

The Deltasig[®]

of Delta Sigma Pi

January 1988



Collegiate Issue:

Collegian of the Year:
William Newbury,

Fraternity Awards, Passing the Test,
the Year in Review, and the

Chapters Speak



Horizons



John V. Henik

Dear Brothers:

It is always quite satisfactory going around the country and visiting with our collegiate and alumni chapters! The principles and ideals of our fraternity are always personified in our members, whether they have been in our fraternity three years or 30 years.

Most recently in my travels a noticeable excitement is building among our membership . . . a result of the bold new programs developed last biennium that are now in the initial stages of implementation.

This implementation masterplan can be summed up in one word . . . **HORIZONS!**

HORIZONS is our recently proposed "awareness" campaign for this biennium, designed to educate, stimulate, focus, motivate and encourage participation (particularly our vast alumni resources) within our general membership onto several focused areas of major fraternity thrust.

This major thrust in our **HORIZONS** campaign shall center on:

- Strengthening the levels of participation and support from our alumni and alumni chapters. As you know, many constitutional changes occurred to our alumni program at the last Grand Chapter Congress.
- Strengthen our fraternity's educational base and financial base.
- Strengthen and create stronger alliances with the business and commercial world.

As with any campaign, the support and strength for success must be generated at our grass-roots level: Our membership!

HORIZONS . . . building for the future! In upcoming issues you will

hear and see more of this campaign. Within this issue of *The DELTASIG*, as in upcoming issues, you have begun to see several aspects of the **HORIZONS** program: the new 1988 Provincial Leadership School and the growing role of the Educational Foundation, now 35 years strong. More to come!

Fraternally,

A handwritten signature in cursive script, appearing to read "John V. Henik".

JOHN V. HENIK
Grand President

The Deltasig[®] of Delta Sigma Pi

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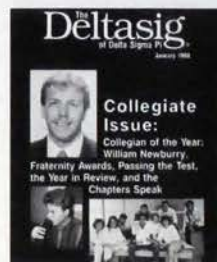
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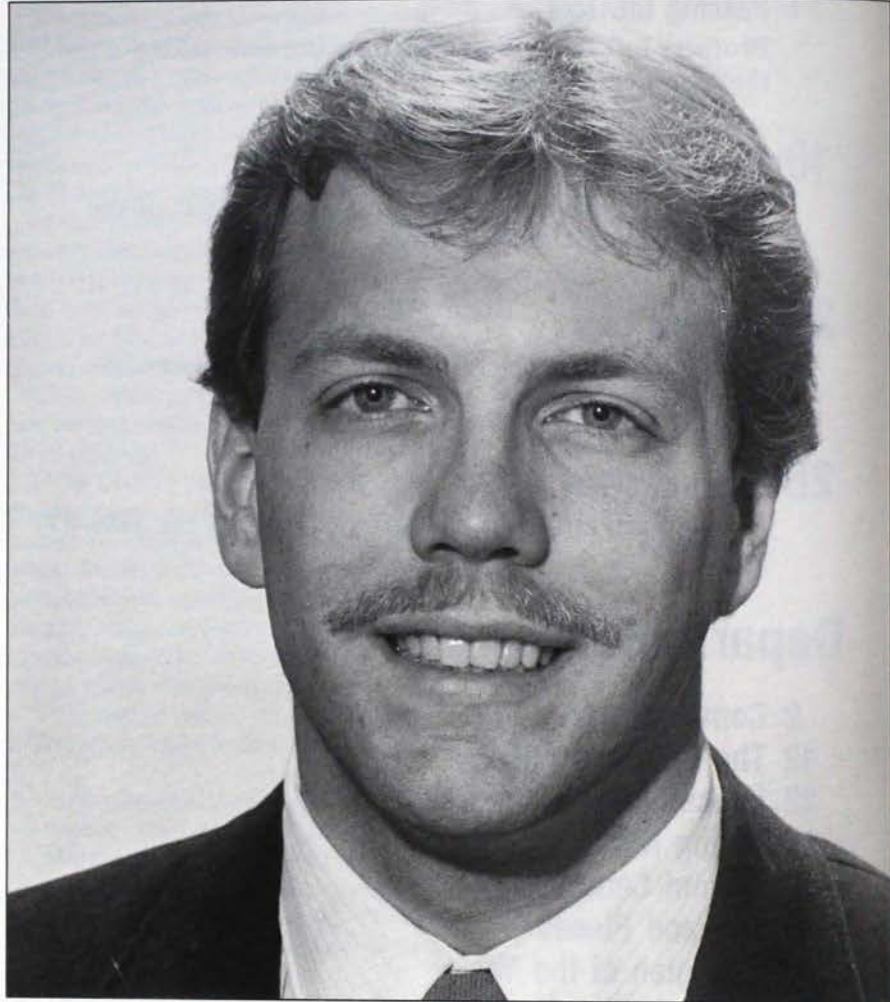
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Collegiate Issue



Member of
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College Fraternity Editors Association

COLLEGIAN OF THE YEAR 1987

Selected as the outstanding members of their chapters, each candidate for Collegian of the Year represents the fraternity's very best. Meet these candidates, our leaders of tomorrow . . .



William E. Newbury

WILLIAM E. NEWBURY, a graduate of Northeast Missouri State University in Kirksville, Missouri, and an alumnus of Iota Nu Chapter, has been chosen Collegian of the Year for 1987. A finance major, Bill maintained a 3.9 grade point average during his four years at Northeast Missouri State University. In addition

to his major, he also had extensive course work in Japanese language and culture. A Life Member, Bill was initiated on April 14, 1984. While a collegiate member of Iota Nu Chapter, he served as President, Treasurer and Junior Guide. The President of his pledge class, Bill also served on the Professional, Concessions and

Presidential Committees and was named Professional Committee Member of the Year. In addition, he attended the Midwestern Regional Conferences at the Lake of the Ozarks and Columbia, Missouri. He attended the 35th Grand Chapter Congress in Dallas and also assisted with the installation of Lambda Omicron Chapter at the University of Western Illinois.

In addition to his work with Iota Nu Chapter, Bill was also a member of the Student Activities Board where he served as its Parliamentarian, Special Events Chairman and Treasurer. He was also a member of the Blue



Christine Casale

Key Honor Fraternity, a group which organized Blood Drives for the Red Cross and worked on the NMSU Homecoming Parade. He was a founding member of Bridges to International Friendship which arranged "Big Brothers" for newly arrived international students on campus. He also was a member of the Northeast Missouri State University Showboat Gambler Marching Band.

A member of the Society of Pershing Scholars, Bill was the recipient of the General John J. Pershing four year scholarship. While a member of that society, he served as its Treasurer and organized fund raising projects

for the group. Listed in Who's Who Among American Students in Colleges and Universities, Bill was also named one of the Outstanding Young Men of America. He was a Rotary Scholarship Recipient and in 1987 was named Northeast Missouri State University Outstanding Business Administration Student.

