



Chartering Petition For The

## Nu Sigma Psi Colony

Of The International Fraternity Of

## Delta Sigma Pi

At

## **Northeastern University**







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### **Special Recognitions**

I would like to give special recognition and thanks to the following:

Vishvesh Patel, President/Petition Co-Chair
Shivani Doshi, Senior Vice President/Petition Co-Chair
Kristen Lobo, Vice President of Community Service/Petition Committee
Kirthana Chandramouli, Vice President of Alumni Relations/Petition Committee
Shiv Babani, Webmaster/Petition Committee
Shyla Melwani, Vice President of Scholarship and Awards/Petition Committee
Aakanksha Malesha, Chancellor/Petition Committee
Krish Sanghi, Vice President of Finance/Petition Committee
Without their tireless effort and long hours of dedicated work, this entire petition would not have been possible at all.

**Eesha Ramanujam**, Biographies Photographer For volunteering her time and expertise to photograph every member of the Colony

> Richard Steinkrauss, District Director, Delta Psi 354 Gary Perez, District Director, Xi Psi 75 Dan Collins, Regional Vice President Boston Alumni Chapter

For being there whenever we needed their support and guidance.

Raveena Lalwani, Former President
Prerna Sadhwani, Former Vice President of Community Service
Shivani Doshi, Senior Vice President
Hsu Pyeh Yadanar, Former Vice President of Alumni Relations
Who, as co-founders along with me, first breathed life into this vision.

**Raveena Lalwani**, Former President
For inspiring me to have the vision of Delta Sigma Pi at Northeastern University in the first place.

Vishvesh Patel President, Nu Sigma Psi Colony



### **Letter of Petition**

Delta Sigma Pi Board of Directors 330 South Campus Avenue Oxford, OH 45056

Members of the Nu Sigma Psi Colony at Northeastern University 360 Huntington Avenue Boston, MA 02115

September 19, 2014

Dear Members of the Board of Directors:

We, the members of the Nu Sigma Psi Colony at Northeastern University, do hereby petition to activate a collegiate Chapter Charter of the International Fraternity of Delta Sigma Pi. The Nu Sigma Psi colony was created with the intention of affiliation with Delta Sigma Pi and will seek to further uphold the mission and ideals of this international fraternity. Throughout our brief existence, we have proved our professionalism, commitment, enthusiasm, supportive Brotherhood, and strong rapport with the college and the community.

We promise to sustain the rules, regulations, and standards of Delta Sigma Pi as defined in the Bylaws in the pursuance of a Chapter Charter and through further affiliation with the Fraternity.

Respectfully, the following signed members of Nu Sigma Psi Colony:



Shirari bossi Zrish Sali

Vishvesh Patel President

Shiyani Doshi Senior Vice President

Krish Sanghi VP of Finance

Aakanksha Malesha Chancellor

Maroj R. Sudhan

Manoj Sadhwani VP of Professional Activities Kristen Lobo

Krivim

VP of Community Service

Shyla Melwani VP of Scholarship & Awards Kirthana Chandramouli

VP of Alumni Relations

Shiv Babani Webmaster

Karli Balco

Evan Danek

Jonathon Dumont

Youssef Elbehri

Kevin Joseph

Varun Kamlani



Li Li Kuang	Raveena Lalwani	Rasha Mahtani
	Twaynallanlove	In DMex
Sunjeet Manchanda	Dwayne Manlove	Troone Marchak
Tessa michilism	7.76g	Nikhilesh More
Tessa Michelson	Louis Miyara	Nikhilesh More
Steffe	July 1	V.J. Park
Sharon Park	Jay Patel	Varun Patni
C. from	and a	P. Nachder
Connor Pozzi	Liam Quinn	Pranav Sachdev
P.R. Sallnewan	Affration	Avy 82
Prerna Sadhwani	Abhi Shah	Anvi Shah



Rahil Shah

along

Demel

Ashwin Swaminathan

**Daniel Tamer** 

Sanam Thapar

Allison Tilles

Rohini Venkatesan

Hsu Pyeh Yadanaar

David Boyd Faculty Advisor



# Letters of Recommendation



September 18, 2014

Delta Sigma Pi – Board of Directors C/O Delta Sigma Pi Central Office 330 South Campus Avenue Oxford, OH 45056

Dear Board of Directors,

With pleasure, I would like to register my support for the petition to charter a chapter of Delta Sigma Pi submitted by the students of the Nu Sigma Psi Colony at Northeastern University in Boston, MA. During the past year, I have been impressed with the Colony's rapid growth from an initial idea to a functioning and successful organization. While they have experienced certain difficulties along the way, the Colony demonstrated a remarkable ability to continue to succeed and grow. The Officers in particular have been impressive in spreading excitement and engagement to the general membership and, in doing so, have created a shared vision for the future success of the organization.

From an operational standpoint, a multitude of successful professional and service events of benefit to the members and surrounding community have been held. Among events organized included hosting multiple Northeastern Alumni to speak about such topics as real estate, sales, marketing operations, and the highly regarded Co-op Program; a Deltasig alumni to speak about resume development; and a presentation about LinkedIn by a local high tech staffing agency. From a community service standpoint, the Colony has participated in a diverse series of events including clothing drives for Big Brothers Big Sisters, a green recycling/clean-up day in the Fenway community, volunteering at the Alzheimer's Association phone bank, and supporting disease research events for arthritis, heart disease, and cancer such as the Relay for Life.

Perhaps most impressive has been the Colony's efforts at recruiting. Following initial recognition by the D'Amore McKim School of Business in the fall 2013 semester, the colony began recruiting and planning for their application for full university approval through the Center for Student Involvement. In the spring 2014 semester while their full application was pending, they were hindered by a temporary restriction on university wide advertisement and event/space registration. Despite the temporary advertising restrictions on campus, the Colony continued its growth by roughly doubling its membership from the initial group from fall semester and was able to successfully recruit an eager group of students. When that restriction was removed following their full university approval in August 2014, through a coordinated and successful recruiting campaign organized by the officers, the Colony more than doubled in size for a second



straight semester in just two meetings. Through the efforts of the officers, the group has been able to identify and capitalize on a desired niche within the student organization community.

