	LEAD						
10/30/10		Providence, RI	LEAD						
11/6/10	CAAC		Annual Alumni Hayride						
		West Virginia							
11/7/10	Nu Upsilon	University	Initiation						
		University of							
11/10/10	Lambda	Pennsylvania	Chapter Meeting						
11/17/10	Theta Rho	Duquesne University	Chapter Meeting/Elections						
	Theta								
11/20/10	Kappa/Beta Pi	Kent State University	Joint Initiation						
12/4/10	CAAC		Holiday Banquet						
12/12/10	CAAC		Good Neighbors CS Event						

# **Chapter Updates**

# • Nu Upsilon – Neeley Lantz

The brothers of the chapter are a very tight knit group and are motivated to accomplish over and above what the chapter needs. There is a small group of them that are in attendance for every event and have conveyed the importance of Delta Sigma Pi to new brothers as well. The chapter is back on track from two years ago and understands the importance of everything.

#### • Theta Rho – Renee Staul

The brothers of Theta Rho have many new ideas to implement and improve the chapter, and can use their skills in planning rewarding events to help attract new members and can be highlighted in their award program. The chapter has a strong and positive morale and, in addition to continued interaction with local alumni, has the opportunity to create new chapter traditions to make a positive impact on the chapter.

## • Mu Pi – Jeff Lasky

Mu Pi has great leadership on their committees and is coming together and working more as a group. The chapter also has the opportunity to build on their relationships with other Business

Clubs on Campus that can lead to additional recruitment, networking, and professional activities. Mu Pi will be celebrating their 20<sup>th</sup> anniversary with a banquet in the spring.

#### • Beta Pi – Rich Garber

Beta Pi continues into another strong year with their successful Coffee Sale Stand fundraiser as well as continued community service events working with individuals at local non-profit organizations. The chapter continues to have a strong presence in the business college and has increased their involvement with local collegiate and alumni chapters in the area.

# • Theta Kappa – Bill Markowitz

Theta Kappa's current executive team is motivated and excited to lead the chapter through a successful year. They plan to continue their annual community service event with Relay for Life and participating with local alumni in social and community service activities. The chapter continues to build relationships with other organizations on campus as well as local collegiate and alumni chapters.

## • Lambda – Patrick Flynn

The Lambda chapter continues another successful year and plans to increase their presence on campus by holding events with other organizations and hosting events for faculty. The chapter also plans on building on their relationships with local collegiate chapters and alumni in the area. They continue into spring semester with strong recruitment and professional development programs.

# • Delta Eta Mu – Corie Schilberg

With a great start to their 2<sup>nd</sup> semester, Delta Eta Mu Colony has approximately 30 members. The colony has held several successful community service and fundraising events and recently formed committees to work with their executive board members. With the colony's current number of members and increased engagement, installation is estimated for next year.

### **Summary Fall 2010**

#### • District Director Positions Filled

Each chapter has a dedicated District Director for the term year 2010-2011.

#### • Regional Travel

I was able to visit each chapter at least once each semester and meet with their President and District Director.

### • Chapter/Alumni Interaction

Chapter interaction increased throughout the region this semester including participation in a regional retreat, joint initiation and chapters participating in events with the Cleveland Akron Alumni Chapter.

### Strategic Plan/Goals 2010-2011

# • District Director Training

During the year, I plan to have the District Directors meet and discuss their current practices and interactions with their chapters. There are several veteran and several newer DD's in the region and my goal is for them to share their knowledge, and discuss a more formatted approach in working with the collegiate chapters. I believe that this will not only help each DD's in their position, but ultimately what they can provide to their respective chapters.

# **Upcoming Events**

## • Steel Valley Regional Retreat

Since the retreat last August was received so well, we will plan on making this a yearly event to kick off the Fall Semester. Our goal is to have the Executive Committee from each chapter as well as each District Director attend, approximately 60 brothers. The day breaks down to cover several Fraternity matters including Ritual, Risk Management and Chapter Operations as well as holding officer breakout sessions and discussing the Scholarship and Awards process.