During his college years at Northeast Missouri State University, Bill worked for McDonnell Douglas Corporation in the contracts and pricing division in St. Louis. He also worked in their computer and accounting departments. In addition, he served as a Student Coordinator in the Northeast Missouri State University Summer Japanese Exchange Program. He also worked as an English Teacher in Nagoya, Japan, in 1982, and was a host at the Old Spaghetti Factory in Nagoya, Japan, that same year.

Following graduation from Northeast Missouri State University in May, 1987, Bill went to work full-time for McDonnell Douglas Corporation in St. Louis.

As Collegian of the Year, Bill begins a two year term of service on the Board of Directors and the Executive Committee of Delta Sigma Pi. He has already attended a meeting of the Executive Committee and Board of Directors and has handled many of the responsibilities that come with being a member of both of those bodies. In every way, William E. Newburry exemplifies those qualities for which the Collegian of the Year Award was established. Each chapter in the fraternity has the opportunity to nominate a member for this award. From all regional nominees, a regional finalist is selected by a screening committee within the region and, from these finalists, a national winner is chosen by the Executive Committee and Executive Director. Established in 1971, this award recognizes the outstanding collegiate member of the fraternity as evidenced by scholarship, extra-curricular activities, fraternity service, demonstration of responsibility to self and others and representation of conduct according to the highest standards of business ethics and integrity.

All nominees are all of these things, making the final selection most difficult for the Executive Committee. As you read about these

members on the following pages, you will note that they are fraternity leaders of tomorrow and represent our very best.

CHRISTINE CASALE, is the Collegian of the Year nominee from the Eastern Region. A May, 1987, graduate of Siena College, Christine maintained a 3.9 grade point average, majoring in Marketing and Management. A November, 1983, initiate of Theta Upsilon Chapter, Christine is a Life Member. While a member of Theta Upsilon Chapter, she served as President, Senior Vice President and Vice President for Chapter Operations. She also worked with Junior



Susan M. Allendorfer

Achievement, teaching a Business Basics class and working with the Junior Achievement Trade Fair. She has attended two Eastern Regional Conferences in Albany and Binghamton and has assisted with the presentation of Eastern Area Conferences.

While attending Siena College, Christine served as the Layout Editor for two years on "The Indian", the school newspaper. She was also elected Clerk of the Judicial Board and was chosen as a senior member of the Student Senate Council. In addition, she was appointed by the Dean of Students as a Student Advocate. Christine received several schol-

arships while she was at Siena College including: the Purchasing Management Association of Eastern New York, Inc., Scholarship; the Cogar Scholarship; the Clark Scholarship; and the Bernard F. Picotte Memorial Scholarship. She was also a Presidential Scholar every semester at Siena College.

While attending school, Christine financed approximately 65 per cent of her education working as an Assistant Buyer in the Purchasing Department at Bendix Friction Materials in Green Island, New York. She also worked in the Personnel Department



Matthew L. Smith

and Plant Manager's Office for Remington Arms Company, Inc., in Iliion, New York. In addition, she was self-employed in a partnership conducting house sales and garage sales on a commission basis.

Her future plans include becoming a Certified Purchasing Manager (CPM).

An alumnus of Alpha Theta Chapter and the University of Cincinnati, **SUSAN M. ALLENDORFER**, is the East Central Region's nominee for Collegian of the Year. While at the University of Cincinnati, Susan maintained a 3.8 grade point average in accounting.

A March 4, 1984, initiate of Alpha Theta Chapter, Susan served her chapter as President, Vice President for Chapter Operations, and Scribe and Historian on the Ritual Team. In addition, she was a Big Brother and served on the CEI Committee. She also attended the East Central Area Conference in Kent, Ohio, in 1984.

While at the University of Cincinnati, she served on the Business Tribunal as Vice President and Secretary. She was a business administration student advisor and also served as Treasurer on the Orientation Board. A member of the Cincinnatus Admissions Honorary, she was also a member of Beta Alpha Psi, the accounting honorary fraternity.

Susan also received many scholarships including: the Ohio Board of Regents Scholarship; the Voorheis Honor Scholarship; the Grant Thornton Scholarship Award; the American Society of Women Accountants' Scholarship; and the Institute of Internal Auditors' Scholarship. While at the University of Cincinnati, she was a member of Beta Gamma Sigma, the honorary business fraternity. She was a member of Alpha Lambda Delta, the freshman honorary, Sophos, the sophomore honorary, and Mortar Board, the senior honorary.

While in college, Susan financed her entire education through scholarships and part-time employment. She was employed at the University of Cincinnati as a Financial Accounting Lab Assistant and also held an accounting internship with the Chase Bank of Ohio in Cincinnati. She also worked in the accounts payable department of L. S. Ayres in Indianapolis and was employed at King's Island amusement park.

Future plans include sitting for the CPA examination and working in the commercial art division of Arthur Andersen in Cincinnati.

MATTHEW L. SMITH, the nominee from the Central Region, was initiated by Kappa Omega Chapter at Purdue University on December 1, 1984. A management major with a minor in psychology, he maintained a 5.6 grade point average on a 6.0 scale. As a member of Kappa Omega Chapter, he served as President, Senior Guide, Junior Guide and Scribe. He was also Vice President of his

pledge class and helped to institute the Vice President for Financial Development Office in his chapter. In addition, he attended the Central Regional Conference in Ann Arbor, Michigan.

While at Purdue University, he was also the chapter representative on the Krannert School of Management's Presidents Council. He served on the Krannert Phone-a-thon Steering Committee and was a residence hall council representative. In addition, he was a Dalton Krannert Marketing Case competition finalist in 1986. He was a member of Phi Eta Sigma, the



P. Angeanette Kivett

national scholastic honorary fraternity and Golden Key. On the Dean's List for three semesters, he received the G.O. Arbuckle Award for outstanding grade point average in Tarkinton residence hall. He also served on the freshman council of Tarkinton Hall. While attending Purdue University, he worked as a co-op student for the Vernon America Corporation in Louisville, Kentucky, for two summers. He was also employed by Huber Orchard and Winery in Starlight, Indiana.

P. ANGEANETTE KIVETT, is the Collegian of the Year nominee from the South Central Region. A

management major, with a concentration in marketing at the University of North Carolina at Greensboro, Angeanette maintained a perfect 4.0 grade point average. Prior to attending the University of North Carolina at Greensboro, she attended Elon College and also took college classes as a high school senior.

Initiated on November 22, 1985, Angeanette served Iota Omega Chapter as its President. She also was on the Recruiting and Pledge Education Committees.