Finally, as the group has continued to bond on campus, they have also connected to the overall fraternity, particularly in the New England Region. In addition to the connections made through their District Directors, the Colony has also attended Boston Alumni Chapter Dinners and the 2014 New England Region Rose Games; an annual intramural competition, where over 115 brothers from the eight other chapters in the region also participated. The energy and excitement of this group of students is evident and as a result I fully believe they will continue to exemplify the ideals of Delta Sigma Pi as a Chapter going forward.

If you should have any further questions, I would be happy to answer.

Fraternally,

Daniel J. Collins International Fraternity of Delta Sigma Pi New England Regional Vice President



#### Richard A. Steinkrauss 96 Hanian Drive East Weymouth, Massachusetts 02189

September 18, 2014

Delta Sigma Pi Board of Directors 330 South Campus Avenue Oxford, OH 45056

Dear Brothers,

With great enthusiasm, I recommend to you the Nu Sigma Psi colony at Northeastern University for a collegiate chapter charter. I have worked with the colony members since the inception of the colony, and offer this testimony to their hard work, dedication and determination in achieving this goal.

Although gaining permission to recruit and establish a chapter from the College of Management was an easy task, achieving full recognition as an organization on campus was not. It was an involved process, requiring application, short essays as to our purpose and reasons to allow us on campus, and personal pitches to a student board. The fruit of this many hours of labor was full recognition from the university, which was achieved this summer.

As you can see from our colony membership, Delta Sigma Pi clearly has a place on this campus, and with the leadership demonstrated by members of our colony, I am confident we will be an outstanding organization on this campus in a very short time.

As you may know, I have worked with a number of colonies which have gone on to become very successful chapters of the fraternity. I have seen the colonization process take anywhere from one to four years. I am not of the mindset to start a chapter to see it fail in a few years, but rather make certain the chapter can be sustained long after the colony process is over. I also believe in installing a chapter when the timing is right for the colony: too soon and things fall apart as the base was not solid; too long and dedicated membership drift away and the colony falls apart. Although this colony is just at the one year mark, the



timing is right for them to become a chapter and Brothers in this fraternity. With the performance to date of the membership, there are no obstacles they cannot overcome.

Once again, I offer my full recommendation to grant a chapter charter to the Nu Sigma Psi colony at Northeastern University. Please contact me with any questions you may have concerning their readiness for initiation into our fraternity.

Fraternally Yours,
Richard A. Steinkrauss
Richard A. Steinkrauss
Delta Psi 354
District Director for the Nu Sigma Psi colony
2004 Lifetime Achievement Award recipient



9/4/2014

Delta Sigma Pi 330 South Campus Avenue Oxford, OH 45056

To Whom It May Concern:

I would like to take an opportunity to offer a formal recommendation for Delta Sigma Pi chapter at Northeastern University. As a member of Delta Sigma Pi and a graduate student at Northeastern University I am excited at the opportunities this organization will bring to the student population at Northeastern University.

Working with Dean Courtney and Coleen Pantalone for about a year we began holding information sessions successfully on campus. It was not long before we gained a cohesive group of students eager complete the work required to start a new chapter.

The students have demonstrated an incredible initiative and a strong dedication towards making this new chapter a reality. Working together they have successfully complete all of the national organization's requirements in under a year. These requirements include running fundraisers, participating in charitable activities for the community and most notably gaining official recognition by Northeastern University as an organization.

I wholeheartedly recommend Delta Sigma Pi at Northeastern University. With the large amount of high quality individuals we have leads me to believe that this will be a successful chapter for many years to come.

Sincerely,

Gary F. Pérez Xi Psi #75 Boston Alumni Chapter - Webmaster Northeastern University - District Director





September 11, 2014

The Board of Directors Delta Sigma Pi Fraternity 330 South Campus Avenue Oxford, OH 45056

Dear Delta Sigma Pi Directors:

healthy life styles early in their careers.

I am writing on behalf of the Nu Sigma Psi Colony of Delta Sigma Pi who are affiliated with the D'Amore-McKim School of Business at Northeastern University.

The former President, Raveena Lalwani, and the current Vice President, Shivani Doshi, were students in my Leadership Seminar a year ago. During that time I had occasion to become acquainted with their aspirations for a Fraternity presence on campus and I encouraged them in this pursuit. Under the new President, Vishvesh Patel, I am continuing my interaction with the officers, making myself available as both a formal speaker and an informal counselor.

From the outset I have been impressed by these students' entrepreneurial zeal shown during the launch phase and by the social altruism that permeates their efforts. This small cohort has systematically and strategically addressed the requirements of the University as well as the criteria of the Fraternity itself. Along the way they have engaged the larger student community and gained campus awareness through concerted outreach. The list of Colony Events is a testament to their skill in relationship building. Just as importantly, their array of activities showcases the Colony's efforts to foster intellectual dialogue and promote social betterment within the external community. For example, I am acquainted with the leadership of Climb America and am gratified that some Northeastern University students would participate in this kind of charitable endeavor. In one's student days it is easy to dismiss heart disease as an issue for older people. These Colony members did not do so, realizing that the ubiquity of this disease could be lessened if younger people adopted

In sum, I am pleased to see how well this incipient group is building a membership base. Their varied venue of events is appealing to a large base. The panels, workshops, fundraisers, and debates provide fodder for helping students find satisfaction in their careers. These activities also imbue recipients with a social conscience that positions them to be citizens whose horizons extend beyond their individual selves.

I am honored to be a Colony advisor and look forward to my own induction as a Brother.

Cordially,

David P. Boyd David P. Boyd, Professor

Management and
Organizational
Development Group

1.12 Hayden Hall
360 Huntington Avenue
Boston, MA 02115

617 373 2452



# About Northeastern University



# History of Northeastern University

Founded in 1898 as an evening school for young men, Northeastern University is now a private institution renowned for its model of experiential learning, incorporating real-world experience to classroom knowledge. Northeastern is also known for its international experiences and abundant research opportunities for both undergraduate and graduate students. Its outstanding faculty are experts in their field and include names such as former presidential candidate Michael Dukakis. The main campus is a cohesive integration of a city and traditional college campus, located in the heart of Boston.

Most Northeastern students complete at least two co-ops, alternating semesters between academic classes and full-time work in positions directly related to their major. Students complete these six-month co-ops in companies ranging from Fortune 500's to start-ups. The university has been ranked #1 in internships and career services by *US News and World Report* and the *Princeton Review*. Almost 90% of Northeastern graduates employed full-time are in fields related to their major.