# **ADDENDUM II**

	International Fraternity of Delta Sigma Pi  Northeastern Provincial Budget																															
Description		2001-		2001- 2002								002-		2003-		004- 005		2005- 2006		2006- 2007		2007-	2008- 2009			2009- 2010		2010- 2011		2011-2012 Proposed)		riance
Northeastern Provincial Vice President		2,000	_	2,000	_=	1,940				1,950	_		\$	2,000		2,000		2,000	\$		\$	2,000	\$	-								
Regional Vice President Individual Travel E	udae	ets <sup>1</sup>																														
Steel Valley (6 Chapters, 1 colony)	\$	625	\$	625	\$	600	\$	625	\$	625	\$	1,000	\$	1,200	\$	1,200	\$	1,200	\$	900	\$	1,050	\$	150								
East Central (9 Chapters)	\$	1,125	\$	1,125	\$ 1	1,320	\$	1,375	\$	1,375	\$	875	\$	1,050	\$	1,050	\$	1,050	\$	1,350	\$	1,350	\$	-								
Eastern (7 Chapters, 1 Colonies)	\$	750	\$	875	\$	840	\$	875	\$	750	\$	1,250	\$	1,500	\$	1,650	\$	1,800	\$	1,950	\$	1,200	\$	(750								
Capital (7 Chapters)	\$	1,000	\$	1,000	\$	960	\$	1,000	\$	875	\$	1,000	\$	1,200	\$	1,200	\$	1,200	\$	1,200	\$	1,050	\$	(150								
New England (7 Chapters)	\$	750	\$	875	\$	960	\$	1,000	\$	1,000	\$	1,000	\$	1,050	\$	1,050	\$	1,050	\$	1,050	\$	1,050	\$	`-								
Niagara (6 Chapters, 1 colony)	\$	500	\$	500	\$	480	\$	625	\$	625	\$	750	\$	900	\$	900	\$	900	\$	1,050	\$	1,050	\$	-								
Empire (5 Chapters, 1 colony) 2	\$	-	\$	_		0	\$	_	\$	_	\$	_	\$	_	\$	-	\$	_	\$	_	\$	900	\$	900								
ubtotal	\$	4,750	\$	5,000	\$ 5	5,160	\$ :	5,500	\$	5,250	\$	5,875	\$	6,900	\$	7,050	\$	7,200	\$	7,500	\$	7,650	\$	150								
rovincial Leadership Meeting <sup>3</sup>	\$	1,500	\$	2,000	\$ ^	1,400	\$ :	2,500	\$	1,400	\$	2,125	\$	1,850	\$	1,850	\$	1,700	\$	1,700	\$	1,700	\$	-								
peculative Colony	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	150	\$	300	\$	150								
eadership Training			\$	500									\$	600	\$	600	\$	600	\$	275	\$	200	\$	(75								
rovincial Committees and Task Forces	\$	-	\$	-	\$	-	\$	-	\$	-	\$	-	\$	500	\$	500	\$	500	\$	375	\$	150	\$	(225								
other <sup>4</sup>	\$	150	\$	500	\$	100	\$	-	\$	-	\$	_	\$	150	\$	_	\$	-	\$	-	\$	_	\$	_								
OTAL PROVINCIAL BUDGET		3.400	61	0,000	• •	. 600	641	0.000	•	8,600	•	10,000	•	12,000	•	12,000	•	12,000	•	12.000	\$	12.000	\$									
OTAL PROVINCIAL BODGET	3	5,400	⊅.I	0,000	a c	5,000	φII	0,000	Þ	0,000	ð	10,000	Þ	12,000	Þ	12,000	Þ	12,000	•	12,000	Þ	12,000	Þ	-								
- 2011-2012 proposed RVP Budgets funded at \$150 for	Ь.		<u>L</u> .		L.						L		L.										1 20	100.1								

<sup>3 -</sup> Meetings between PVP, RVPs, committee chairs and other volunteers. May be a combination of face-to-face team meetings and conference calls.

<sup>4 -</sup> This line item includes historical allocations for speculative colonies. Any line item budget surpluses may be reallocated at discretion of PVP.

# **ADDENDUM III**

#### Chapters in attendance:

Xi Psi
Alpha Omicron Rho
Gamma Omicron Tau
Lambda Omicron Chi
Chi Omicron Omeç

**Omicron Omega** Pi Rho Alpha Gamma Boston Alum Alpha Theta Alpha Kappa Buffalo-Rochester Alum Alpha Upsilon Cleveland-Akron Alum Beta Nu Connecticut Alum Beta Xi DC Metro Alum Philadelphia Alum Beta Pi Capital RVP **Epsilon Tau** East Central RVP Zeta Eta Eastern RVP Zeta Pi

Zeta Pi Eastern RVP
Zeta Psi New England RVP
Theta Kappa Niagara RVP
Theta Lambda Steel Valley RVP

Theta Lambda
Theta Pi
Theta Rho
Theta Upsilon
Iota Kappa

MISSING:
Nu

Iota RhoAlpha OmicronKappa LambdaEpsilon KappaKappa RhoEta Xi (not eligible)Lambda TauTheta Iota (not eligible)

Mu Pi Xi Phi
Mu Tau Pi Phi (not eligible)
Mu Omega Pi Psi (not eligible)
Nu Sigma Baltimore Alum
Nu Upsilon Cincinnati Alum
Xi Rho Columbus Alum

Xi Tau NYC Alum

Xi Upsilon Shepherdstown Alum