While at the University of North Carolina at Greensboro, she was a



Ann Marie Beeble

university marshal and also was a member of Spartan Spirits. She worked with the Red Cross campus blood drive and was a member of the American Diabetes Association. President of Beta Gamma Sigma, the honorary business fraternity, she was named the Outstanding Junior at the University of North Carolina at Greensboro.

While in school, she had a Manufacturing Management Internship with Burlington Industries, Inc. Completing her Bachelor's degree in three years, Angeanette plans to become a manager in a marketing field.

ANN MARIE BEEBLE, an April 14, 1984, initiate of Beta Gamma Chapter at the University of South Carolina, is the Collegian of the Year candidate from the Southeastern Region. While majoring in accounting, Ann Marie maintained a 3.6 grade point average.

A Life Member, she served her chapter as President and Vice President for Chapter Operations. She also served as coordinator for the third annual spring fling and attending the 35th Grand Chapter Congress in Dallas, the Southeastern Regional Conference in Atlanta and other regional activities. In addition, she served her chapter on the following committees: Fund Raising, Activities, Community Service, Academics and Ritual.

While at South Carolina, she was a residence hall association representative and served Beta Alpha Psi, honorary accounting fraternity, on its "Fun Run" Committee. She was also a member of Beta Gamma Sigma, the honorary business fraternity and Phi Beta Kappa Honor Society. On the President's Honor List in 1985, she was also named to the Dean's Honor List for four semesters. In addition, she received the University of South Carolina Alumni Association Scholarship.

While at school, she worked part-time for a local CPA firm, C. C. McGregor and Company in Columbia, South Carolina. She also worked for the Conklin Instrument Corporation in Pleasant Valley, New York, and for the Atlantic Design Company.

A November, 1985, initiate of Beta Eta Chapter at the University of Florida, **ELIZABETH J. SPONSEL**, is the South Atlantic Region's nominee as the Collegian of the Year. An accounting major at the University of Florida, Elizabeth served Beta Eta Chapter as Vice President for Chapter Operations and Vice President for Pledge Education. She also served on the Recruiting Committee and was Pledge Class Social Chairman. She attended the 1986 Summer Leadership Conference in Jacksonville, Florida, and the South Atlantic Regional Conference in Tampa.

Prior to attending the University of Florida, Elizabeth also studied at the University of Wisconsin, University

of North Florida, and Florida Junior College. While at the University of Florida, she served on the Career Expo Hostess Committee and was the 1986 Career Expo Director of Computer Systems. She was Assistant Executive Director for the spring, 1987, Career Expo and also helped start the Volunteers in Placement Program at the Career Resource Center.

While in school, she worked at the Charter Corporation-Riffe Petroleum in Jacksonville, Florida, and for Florida Floats/Berlevle Concrete Products. She also worked for Crowd Capps in Minneapolis, Minnesota.



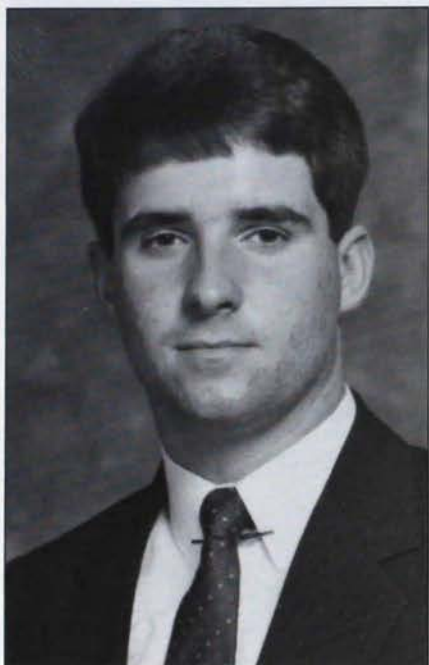
Elizabeth J. Sponsel

CHARLES K. CARRICO, was initiated into Gamma Tau Chapter at the University of Southern Mississippi on April 14, 1984, and is the Collegian of the Year candidate from the Southern Region. An industrial management major, he maintained a 3.8 grade point average at the university.

A Life Member of the fraternity, he served Gamma Tau Chapter as President and Vice President for Pledge Education. He also served the chapter on the following committees: Rose Formal, Community Service, Social, Public Relations and House and Grounds. In 1986 he was named

the Gamma Tau Chapter Rose Formal "Thorn". He also attended the Southern Regional Conference.

While at the University of Southern Mississippi, he was a member of the United States Air Force ROTC and served as Chief of Special Projects and Chief of Administration and Personnel. He was also an Operations Officer and was POC of the semester. A member of the Arnold Air Society, he was also Senior Vice President of the American Inventory Control Society. An Associated Student Body Senator, he served that body on the Textbook Science Review



Charles K. Carrico

Committee, Constitutional Review Committee and Student Activity Committee. President of Beta Gamma Sigma, honorary business fraternity, Charles also was a Business Student Advisory Council member. He was also a member of Phi Kappa Phi honorary fraternity and the Society for the Advancement of Management, where he served as Vice President for Membership.

Named to the President's List and Dean's List, he received the Air Force ROTC two-year scholarship and was named Who's Who Among Students in American Colleges and Universities.

While at the University of Southern Mississippi, he also served as a part-time volunteer at a Nursing Home and worked on several service projects with the Arnold Air Society and the fraternity.

A November 9, 1984, initiate of Beta Psi Chapter at Louisiana Tech University, **WENDELL M. LAVERGNE**, is the Collegian of the Year nominee from the Gulf South Region. A finance major, Wendell maintained a 3.2 grade point average while at Louisiana Tech.

While a member of Beta Psi Chapter, he served as President and Chancellor. He was a member of the National Awards Committee and received the Best Pledge Award. In addition, he attended the 35th Grand Chapter Congress and two Gulf South Regional Conferences in Lafayette and Baton Rouge.

While at Louisiana Tech University, he worked in the Louisiana Tell-A-Recruit program and was a member of the Louisiana Tech power lifting and football teams. He was Vice President for the Financial Management Association and was Chancellor and Second Vice President for the Business Students' Association. He was also Member-at-Large on the Student Government Association.

He received the Louisiana Real Estate Commission Scholarship and was a two-time recipient of the Joey Robinson Scholarship, given by Beta Psi Chapter. He was a member of Lambda Sigma, the sophomore honor society, and was also President and Fund Raising Chairman for Gamma Beta Phi, the national honorary society.

Wendell financed more than 50 per cent of his educational expenses by working as a sales representative for the publishing firm, Southwestern Company. He also worked for the Lake Charles American Press and as a census taker in Schreveport, Louisiana.

JANET M. PREDOVICH, is the Great Lakes regional nominee for Collegian of the Year. An accounting major at Northern Illinois University, Janet maintained a 3.1 grade point average. She was initiated into Eta Mu Chapter on December 3, 1983.