Northeastern University prides itself on being very global-minded. International students made up 15% of total undergraduate enrollment in 2014, and the university offers countless study abroad options. The university offers a unique Dialogue of Civilizations program, allowing students to complete two courses abroad during their summer break in over 50 different countries. More than 2,000 Northeastern students have a global learning experience each year.

Northeastern is classified as a high research activity university by the Carnegie Foundation. The university's faculty and students filed 189 patent applications during the 2012-2013 year. The university is home to IDEA, a unique "venture accelerator," which has enabled student and alumni start-up ideas to grow into successful businesses.



About 12,000 students participate in the host of campus organizations, activities and sports offered by the university each year. The Center for Community Service offers students many ways to be involved in the surrounding community. Since 2006, Northeastern students have performed more than a million community service hours.

Ranked 25<sup>th</sup> in the nation by *Bloomberg Businessweek*, the D'Amore McKim School of Business was named in 2012 after alumni Richard D'Amore and Alan McKim. Business students at Northeastern complete a Business core curriculum and choose at least one concentration to study, with many students taking on a second concentration, minor or second major in a separate field. All undergraduate business majors are required to complete at least two paid co-ops. Students pursuing an undergraduate degree in International Business are offered the opportunity to receive a dual degree at a sister university abroad, along with an international co-op experience.

Northeastern has been consistently recognized as one of the up-and-coming universities in the United States, indicating consistent development and success. In just the past seven years, its *US News and World Report* ranking leaped 56 places. The university continues to make huge strides in providing education suited to an ever-changing world.



# Northeastern by the Numbers Student Life

13,107 undergraduate students
50% male, 50% female
15% international students
More than 320 campus organizations

### **Academics**

Student to Faculty Ratio: 13:1

Number of 2013 applicants: 47,364

Average high school GPA of entering class: 3.7

Job offers within 3 months to business school grads: 91%

189 patent applications filed by faculty and students (2012-

2013)

2,904 co-op employers in the U.S. and around the world Experiential learning opportunities in 92 countries
87% of 2011 employed graduates doing work in their major
\$104.8M external research awards received



### Finances

Tuition 2013-2014: \$40,086 Room & Board 2013-2014: \$13,620 \$204.1M granted in financial aid to undergraduates 77% of students receive some type of financial aid

### Recognition

Ranked #19 for undergraduate business program by *Bloomberg Businessweek* 

Ranked #2 for Best Career Services by the Princeton Review, spent 3 years at #1

Four consecutive years on the *Princeton Review*'s Green Honor Roll Ranked #10 in the U.S. for undergraduate entrepreneurship education Greatest leap in ranking of any university by *U.S. News & World Report* 



# About the Nu Sigma Psi Colony



### **History of the Colony**

On September 18, 2013, Alexa Hassaram, a former Bentley student and Delta Sigma Pi Alumni, reached out to Former President, Raveena Lalwani, about starting up a Delta Sigma Pi Colony at Northeastern University. After some communication, Raveena was able to set up a meeting with Alexa and a few other Delta Sigma Pi Alumni and Board members. The meeting took place on September 26, 2013 in the Curry Student Center and Raveena was briefed on the Delta Sigma Pi Fraternity and the process to start up at Northeastern. After this meeting, word spread around campus about the Fraternity through social media and word of mouth.

On October 1, 2013, the first informational meeting to start a Delta Sigma Pi Colony at Northeastern University was hosted by Brothers Gary Perez, Richard Steinkrauss and Dan Collins. A few students came to see what is was all about and two more informational meetings were held afterwards for those that couldn't make the first one. Interested students got the chance to meet a few Brothers from the Boston Alumni Chapter and other local Chapters as well.

On October 29, 2013, the Letter of Intent for New Colony was completed with full signatures of support and sent in to the Central Office. The students chose the Greek name Nu Sigma Psi to represent their respective school with the Greek letters. With the recognition of the D'Amore-McKim School of Business, members began to recruit by social media and word-of-mouth. On November 4, 2013, the Nu Sigma Psi Colony had their first informational meeting in an empty classroom for students they had spread the word to. After recruiting enough members to have a full Executive Committee, the Executive Committee began work to get fully recognized by Northeastern University as a whole. Unrecognized organizations were not allowed to book rooms nor were they allowed to promote any activities on campus. This made the process more challenging, but the Executive Committee took it in stride - meeting in the library and any empty classrooms to plan colony development.

On February 4, 2014, the Center for Student Involvement at Northeastern University approved Delta Sigma Pi for tentative recognition. The Colony was



now able to book rooms and start preparing a Constitution to present in front of the Student Involvement Board. The Colony presented Delta Sigma Pi in front of the Student Involvement Board on April 3, 2014 and a few days later on April 9, 2014, Delta Sigma Pi got denied for full recognition. However, the members appealed the decision and after much delay from the Student Government Association, Delta Sigma Pi was approved for full recognition on August 13, 2014.

After the first General Body meeting in November 2013, the colony held weekly meetings to keep their members engaged and to keep recruiting more. In these meetings they planned fundraisers, community service events, and professional events. In a little over ten months, Nu Sigma Psi Colony had completed all the requirements of a Colony, including seven Community Service Activities, eleven Professional Activities, and fundraise the necessary funds with almost petitioning members, culminating with the completion of this petition on September 19, 2014.



### **Colony Events Table**

Date	Event Name	Description		
2013				
November 4	Colony Meeting			
November 12	Colony Meeting			
November 18	Colony Meeting			
December 2	Colony Meeting			
2014				
January 26	Community Service Event	ClimbAmerica!		
January 27	Professional Event	Andrew Haddad – Real estate tal		
January 30	Professional Event	Co-op panel		
February 3	Colony Meeting			
February 8	Community Service Event	Can tab donation at LEAD School		
February 10	Colony Meeting			
February 11	Fundraiser	Panera fundraiser		
February 24	Colony Meeting			
February 25	Fundraiser	California Pizza Kitchen fundraiser		
March 1	Community Service Event	Celtics raffle tickets		
March 10	Colony Meeting			