As a member of Eta Mu Chapter, she served as President and Secretary. She was named "Ideal Pledge" and

was also a "Pledge Dad". In addition, she worked on several committees including: Fund Raising, Rose Dance, Bylaws, Awards, Banquet, Casino Night, Jill Karen King Scholarship, and Daytona. A Rose of Del-tasig nominee, Janet was also a Homecoming Queen candidate. Named Ideal Member of the chapter, she maintained 100 per cent attendance throughout her time as a collegiate member of the chapter. In addition, Janet was named Most Professional and the Most Interesting Interviewer in her chapter. She was also named Most Outstanding Executive



Wendell M. Laverge

Committee Member.

While at Northern Illinois University, Janet served on the Accounting Student Advisory Board and was a volunteer Receptionist for the Career Planning and Placement Center. She was the Stevenson Towers South Floor President and was a volunteer Counselor for the St. Charles Boys Home. An Accounting Student Advisory Board member, Janet also was a volunteer for the United Leukodystrophy Foundation.

A member of Lambda Sigma, the sophomore honor society, she served in that organization as Secretary. In addition, she was a nominee for the

Outstanding Women in Leadership Award and was named to Who's Who Among American Students in Colleges and Universities. She was also named an Illinois State Scholar and was a Northern Illinois University Alumni Association Scholarship recipient.

During school, she financed approximately 75 per cent of her college expenses working at Data Key punch in Mt. Prospect, Illinois. She also worked at Cookies and More and for Meeske's Meat Market.

Her future plans include working for Checkers, Simon and Rosner,



Janet M. Predovich

public accountants, in Chicago, Illinois.

BRIAN T. JOHNSON, a March 26, 1985, initiate of Eta Pi Chapter at Wayne State College, is the Collegian of the Year candidate from the North Central Region. While majoring in Data Processing and Management, he has maintained a 3.5 grade point average.

While a member of Eta Pi Chapter, he has been named Most Outstanding Pledge and also has served as Chancellor and Treasurer. He has been the chapter's Fund Raising Chairman and also has served as Chairman of the Public/Relations Committee.

While at Wayne State College, he has served on the Barry Hall Dorm Council and has been a member of the Newman Club. He has been a member of the Student Activities Board and was team captain for a championship intramural volleyball team.

Brian has received the Data Processing Management Association Scholarship and also the Presidential Scholarship. He is on the Wayne State College Honor Roll and is a member of Alpha Lambda Delta, the national scholarship honorary society for freshmen. Named to Who's Who Among Students in American Colleges and Universities, he also has received a scholarship and award for "Most Money Raised" for the Muscular Dystrophy Dance-a-thon.

While at Wayne State College, he has worked part-time at Professional Food Service Management and for the Milton G. Waldbaum Company in Wakefield, Nebraska.

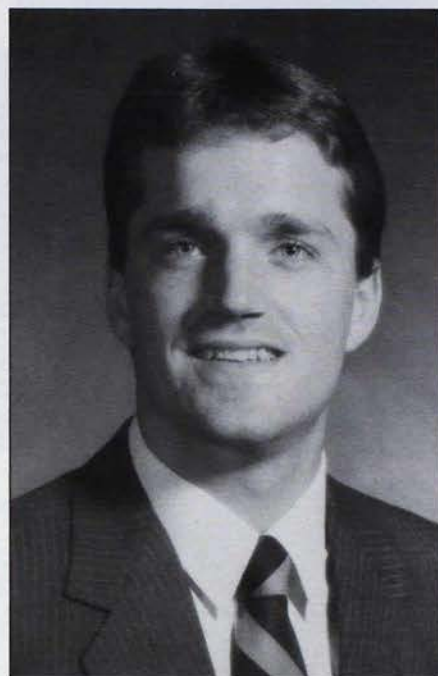
An accounting major with a 3.1 grade point average at Texas Tech University, **STACY S. SMITH**, is the Collegian of the Year nominee from the Southwestern Region. An April 21, 1985, initiate of Beta Upsilon Chapter, Stacy served her chapter as Vice President for Chapter Operations and was named Best Member during 1985-86. She served on the Fund Raising Committee, Recruiting Committee and Ritual Team.

While at Texas Tech University, Stacy was a member of Timettes, a spirit organization, where she served as President and Vice President. She was on Hall Council and also was a member of the Residents' Hall Association. She was also a member of the Wesley Foundation. Named to the Dean's List, she was also named to Who's Who Among Students in American Colleges and Universities. While at Texas Tech, she also worked part-time as a sales person for the Love Shop. She was the university Baptist Daycare Financial Coordinator and also worked at Camp Mystic in Texas and at Six Flags Over Texas. Future plans include work in the auditing department at Pennzoil Corporation in Houston, Texas.

Laurie J. Oedevaldt, is the Collegian of the Year nominee from the Gulf Western Region. An accounting major at Texas A & M Uni-

versity, Laurie maintained a 3.9 grade point average. Initiated on April 20, 1985, as a charter member of Lambda Nu Chapter, she also served the chapter as Treasurer, Assistant to the Vice President for Professional Activities and as Community Service Committee Chairman.

While at Texas A & M University, she was also a member of Aggie Friends, a Big Brother/Sister organization, and was a member of the Accounting Society. She was a member of the honorary fraternities Beta Gamma Sigma, Phi Kappa Phi and Alpha Lambda Delta. Named to the



Brian T. Johnson

Dean's List, Laurie received the McFadden Merit Award and the Maude O'Hunter Scholarship.

While in school, she worked as a Claims Assistant for Fields Financial Services in Bryan, Texas, and also as an Accounts Receivable Clerk for Regency General Insurance Agency in Dallas. She was also an Account Representative and Computer Clerk for the Texas Financial Group in Dallas and prior to that worked for Ron's Crispy Fried Chicken in Plano, Texas.

Future plans include working for the consultant firm of Petersen and Company in Houston, Texas.

An April 11, 1986, initiate of Epsilon Phi Chapter at California State University at Sacramento, **PATRICIA L. CRAWFORD**, is the nominee for Collegian of the Year from the Western Region. After attending Modesto City College, Patricia transferred to California State University at Sacramento where she had majored in marketing and management, with a minor in communications, maintaining a 3.7 grade point average.

Scouts of America and with the Children's Receiving Home of Sacramento. In addition, she has studied flute for 12 years.

A member of Beta Gamma Sigma, the honorary business fraternity, she is also a member of the Golden Key National Honor Society. In addition, she has been named to the Dean's Honor List.

While in school, she has been employed part-time by the firm Barnett

7, 1986, she was also Petition Chairman and Historian for the chapter.

While at California State University at Fullerton, she worked on the New Student Orientation Program and was Student Orientation Leader. She also coordinated the Activities Faire for the New Student Orientation Planning Committee.

Fluent in Japanese, Catherine received the Adolph Coors Scholarship for academic achievement and leader-



Laurie J. Oedewaldt



Patricia L. Crawford



Catherine Y. Karasawa

As a member of Epsilon Phi Chapter, she has served as Senior Vice President and on the Dinner, Recruiting and Membership Development Committees. While at California State University at Sacramento, Patricia has been a member of the American Marketing Association. She has also worked for Stanford Home and the Act III Games for handicapped kids. She has also worked with the Boy

Research and has worked as an Administrative Assistant for Burger King.

CATHERINE Y. KARASAWA, is the Collegian of the Year nominee from the South Pacific Region. A marketing major at California State University at Fullerton, Catherine maintained a 3.8 grade point average. Initiated as a charter member of Lambda Sigma Chapter on December

ship. She was also named to Who's Who Among Students in American Colleges and Universities.

While in school, she has worked for A Creative Expression, as a Supervisor and Lead Sales Clerk for this speciality arts and crafts store.

The Collegian of the Year candidate from the Southwestern Region, Stacy S. Smith is not pictured.

Passing The Test

BY ANTOINETTE M. PRICE
KAPPA SIGMA CHAPTER

At Indiana University-Purdue University at Indianapolis the Brothers of Kappa Sigma Chapter now pass a test that can save their lives.

Imagine this: you have just had a great time with your Brothers at a social function and, maybe, you had a few too many but, after all, you are not driving far. Then, when you have almost made it home, you glance into the rear-view mirror and see two red lights flashing in the darkness. That's right—you've suddenly become another drunk driving statistic. You could get a suspended license, totally lose your license and even spend some time in jail. Or even worse, you could have ended up in the hospital or even the morgue.

The problem is not as bad on residential campuses because most people can walk home. When you are at a commuter campus, though, such as Indiana University-Purdue University at Indianapolis, where Kappa Sigma Chapter is located, the problem is greater because the Brothers live on all sides of town, and usually have a long drive home when the party is over. After having a few Brothers stopped after parties in the past, plus a few accidents, the Brothers of Kappa Sigma Chapter began to investigate what they could do to protect their Brothers and the community.

After much thought and discussion, the chapter decided to purchase a breathalyzer over the summer. The procedure they follow is simple: when people arrive at any social event where alcohol is provided, they must turn in their keys at the door, whether they plan on drinking or not. Then, when they are ready to leave they must pass the breathalyzer test. To

ensure an accurate reading, 15 minutes must have passed since they finished their last drink. A plastic tube is attached to the breathalyzer which the person blows through. If the indicator light stays green they are okay. If it goes to yellow, their blood alcohol level is between .05 and .08. If the red light comes on, they are .09 or higher. If either the yellow or red lights come on the person must wait 20 minutes and try again. If either red or yellow shows again, they stay the night where they are or someone who passes takes them home.

There have been several social events during which the breathalyzer has been used, and everyone present has been very supportive of the program. When considering that the chapter can be held liable for any accidents caused by someone leaving an event drunk, the \$120 cost of the breathalyzer is a wise investment.

After the first party at which the breathalyzer was used, the *Indianapolis Star* ran a front page article about the chapter's use of it. Since then, the story has been picked up by the Associated Press Wire and ran in many papers across the nation. Even MTV picked up the story! Several Indianap-



A chapter member takes a breathalyzer test prior to leaving a Kappa Sigma Chapter party.

olis television stations and a Louisville station have run stories on their news shows about the use of the breathalyzer. The Kappa Sigma Chapter as a whole feels that this exposure is terrific for encouraging other chapters and other fraternities to follow their lead. They also show how responsible and conscientious we Deltasigs are—even when we are having a good time!

The Chapters Speak

NORTHERN PROVINCE

The Northern Province is awesome! We are proud to welcome the Brothers of Beta Nu Chapter at the University of Pennsylvania, Wharton School of Business, back to Delta Sigma Pi after having been reactivated on December 5, 1987. Our Brotherhood is about 45 members stronger after a gala event attended by many from the Mideastern, Eastern and East Central Regions.

The year has started out very well for us. At the Grand Chapter Congress, we restructured the East Central and Central Regions by creating a new region called the Huron Region. The Huron Region comprises the northern third of Indiana and

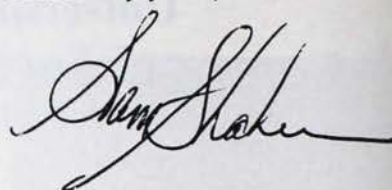
Michigan. We expect significant growth in this area due to the number of fine schools there.

We have held Area Conferences in the Eastern and East Central Regions. All were great! The Mideastern, Central and Huron Regions will hold their Area Conferences in February and March. Other events coming are the "Where's Boston" Weekend in February, the annual Long Island Beach Party in May and Regional Conferences in the fall. Our schedule is full.

We are becoming excited, too, about the 1988 Summer Leadership School. The Leadership School in the Northern Province will be held on July 2-3, 1988, at the State University of New York in Buffalo. The high-

light of the school will be a speaker featuring the Walt Disney Story Board Method of creative thinking and planning. This planning tool can be used in many phases of business and personal planning and provides a very easy to use way to create new ideas. We are looking forward to some very fine opportunities. Until then, I remain . . .

Fraternally yours,



SAMUEL F. SHAHEEN
Northern Provincial Vice President

NORTHERN PROVINCE

EASTERN REGION

BENTLEY, LAMBDA TAU—The Brothers that attended the Grand Chapter Congress this summer had a great time. They found the seminars of great use and are very glad that they went. We are all looking forward to the Grand Chapter Congress in St. Louis in 1989.

We would like to congratulate Dr. Skip Hachey for receiving the honor of Faculty Advisor of the Year at Bentley College. We are very proud of him and are very glad to have him as our faculty advisor.

So far this year we have had an exciting professional program planned. In October we had John Veyerzer from Deloitte, Haskins, and Sells; and Ralph Hylton from Aetna Life & Casualty. In November we had an agent from the Federal Bureau of Investigation about white collar crime.

—Paul R. Gaudet, Jr.

CONNECTICUT, THETA IOTA—All the Brothers of the Theta Iota Chapter at the University of Connecticut got down to "business" this fall with a full schedule of events. Our Vice President for Professional Activities Laurie Hyde started us in the right direction with speaker Alice Noheimer from the career services department. Alice enlightened us on the process of finding a job and how her office can help us in our search. "Self-confidence and Self-esteem" and "Professional Etiquette" were two topics covered in a two-part series by speaker Cliff Lange.

The Community Service Committee continues to sponsor Mickey Lee through the Save the Children program. Also, for the holiday season, Santa Claus and his Delta Sigma Pi helpers visited the chil-

dren at a nearby hospital to spread some cheer.