March 11	Fundraiser	UNO's fundraiser	
March 13	Professional Event	"Google Me" workshop	
March 21	Community Service Event	Relay For Life	
March 24	Colony Meeting	il na ses	
March 24	Professional Event	LinkedIn workshop	
March 27	Professional Event	Debate	
March 29	Rose Games		
March 31	Colony Meeting		
March 31	Professional Event	Shark Tank simulation	
April 1	Fundraiser	Five Guys fundraiser	
April 3	Professional Event	Nick Fasano – sales talk	
April 7	Colony Meeting		
April 7	Professional Event	Mike Gesamondo – resume workshop	
April 8	Community Service Event	Alzheimer's Association	
April 14	Colony Meeting		
April 14-18	Community Service Event	Clothing drive	
September 8	Colony Meeting		
September 9	Professional Event	Cameron Grob – Restaurant Industry	
September 14	Community Service Event	Walk to Cure Arthritis	
September 15	Colony Meeting		



September 16	Professional Event	Richard Orlando – Sales & Marketing		
September 18	Professional Event	Peter Simon – Economics and Business		
September 24 & 26	Community Service Event	Red Sox Green Team - Recycling at Fenway		



### **Colony Events**

#### November 4, 2013 - September 15, 2014 : Colony Meetings

Every Monday evening, the Colony met to discuss upcoming events, welcome new members, share advice, and plan future events. The meetings usually consisted of Executive Committee presentations followed by icebreakers and team bonding activities.

#### January 22: Boston Alumni Chapter Dinner

A few members of the Colony accepted the Boston Alumni Chapter's invitation to attend their monthly dinner, held at the Chateau in downtown Boston. Members met some of the Brothers in the area and shared stories to build relationships.

#### January 26: ClimbAmerica!

Ten colony members participated in a race to raise funds to fight heart disease facilitated by Brigham & Women's Hospital. The members raced up 38 flights of stairs alongside many other participants from various organizations.



#### January 27: Andrew Haddad - Real Estate talk

Andrew Haddad, a Northeastern alumnus, visited a Colony meeting to give members a talk on careers in real estate. He talked to us about his own real estate company that he founded and all the struggles he went through starting it up. From



graduating college to where he is now, he went through a lot of different experiences and advised us on which mistakes to make and which ones to avoid because you only learn from mistakes. He had great advice for all the brothers whether they were freshman or graduating seniors.

#### January 30: Co-op panel

Members of the Colony had the chance to sit with a panel of students that had completed at least one co-op and ask any questions they had. Topics discussed included networking best practices, the visa process for international co-op and how to set up a co-op on your own. The panel shared their experiences with our members and gave them tips for when they search for a co-op. This was particularly useful for younger members who were seeking a co-op for the coming school year.

#### February 8: Can Tab Donation at LEAD School

As a Colony, we hosted a collection of tabs from aluminum cans. Members brought in their own collections, as well as their friends'. All the can tabs were donated to the Ronald McDonald House Charities of Western Washington to help the foundation and their efforts.

#### February 11: Panera Bread Fundraiser

Panera Bread donated a portion of sales from customers brought in by members back to the colony. Many colony members attended and ate together to encourage participation.

#### February 25: California Pizza Kitchen Fundraiser

The colony hosted another night of fundraising at California Pizza Kitchen, and most of the members stopped by with friends to raise colony funds.

#### March 1: Celtics Raffle Tickets

Colony members volunteered to sell 50/50 raffle tickets at a Boston Celtics game for the Boston Celtics Shamrock Foundation. The proceeds went to the Perkins School for the Blind.



#### March 11: UNOs Fundraiser

On a Tuesday evening, the colony hosted a fundraiser at UNO's Pizzeria & Grill, inviting many members of the Northeastern community to join.

#### March 13: "Google Me" Workshop

Colony members got together and googled themselves on computers that weren't their own to see their public profile. This allowed members to see what others, like potential employers, see when they search for them and give themselves a chance to clean up their public image if needed.

#### March 21: Relay for Life

Colony members raised funds for the American Cancer Society and participated in a 12-hour event to collect donations and honor cancer survivors.



#### March 24: LinkedIn Workshop

Ronjon Bhattacharya from the Kendall Staffing Agency came in and hosted a LinkedIn workshop for the Colony members. Bhattacharya's company recruits primarily through LinkedIn profiles, so he gave the members a very accurate portrayal of what a recruiter looks for in a LinkedIn profile. Bhattacharya showed examples of strong and weak profiles and highlighted the differences. He also offered to critique a few profiles to give specific feedback and practice.

#### March 27: Debate



Colony members participated in a debate night where they discussed both sides of the question asked, "Is social media marketing really effective?" Both sides had done their research and came up with compelling arguments as two teams.

#### March 29: Rose Games

Several eager colony members met up to travel to Bryant University for the annual DSP Rose Games. Undersized and considered underdogs, the Colony placed 3rd in the basketball tournament.



#### March 31: Shark Tank Simulation

Members of the Colony got together and watched a few clips from the TV show *Shark Tank* which is about entrepreneurs trying to start their own business. After seeing a few pitches, members got into groups and tried to come up with an idea that they could pitch to a couple selected judges, "sharks". By participating, members realized the various factors they need to have in place and the information they need to successfully pitch an idea to an investor.

#### **April 1: Five Guys Fundraiser**

Five Guys Burgers & Fries generously donated a percentage of their total sales for the night to the colony.

#### April 3: Nick Fasano - Sales Talk

Nick Fasano came in to talk to us on how to improve our sales skills. He started off with a lot of energy, immediately everyone started to listen, because he used a different approach than most speakers, he was placing emphasis on how important it is to stand out from the crowd. He gave us some insight on his model; most people in the audience would never have known the importance of 'come on' is in



closing a sales pitch. He also talked about how you can 'sell yourself' in an interview and how networking can boost the number of sales you close drastically.

#### April 7: Mike Gesamondo - Resume Workshop

Mike Gesamondo came in and talked about resumes and he also critiqued a few of our resumes afterwards. He was really helpful to everyone that had any questions about their resumes. Some of the key points he emphasized: make sure the information is correctly aligned, use key words to stand out important information, include your updated phone number and email, bold and underline crucial material, and make sure the resume looks professional and presentable.

#### **April 8: Alzheimer's Association**

There are millions of Americans who want to help – Alzheimer's Association is trying to get them involved. They have learnt that a personal phone call from a volunteer beats any other form of communication out there. We joined the Volunteer Phone Bank Team to help them connect with event participants through thank you calls, recruitment calls, and cultivation calls.

#### **April 14-18: Clothing Drive**

As the semester drew to a close, Northeastern students were looking to get rid of some of their clothes before moving out. Colony members collected several bags full of gently used clothing to donate to Big Brothers & Big Sisters, an organization which mentors local students.