Our social events got off to a bang with a Welcome Back party at Sue Connors apartment. Theta Iota Chapter hosted the Eastern Region Area Conference in October. It was nice meeting Brothers from other areas. To put an end to our 1987 social calendar we had a semi-formal Christmas party.

—Judith A. Mierzejewski

NEW YORK, ALPHA—The Alpha Chapter at New York University also celebrated an 80th Anniversary on November 7. Our Founders' Day party at the chapter house in Greenwich Village brought together Deltasigs from all over the Eastern Region. On the road, we joined the rest of the region at the Area Conference held in October.

We have had a lot of great activities including visits by representatives from Peat, Marwick, Main, Coopers & Lybrand, and Citibank. The most enjoyable event of this year, however, occurred before school started—at the Grand Chapter Congress in New Orleans, Louisiana, to which we sent three representatives.

Feel free to call the house at 212-475-9313 if you plan to visit New York. We look forward to seeing again the friends we made at the Grand Chapter Congress—you know who you are, so give us a call!

—Keith B. Kaplan

SUNY-ALBANY, ZETA PSI—Zeta Psi Chapter at the State University of New York at Albany sponsored its 13th annual Career Day on October 7. Our goal this year was to appeal to a more diverse student population by introducing them to a variety of disciplines. A record 72 firms were represented and approximately 2000 students

attended. The event was co-chaired by Risa Resnick and Peter Liaskos.

A Faculty Brother Luncheon was held on November 2. The luncheon was a great opportunity to foster good relations with our Faculty Brothers. Along the same lines, we have created an "Adopt a Faculty Brother" program in order to keep Faculty Brothers informed of what is happening in the chapter.

The Brothers are excited about our upcoming ski trip to Dippikill this winter. It has always been a lot of fun, and we are sure this year will be no exception.

—Deborah A. Frank

SUNY-BINGHAMTON, KAPPA LAMBDA—Enthusiasm, excitement and togetherness are the three words that would describe the Kappa Lambda Chapter at Binghamton. Last semester we inducted our Omicron Pledge Class. On October 16, many of us attended the Area Conference at the University of Connecticut where we had an enjoyable time. In addition, the chapter traveled down to New York University to help the Alpha Chapter celebrate the 80th Anniversary of Delta Sigma Pi.

Thus far, our accomplishments include putting together a merchant's guide for Parents' Weekend. This guide was distributed to parents in order to facilitate their weekend. Although it was hard work, this project was very profitable and fun. One of the highlights of our community service program was participating in a local television station's phone-a-thon which was aired publically. Financially, the chapter has raised money by selling pumpkins, doughnuts and pizza.

SUNY-BUFFALO, ALPHA KAPPA—The Alpha Kappa Chapter kept busy last summer with our annual summer picnic at Beaver Island and with 12 Brothers attending the

The Chapters Speak

Grand Chapter Congress in New Orleans, Louisiana, where many memories and new friends were made.

We just finished a blood drive which was very successful, as was our sweatshirt sale. Also, we are selling Entertainment '88 books, which contain coupons for dining, hotels and the like.

Our annual Halloween party was a huge success and this year played our arch rivals, Beta Alpha Psi, in a game of Splatball. The Alpha Kappa Chapter will also be having a racquetball tournament.

There were several interesting tours this semester including the Hyatt Hotel, Erie County Medical Center and our highlight tour was of the Toronto Stock Exchange. Several Brothers spent the night in Toronto.

—Bridget L. Newton

BOSTON—The Boston Alumni Chapter kicked off the 1987-88 year by volunteering for the Monster Dash, a costumed road race to benefit Boston's City Hospital and Children's Hospital. More than 20 Brothers and friends passed out registration packets and trick-or-treat bags to runners all day October 31 and before the race on November 1.

Two weeks later we were toasting the winners and workers during happy hour at Chevy's. This month, we will host our second Super Bowl Party.

On February 4-7, Brothers from the Eastern Region and beyond are invited to "Where's Boston?" Weekend. This four-day event combines professional, social, athletic, and Brotherhood activities all in one weekend. On Friday morning, Brothers have their choice of three professional tours, followed by a walking tour on Boston's Freedom Trail that afternoon. On Friday night, everyone will head to the Museum of Science and the show at the Omni Theater. Lambda Tau Chapter at Bentley College is hosting the volleyball tournament on Saturday afternoon. A Screw a Nut Party will be held on Saturday night. For more information, call Jim or Gayle Gerhardt at 617-471-1966 (home).

In March, we are going to Medieval Manor, a theater and restaurant and in April we are planning a party. One May Saturday afternoon we will turn into bleacher bums while cheering for the Red Sox at Fenway. We will end our year with the Annual Business Meeting in June. For more information, call Nick Steinkrauss, President, at 617-335-5003 (home).

—Gayle Younger Gerhardt

MIDEASTERN REGION

JOHNS HOPKINS, CHI—Chi Chapter at Johns Hopkins University has for years clasped hands with the Baltimore Alumni Chapter in conducting a Baltimore institution, the crab feast. Attendance was limited to the Brothers and their families,



Members of Alpha Kappa Chapter take a break from studying last year at SUNY-Buffalo.

and the event was more of a social event than a fund raising event. Break-even or managed-loss was our experience.

This year we assessed our posture. Crab feasts in our area are popular. The potential of realizing a larger financial net gain while still maintaining the fraternal value appeared to be a definite possibility. We changed the marketing strategy, making a site change, supplying danceable music, moving inside to remove weather threats, positioning the price favorably in the marketplace, and conducting a sales campaign beyond the fraternity family.

Attendance doubled, and the profit was triple the level of the year before. From all reports, there was not any sacrifice in the Brotherhood experience. The lesson for us: institutionalized experience needs scrutiny in order for progress to occur.

—Jerome P. Bukovsky, Jr.

MARYLAND, GAMMA SIGMA—We started off this year with a successful recruiting program (25 enthusiastic pledges) organized by our Senior Vice President Laurie Craig. In addition to our publicity and recruiting, the Brothers have been kept busy by numerous fund raisers and social/athletic events. Intramural football has been extremely popular this term, with our team making it to the playoffs.

Professional events, organized by Charles Bross, our Vice President for Professional Activities, included a workshop on resume writing and the interviewing process; a speaker on leadership skills; and a member of our faculty lecturing on improving communication skills.

A Brotherhood Development workshop held recently was able to bring our chapter closer together. We feel that with our

enthusiasm and drive we can achieve our goal of 100,000 points in the Chapter Efficiency Index.

—Raquel J. Ponczak

TEMPLE, OMEGA—On Friday, October 9, 1987, the Omega Alumni Association held the 9th Omega Reunion at Temple University in Philadelphia, Pennsylvania. The affair was attended by over 100 Brothers. The alumni were joined by the Omega undergraduate chapter for an evening of fine dining and conversation.