#### September 9: Restaurant Talk

Cameron Grob, owner of Cafeteria, visited our Colony to talk about the restaurant industry in Boston and his experience at the post graduate level. He talked about how he started his own nightlife company and then transitioned into the hospitality industry, focusing more on restaurants. He gave all our members some valuable advice on how to approach starting a new company.

#### September 14: Walk to Cure Arthritis

The Arthritis Foundation hosts a Walk to Cure Arthritis in Boston, and the colony formed a team for the 2014 walk. Members collected donations for the Foundation and participated in a morning of walking and raising awareness.

#### September 16: Richard Orlando

Richard Orlando, COO of Leverage Point, came in talk to our members about the sales and marketing strategies used at LeveragePoint. Being a Northeastern alumnus himself, he also talked about his experiences with co-op and at the university that lead him to his successful career.

#### September 18: Peter Simon

Peter Simon, an Economics professor at Northeastern University, gave a talk on the cross-functional aspects of economics and business. His discussion also touched upon the numerous career path options in both fields and why career opportunities are not limited to a chosen major.

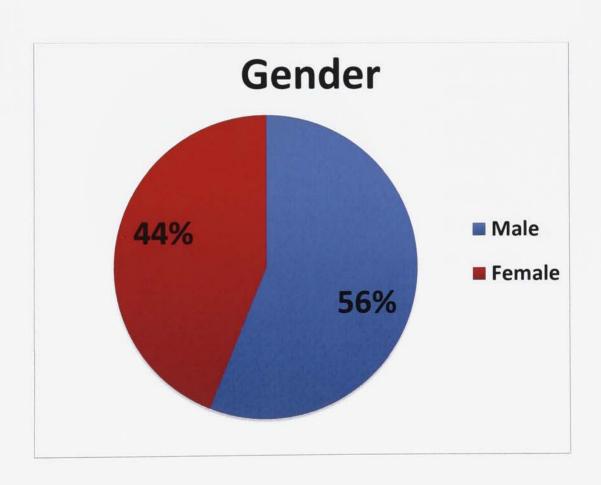
#### September 24 & 26: Red Sox Green Team at Fenway

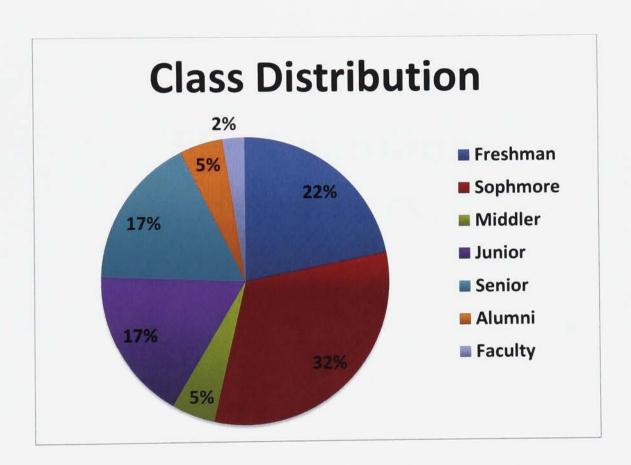
A group of five colony members attended the Red Sox game on September 24th and the game on September 26th as volunteers. The members were given trash bags and shirts to be identified as the Green Team. They walked around between innings collecting visitors' recyclable waste in their bags and ensured it was properly disposed, in order to keep Fenway Park more environmentally friendly.



# **Colony Quick Facts**

	Freshman	Sophomore	Middlers	Juniors	Seniors	Alumni	Faculty	Total
Male	9	7	2	2	2	0	1	23
Female	0	6	0	5	5	2	0	18
Total	9	13	2	7	7	2	1	41







# The Founding Members



## Vishvesh Patel President



Hometown, State & Country: Bennington, VT

**Expected Month & Year of Graduation:** May 2016

Major/Concentration: Computer Science and Business Administration - Finance

**Internship Experience & Job Held:** Android Developer at TapWalk, Technology Analyst at John Hancock, Computer Lab Assistant at Northeastern University, Cashier at Price Chopper, Computer Technician at Sunderland Elementary School,

Interests & Extracurricular Activities: NZone, HuskyNation, Utsav, nuACM, NU Finance & Investments Club

John BA



### Shivani Doshi Vice President



Hometown, State & Country: Rancho Palos Verdes, CA

**Expected Month & Year of Graduation:** May 2015

Major/Concentration: Business Administration - Finance and Management,

Minor: Economics

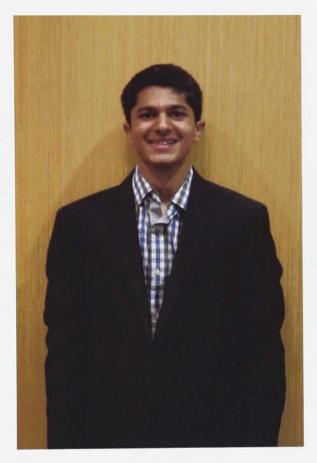
Internship Experience & Job Held: Marketing & Product Development Intern - F.A. Systems dba Micro World, SEC Reporting Intern - Hercules Technology Growth Capital

Interests & Extracurricular Activities: Indian Classical Dance, Tennis, Reading

Shirani boshi



### Krish Sanghi **Vice President of Finance**



Hometown, State & Country: Saratoga, CA

Expected Month & Year of Graduation: May 2019

Major/Concentration: Business Administration - Finance

Internship Experience & Job Held: Financial Intern at EasilyDo in Mountain

View, CA, Created revenue and expense models

Interests & Extracurricular Activities: Football, Basketball, Table Tennis

Krish Sali



### Aakanksha Malesha Chancellor



Hometown, State & Country: East Windsor, NJ

Expected Month & Year of Graduation: May 2018

Major/Concentration: Business Administration - Management

Internship Experience & Job Held: EMM Group – IT Support Specialist, Bean

Town Face Painting (Owner/Self-employed), Ayom Day Spa and Salon

Interests & Extracurricular Activities: Cooking and food blogging, outdoors club

aum



### Manoj Sadhwani **Vice President of Professional Activities**



Hometown, State & Country: Accra, Ghana

Expected Month & Year of Graduation: May 2016

Major/Concentration: Business Administration - Finance & Entrepreneurship

Internship Experience & Job Held: Coca Cola, Volkswagen, Melcom Group of Companies