The group of Deltasigs had a span of graduation dates over 40 years in magnitude. For the undergraduate chapter, speaking with the alumni was like talking to a history book. It was intriguing to hear from them of many old traditions and events and to learn of nostalgia about the experience of undergraduate life at Temple University in the past.

It was also invigorating for many of the alumni to interact with the undergraduates and to experience our enthusiasm, unity, and determination to be the best undergraduate chapter that we can be. This event was quite a success and another landmark in Omega Chapter history.

—Maria E. Carroll

EAST CENTRAL REGION

AKRON, THETA KAPPA—Our major fund raiser for the second consecutive year was the staffing of the Barberton Jaycees Haunted Mansion. We provided the ghosts, ghouls, and goblins for 15 haunted evenings. A special thanks goes out to all of our Brothers, pledges, and alumni who supported us in this en-

The Chapters Speak

deavor. Our major community service project for the fall semester was an all campus food drive. This was a very successful campaign with all the collections being donated to the Akron Food Bank in time for the Thanksgiving holiday.

This past year we had a very special reason to be proud of Theta Kappa Chapter. We would like to extend a heartfelt congratulations to two of our very own special alumni: Thomas C. Bauer—our new East Central Regional Director, and to Samuel F. Shaheen—the new Northern Provincial Vice President.

—Diane M. Provost

BOWLING GREEN STATE, THETA PI—This past fall, we had both a very full professional calendar and, as always, a healthy schedule of social activities. Several of the professional highlights included hearing the president of the university speak, watching and participating in a business fashion show, and touring the Wall Street Journal and NASA.

Highlights of the social scene included two welcome back parties, our annual Founders' Day/Halloween bash and, of course, the ever-popular initiation festivities in honor of our 22 new initiates. We also had the distinct honor of winning first place in the Homecoming Banner Contest for the third year in a row!

Since scholarship is also an important part of our Brotherhood, we recently instituted the "Pi Achiever Award" to provide some extra incentive for Brothers to study. This award is presented to all Brothers who received a 3.14 (pi) or higher grade point average for the previous semester.

—Karla J. Schwanke

DAYTON, EPSILON TAU—The Epsilon Tau Chapter at the University of Dayton will have a busy spring semester this year. We



The University of Dayton's Vice President of Student Development, Dr. William Scheurman, and his assistant Rosie O'Boyle, were handcuffed and "taken to jail" to raise money for the American Heart Association, as a part of Epsilon Tau Chapter's community service program.

proudly celebrate our 25th Anniversary as a Delta Sigma Pi chapter. To commemorate this event our chapter has planned a formal dinner/dance on March 26, 1988. Attending will be present and alumni Brothers, regional members, Central Office staff and University of Dayton business faculty.

Also planned for this semester is the second annual Jail & Bail. The money collected through this fund raiser supports the American Heart Association and their activities. The staged arrests of faculty and friends performed by the Dayton Police Department and the bail

money raised by the "prisoners" made last year a great success.

—Francine M. Burrows

OHIO, ALPHA OMICRON—Alpha Omicron Chapter of Ohio University had another fantastic spring trip last year to Chicago, Illinois. This professional activity included tours of Pete Marwick accounting firm, McDonald's Hamburg University and, of course, the Chicago Merchantile Exchange and Board of Trades.

The new school year began with 17 new pledges and Meg McGregor as our honorary faculty initiate. Sunday nights were filled with Deltasig spirit as we cheered on our intramural football team. Other activities this past fall were the annual Halloween party for The Little Rascals Day Care Center and our S.O.B. (School of Business) sweatshirt and coffee sales.

Our chapter even stuck together last summer. Over 20 Deltasigs living in the Columbus area got together for a night on the town. It seems wherever you go, you will find a Brother in Delta Sigma Pi!

—Nancy Germanovich

OHIO STATE, NU—With the election of new officers last spring, the chapter has been experiencing growth and rebuilding and we have been strengthening our alumni ties.

Our chapter is a little smaller with a graduation total of more than 30 for 1987, but Nu Chapter Brothers are using this to advantage by establishing ties that will last a lifetime. Of course, Nu Chapter has had another great initiation, and we are proud to welcome our new Nu Chapter Brothers.



Fraternity officers and members from Lambda Chapter at Pittsburgh, Beta Pi Chapter at Kent State, Delta Omega Chapter at West Liberty State, Theta Rho Chapter at Duquesne and Iota Tau Chapter at Robert Morris enjoyed themselves at the Area Conference held in the East Central Region last fall.

The Chapters Speak



The fall picnic was well attended by the Brothers of Epsilon Xi Chapter at Ball State University last September.

Nu Chapter spent 1986 getting to know the other chapters in our region—and a few Brothers made some new friends at the University of Tennessee.

The chapter is planning a professional trip to Chicago in February and a number of other interesting events for winter and spring. We are getting stronger in both service and fund raising and Nu Chapter will be on the Honor Roll this year!

—Anne E. Christian

ROBERT MORRIS, IOTA TAU—At Robert Morris we celebrated the fraternity's 80th Anniversary by providing the Brothers with the opportunity to advance themselves both professionally and socially. Our chapter sponsored many speakers here on campus where all students were welcome to attend. Spokespersons included Dan Rooney from the Pittsburgh Steelers front office and representatives from companies such as IBM and Price Waterhouse.

Last semester we extended an invitation to Lambda and Theta Rho Chapters to attend our annual Halloween Patrol and to be a part of our Founders' Day celebrations.

Our Founders' Day celebrations included a dinner for our Honorary, Faculty and Alumni Brothers. Following the dinner was a party for all our Brothers in the Pittsburgh area. The parties carried on through our Christmas Party where we brought the New Year in right.

At Robert Morris, we always prove that business and pleasure can go together.

—Sonja A. Binkney

WEST LIBERTY STATE, DELTA OMEGA—Delta Omega Chapter at West Liberty State Col-

lege was very busy during the first semester. In October we held the Area Conference which was a big success and many new friendships were formed. The four seminars at the conference were the Pledge Program, Brotherhood, Chapter Efficiency Index, and Organization/Planning, which were put on by the four visiting chapters.

The Brothers were also active with fund raising projects and Special Service Activities. We held a raffle in October, did care packages during finals week, and also worked on a dinner-theater project. Our



Earlier last year officers of Kappa Psi Chapter at Bellarmine College met informally to plan the chapter's calendar of activities.

Special Service Activities included a food and clothing collection, the decorating of the Olgebay Good Zoo for Halloween, and the collecting of money for UNICEF.

Delta Omega Chapter is working toward achieving 100,000 points on the Chapter Efficiency Index, as well as receiving the Outstanding Chapter Award for 1987-88.