Interests & Extracurricular Activities: Intramural Football

Maroj R. Sudhan



## Kristen Lobo Vice President of Community Service



Hometown, State & Country: Inverness, IL

**Expected Month & Year of Graduation:** May 2018

Major/Concentration: Economics & Business Administration - MIS &

Accounting, Minor: Mathematics

Internship Experience & Job Held: Receptionist - W. Kim Tae Kwon Do

Interests & Extracurricular Activities: Generation Citizen, NU Women's Varsity Rowing coxswain, WRBB 104.9 FM DJ, Relay for Life team captain, NU Husky Hunt team captain, Woof magazine staff writer, study abroad - Beijing

Krivim Jobo



## Shyla Melwani Vice President of Scholarship and Rewards



Hometown, State & Country: Accra, Ghana

**Expected Month & Year of Graduation:** May 2016

Major/Concentration: Business Administration - Marketing and

Entrepreneurship

**Internship Experience & Job Held:** Events Planner at Education First, Explore America & Marketing Intern at Melcom Group of Companies in Ghana

Interests & Extracurricular Activities: UTSAV South Asian Organization, Marketing, Networking, Traveling, Music

Shelr Melin.



## Kirthana Chandramouli Vice President of Alumni Relations



Hometown, State & Country: South Brunswick, NJ

**Expected Month & Year of Graduation:** May 2015

Major/Concentration: Business Administration - Accounting & Management

**Internship Experience & Job Held:** Assurance Intern at PwC NY, Tax Intern at RoseMcKenna PLLC Washington D.C., English Teacher at Efkarpia-Thessaloniki, Greece.

Interests & Extracurricular Activities: Indian Classical Dance and Music, Accounting, Drawing, Traveling, Professional Networking, Yoga

Kithee



### Shiv Babani

Webmaster



Hometown, State & Country: Tenafly, NJ

**Expected Month & Year of Graduation:** May 2018

Major/Concentration: Business Administration - Marketing

Internship Experience & Job Held:

Interests & Extracurricular Activities: Soccer, basketball, music, longboarding

Ship



#### Karli Balco



Hometown, State & Country: Atlanta, GA

Expected Month & Year of Graduation: May 2016

Major/Concentration: Business Administration - Finance, Political Science

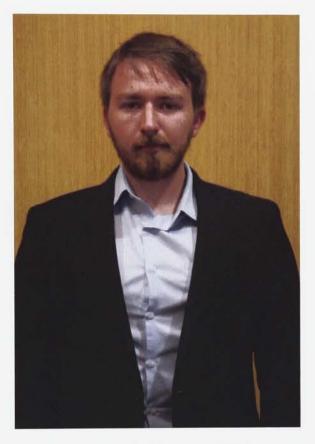
**Internship Experience & Job Held:** Worked with Congressman Lynn Westmoreland, Job with EF Explore America- DC, Intern at Massachusetts Republican Party- Intern

**Interests & Extracurricular Activities:** Beta Alpha Psi, College Republicans, Finance & Investment Club, Current Events, HBO, Healthy Cooking

V Bales



### **Evan Danek**



Hometown, State & Country: Wakefield, MA, USA

**Expected Month & Year of Graduation:** May 2015

Major/Concentration: Business Administration - Finance and Accounting

Internship Experience & Job Held: Project Accountant, Supply chain management

Interests & Extracurricular Activities: Travelling, Hiking, Photography, Running, Autocross

a the



### **Jonathan Dumont**



Hometown, State & Country: Manchester, NH

**Expected Month & Year of Graduation:** May 2018

Major/Concentration: Business Administration - Accounting & Finance

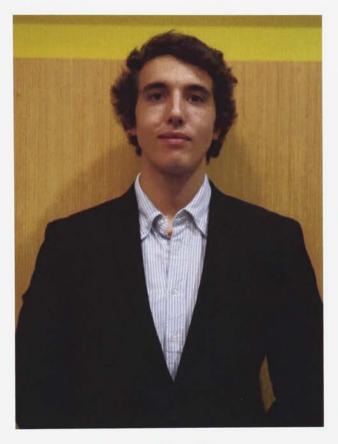
Internship Experience & Job Held: Office Assistant, Teaching Assistant

Interests & Extracurricular Activities: Soccer, Piano

Hor Durk



### Youssef Elbehri



Hometown, State & Country: Alexandria, VA

Expected Month & Year of Graduation: May 2018

Major/Concentration: Business Administration - Entrepreneurship

Internship Experience & Job Held: Soccer, Basketball coach,

Founder/webmaster of AnAmericanfrontiers.com, Camp Counselor at YMCA Day

Camp

Interests & Extracurricular Activities: Painting, Entrepreneurs Club

My El-



### **Kevin Joseph**



Hometown, State & Country: Ivyland, PA

**Expected Month & Year of Graduation:** May 2018

Major/Concentration: Business Administration - International Business

Internship Experience & Job Held: BOE Securities Inc, Philadelphia, PA

Interests & Extracurricular Activities: Soccer, Music

Kin fol



### Varun Kamlani



Hometown, State & Country: Bangalore, India

**Expected Month & Year of Graduation:** May 2018

Major/Concentration: Business Administration - Management

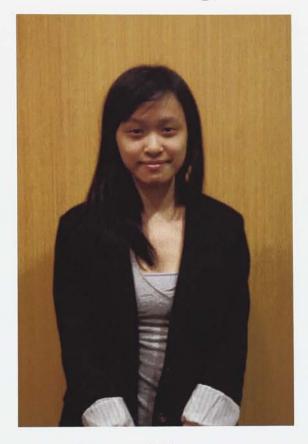
Internship Experience & Job Held: Helped organize events and concerts in India

Interests & Extracurricular Activities: Organizing Events, Sports

J.



### Li Kuang



Hometown, State & Country: Boston, MA

Expected Month & Year of Graduation: May 2017

Major/Concentration: Business Administration - Accounting & Finance

Internship Experience & Job Held: Northeastern Accounts Payable

Interests & Extracurricular Activities: Running, Jigsaw Puzzles, Youtube

watching



### Raveena Lalwani



Hometown, State, and Country: Secaucus, NJ

Major/Concentration: Business Administration - Finance and Management

**Expected Month and Year of Graduation:** May 2014

**Internships Experience and Jobs Held:** Wellington Management, Law Offices of Jeffrey Golkin, Fidelity Investments

Interests and Extracurricular Activities: Reading, dancing, traveling

Raveera Lalwam'



### Rasha Mahtani



Hometown, State & Country: Paramus, NJ

**Expected Month & Year of Graduation:** May 2018

Major/Concentration: Business Administration - Finance

Internship Experience & Job Held: Goldman Orthodontics Dental Technician,

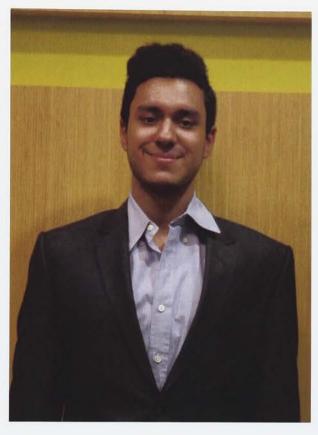
Intern at Smiles Fashion Corporation

Interests & Extracurricular Activities: Fashion, Art, Travelling

Rashahahtan



### Sunjeet Manchanda



Hometown, State & Country: Dubai, UAE

Expected Month & Year of Graduation: December 2017

Major/Concentration: Double Major - Political Science & Finance

**Internship Experience & Job Held:** Production Intern at CSG Clothing, Business Analyst Samurai Investments, Operations Associate at John Hancock 401k Consolidations

**Interests & Extracurricular Activities:** F1, Tennis, Traveling, Behavioral Finance, Fashion, Current Events, Theatre



### **Dwayne Manlove**



Hometown, State & Country: Bear, Delaware

**Expected Month & Year of Graduation:** May 2018

Major/Concentration: Business Administration - Finance & Entrepreneurship

**Internship Experience & Job Held:** Intern at the State Senate, Technological Sales Representative at Walmart, City of Wilmington Parks and Recreation

Interests & Extracurricular Activities: Basketball, Spanish, Reading

Thraynallanlove



### **Troone Marchak**



Hometown, State & Country: Greenwich, CT

**Expected Month & Year of Graduation:** May 2018

Major/Concentration: Business Administration - Marketing & Minor in

Psychology

**Internship Experience & Job Held:** Intern at TrueEX (NYC Start-up), Created & Operating an electronic platform for interest rate swaps, Worked with the marketing, HR, and product teams

Interests & Extracurricular Activities: Exercise, Involvement in Christian Organizations

pullner



#### Tessa Michelsen



Hometown, State & Country: South Windsor, CT

**Expected Month & Year of Graduation:** May 2016

Major/Concentration: Business Administration - Marketing, Minor: English

**Internship Experience & Job Held:** Co-ops at 1105 Media, The New England Journal of Medicine

Interests & Extracurricular Activities: reading, yoga, cheerleading, traveling, painting

Tessa michilian



### Louis Miyara



Hometown, State & Country: Bow, NH

Expected Month & Year of Graduation: May 2019

Major/Concentration: International Business - Spanish & Finance

Internship Experience & Job Held: YMCA Camp Counselor, Five Guys Burgers

& Fries

Interests & Extracurricular Activities: Club Frisbee, CEP, Swimming, Soccer

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### Nikhilesh More



Hometown, State & Country: Guwahati, Assam, India

**Expected Month & Year of Graduation:** May 2017

Major/Concentration: Business Administration - Entrepreneurship

Internship Experience & Job Held: Financial Assistant, Marketing Execution

Interests & Extracurricular Activities: Cricket, badminton, swimming, traveling

Nikhilesh Moce



### **Sharon Park**



Hometown, State & Country: Cerritos, CA

**Expected Month & Year of Graduation:** May 2018

Major/Concentration: Business Administration - Marketing & Interactive Media

& Design

Internship Experience & Job Held: CBE Music Marketing Intern, Pezzetta

Cosmetics Social Media Intern

Interests & Extracurricular Activities: Music, Traveling, Blogging

Steffe



### Jay Patel



Hometown, State & Country: Mumbai, India

**Expected Month & Year of Graduation:** May 2018

Major/Concentration: Business Administration

Internship Experience & Job Held: Worked at a Diamonds Trading Firm

Interests & Extracurricular Activities: Technology, Rafting, Trekking, Soccer

July -



#### Varun Patni



Hometown, State & Country: Abu Dhabi, United Arab Emirates

**Expected Month & Year of Graduation:** May 2018

Major/Concentration: Business Administration - Entrepreneurship

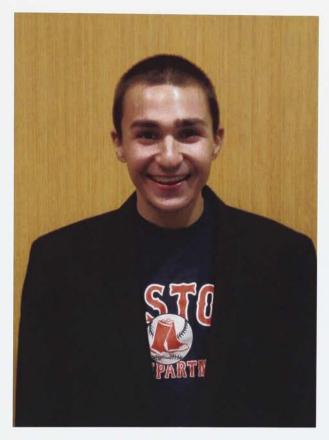
**Internship Experience & Job Held:** Jewelry retail at family business, Managed Inventory and sales for four months.

Interests & Extracurricular Activities: Table Tennis, Billiards, Video games, Networking

V.J. Part



### **Connor Pozzi**



Hometown, State & Country: Chicago, IL, USA

**Expected Month & Year of Graduation:** Fall 2019

Major/Concentration: International Business - Spanish Track

Internship Experience & Job Held: N/A

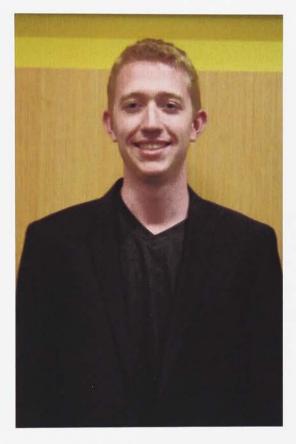
Interests & Extracurricular Activities: Professional networking, football,

boating

Company of the same



### Liam Quinn



Hometown, State & Country: Norwell, MA

Expected Month & Year of Graduation: May 2018

Major/Concentration: Business Administration - Accounting & Finance

Internship Experience & Job Held: N/A

Interests & Extracurricular Activities: Hiking, Reading, Biking

and .



#### **Pranav Sachdev**



Hometown, State & Country: Bangkok, Thailand

Expected Month & Year of Graduation: May 2018

Major/Concentration: Business Administration - Finance & Entrepreneurship

**Internship Experience & Job Held:** Operations Fraser Suites, Software International Institute of Technology, Fabric Detailer Desmond International Co.

Interests & Extracurricular Activities: Tennis, Cricket, Intramural Sports, Social

P. Nachslew



#### Prerna Sadhwani



Hometown, State, and Country: Accra, Ghana

Major/Concentration: Business Administration - Marketing and Management

**Expected Month and Year of Graduation:** May 2014

**Internships Experience and Jobs Held:** Melcom Group of Companies, EF Education – EF College Break, Shanghai JC Mandarin, Marriott Changfeng Park

**Interests and Extracurricular Activities:** Utsav, Co-Ed Dance Team, Haute Fashion Club, Resident Student Association, Traveling, Photography, Music, Bollywood films, Cooking, Dancing

P.R. Sallmera



### **Abhi Shah**



Hometown, State & Country: Syosset, NY

Expected Month & Year of Graduation: May 2018

Major/Concentration: Business Administration - Accounting and Finance

Internship Experience & Job Held: Citgo gas station, Teamo Smoke Shop, and A&P Convenience

Interests & Extracurricular Activities: DECA, Finance and Investment Club, Sports, Traveling

Afrita



#### **Anvi Shah**



Hometown, State & Country: Hillsborough, NJ, USA

**Expected Month & Year of Graduation:** May 2015

Major/Concentration: Pharmacy and Business Administration - Management

Internship Experience & Job Held: Novartis - Clinical trials intern, CVS

Pharmacy - Pharmacy intern

Interests & Extracurricular Activities: UTSAV South Asian Organization

Avis ...



#### **Rahil Shah**



Hometown, State & Country: Hong Kong, S.A.R

Expected Month & Year of Graduation: December 2015

Major/Concentration: Business Administration - Entrepreneurship & Finance

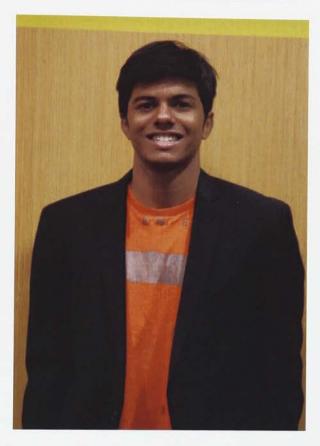
Internship Experience & Job Held: US Operations Coordinator, EF Education First, Boston, MA, Financial Analyst at IIFL in Mumbai, India, Director of New Business Development, Glitter Group in Mumbai, India

Interests & Extracurricular Activities: Flying- Private Pilot License since December 2013, Traveling, Food

Sharle



### **Ashwin Swaminathan**



Hometown, State & Country: Portland, OR

**Expected Month & Year of Graduation:** May 2018

Major/Concentration: Business Administration - Finance & Computer Science

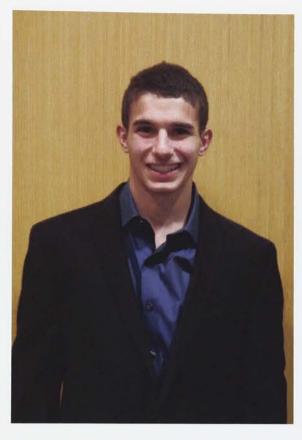
**Internship Experience & Job Held:** N/A

Interests & Extracurricular Activities: Basketball, Tennis, Hiking

along



### **Daniel Tamer**



Hometown, State & Country: East Northport, NY, USA

**Expected Month & Year of Graduation:** May 2019

Major/Concentration: International Business - Chinese

Internship Experience & Job Held: Worked at a Medical Center

Interests & Extracurricular Activities: Ice hockey, other sports, traveling,

poetry, movies, chess and fitness

Damez



### Sanam Thapar



Hometown, State & Country: Kobe, Japan

**Expected Month & Year of Graduation:** May 2016

Major/Concentration: Business Administration - Marketing

**Internship Experience & Job Held:** Co-op with Noblesse India (magazine) in Mumbai (January 2014 - April 2014), HELLO! Magazine, Mumbai (Summer Internship 2012)

Interests & Extracurricular Activities: Travel, Food, Fashion

La Thron



### **Allison Tilles**



Hometown, State & Country: Briarcliff Manor, NY

**Expected Month & Year of Graduation:** May 2018

Major/Concentration: Business Administration - Accounting

Internship Experience & Job Held: Retail Sales Associate, Camp Counselor

Interests & Extracurricular Activities: Entrepreneurship Club, Creative Writing,

Cooking

allison dilles



#### Rohini Venkatesan



Hometown, State & Country: South Brunswick, NJ, USA

Expected Month & Year of Graduation: May 2015

Major/Concentration: Business Administration - Finance and Marketing

**Internship Experience & Job Held:** MFS Investments, The Boston Consulting Group, Junior Achievement of NJ

Interests & Extracurricular Activities: Reading, Singing, Eating, President of UTSAV South Asian Organization

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### Hsu Pyeh Yadanar



Hometown, State & Country: Yangon, Myanmar (Burma)

**Expected Month & Year of Graduation:** May 2015

Major/Concentration: Business Administration - Finance and Management,

Minor: Psychology

Internship Experience & Job Held: Accounting and Finance Department Summer Intern at Maung Weik & Family Co., Ltd, Revenue and Reporting Analysis, Incentive Compensation Co-op at Wellington Management Company, Director's Secretary at Sae Paing Development Limited

Interests & Extracurricular Activities: Traveling, Shopping, Fashion, Photography, Designing, Food, Soccer, Beta Alpha Psi Honors Fraternity

Hough



## **David Boyd Faculty Advisor**



David Boyd has been a member of the College of Business Administration at Northeastern University located in Boston, Massachusetts since 1978 and served as coordinator of the Human Resources Group prior to his appointment as acting dean and then dean of the College from 1987-1994. He has extensive corporation experience and was co-owner of a manufacturing firm. Professor Boyd currently serves as a Professor of Management and Organizational Development in the D'Amore-McKim School of Business and teaches upper level classes such as Leadership Seminar and Managing People and Organizations.

With a Bachelors of Arts in English Literature from Harvard College and a Ph.D. in Behavioral Sciences from Oxford University, Professor Boyd has dedicated his career to teaching Organizational Behavior with a special focus on leadership. His primary research explores effective leadership tactics with a secondary focus on the effect of stewardship practices on corporate financial performance. Professor Boyd also sits on the boards of a number of corporate and charitable organizations while presenting as a speaker at business and educational forums frequently. He was previously on the editorial board for the International Journal of Value-Based Management and is currently on the editorial board for Cross Cultural Management.

David P. Boyd