—Annisia J. Hattman

CENTRAL REGION

BALL STATE, EPSILON XI—The Epsilon Xi Chapter of Ball State University began the year by celebrating our 25th Anniversary. Our first chapter president, along with other alumni, were in attendance.

Our annual can-food drive helped local families in need for Thanksgiving. Epsilon Xi Chapter also sponsored a free skating session for the area's Big Brother/Big Sister program. Local Big Brothers and Sisters brought their Little Brothers and Sisters to a masquerade skating session.

Epsilon Xi Chapter was pleased to sponsor Ball State's very own Dr. Donald Kuratko, internationally known lecturer on entrepreneurial programs, as a guest speaker in October. In addition, the chapter gained practical experience by visiting with Ontario Corporation this past quarter.

Plans are in the making for our annual weekend of skiing. Several area chapters are joining together this year in Michigan.

—Robert L. Schroeder

BELLARMINE, KAPPA PSI—An exciting "How Low Can You Go" Limbo contest began this year. Our recruiting slogan was

The Chapters Speak

"Go Greek, Go Delta Sigma Pi" which proved to be very successful in producing the largest pledge class. On November 7, over 20 Brothers traveled to Oxford, Ohio, to tour The Central Office and celebrate Founders' Day along with several other chapters.

Much knowledge has been gained from speakers such as William R. Smith, owner and President of H & R Block, and John W. Barr III, CEO for Kentucky First National Bank. Other professional activities include tours of the Kentucky Center of the Arts, Kinetic Corporation, and a well organized stockholders meeting.

Volunteering time to help as hosts for the Designer Showhouse, calling alumni for the phone-a-thon, and participating in the Student Program on Kentucky Enterprises (SPOKE) are just a few examples of Community Service activities performed. Selling Entertainment Books, donuts at churches and calling people for marketing surveys have contributed to our financial status.

The semester ended with a big "BANG" as Deltasigs, past and present, of Kappa Psi Chapter reunited for a formal Christmas dance!!

—Suzanne M. Kamenish

EVANSVILLE, IOTA SIGMA—Last year's Award for Professionalism in Community and Commerce was presented to Robert Slade, who retired recently as general manager at Inland Container.

This past fall, 23 members were initiated into the chapter. These new members



Cindy Connell, Kathy Mayer, Eric Spivak, Neil Hoover, Gary Coderman, Lynn Schirmer, Kim Berkibile, Kevin Malof and Keith Elliot, of Alpha Upsilon Chapter at Miami University, all found time to relax after tours of CNN News and Georgia Pacific in Atlanta.

are very enthusiastic and have been coming up with exciting new ideas for our chapter. We also enjoyed an afternoon ice cream social and a breakfast with the faculty. For our community service activity, the Brothers gave children at a nearby community hospital orange and black balloons as a Halloween gift.

We are all excited about the spring se-

mester and extend the best of luck to all Deltasigs!

—Kimberly A. Libbert

INDIANA-INDIANAPOLIS, KAPPA SIGMA—Our chapter got off to a great start in the fall with 22 pledges which, after initiation, almost doubled the size of our chapter. We also held several professional events this fall, including a visit to the company which prints The DELTASIG, where one of our new initiates works.

We were also involved in several community service projects this fall, including 'haunting' at the Indianapolis Children's Museum, and co-sponsoring 'Murder on the Roof', a murder-mystery/dance, held at the Indiana Roof Ballroom, for the benefit of the Multiple Sclerosis Society.

We are in the middle of one of our most prosperous years ever, and we anticipate an increase in size and in activities in the coming year. Being on a commuter campus creates unique problems, but with the creative forces in our chapter, we expect to become a major force on campus!

—Antoinette M. Price

MIAMI-OHIO, ALPHA UPSILON—Alpha Upsilon Chapter at Miami University, having been founded in 1927, celebrated its 60th Anniversary last March 28. The elegant dinner and dance was well attended by Michael Sewell, Alpha Upsilon Chapter's District Director, Michael J. Mazur, Jr., Executive Director of The Central Office, and many distinguished past and present members of the Alpha Upsilon Chapter.

As usual, the fall semester went by at a rapid pace. The initiation of 19 more pledges, along with the annual fall party



The "nerd" contingent was well represented during the Halloween costume party sponsored by Kappa Sigma Chapter at Indiana University at Indianapolis.

The Chapters Speak

and the Homecoming Alumni Barbecue, filled our schedule for the autumn months. About half the chapter traveled to Atlanta over Miami University's three day break in October, visiting the offices of Georgia Pacific and CNN News. The semester ended with the election of a new Executive Committee.

—Timothy J. Prostor

PURDUE, KAPPA OMEGA—Last fall, following a successful pledge education period, the Kappa Omega Chapter initiated 15 new Brothers.

Community service events throughout the semester continued to unite the Kappa Omega Chapter with the surrounding community. These events included maintenance work at a local community center and additional aid to the Tippecanoe County Day Care Center.

Fund raising, this fall, also proved quite successful. Events held included a profitable beer sign sale and desk calendar project. Both are now annual events.

Professionally, we were excited to sponsor a number of speakers and seminars, including a trip to the Chicago Board of Trades Option Board and the Federal Reserve Bank.

Socially, we held various activities throughout the semester. These included picnics, a combination hayride-barn dance and a pre-game breakfast club.

—Philip J. Labash

HURON REGION

FERRIS STATE, DELTA RHO—Delta Rho Chapter at Ferris State College in Big

Rapids, Michigan, is holding its annual career day this spring term, with a tentative date of April 20. This event gathers recruiting business in the state of Michigan and other surrounding states to meet the students of Ferris. The purpose of this event is to have distinct businesses get in touch and find hopeful candidates for career opportunities in their companies for the near future.

If any surrounding chapters of Michigan or alumni Brothers have any suggestions or would like to attend this event, please contact our chapter at Box 1249, Big Rapids, Michigan 49307.

—Michael K. Grove

GRAND VALLEY STATE, LAMBDA XI—Lambda Xi Chapter is striving for a 100,000 point goal in the Chapter Efficiency Index this year. During our first year as a chapter last year, we accumulated a total of 82,020 points. Our Brothers were proud to know that this ranked second of all first-year chapters for 1986-87.

Three members and one faculty advisor from Lambda Xi Chapter attended the 1987 Grand Chapter Congress in New Orleans, Louisiana, last summer. They brought back many valuable ideas for improved chapter operations as well as some great stories of the Brotherhood and night life down in "Mardi Gras country".

Last November, Lambda Xi Chapter initiated 18 pledges and one faculty advisor. Delta Sigma Pi also had representatives on Grand Valley's homecoming court for the first time last fall and many Brothers are having fun participating in Delta Sigma Pi intramural teams.

—Marilyn M. Harrington



Lambda Xi Chapter (Grand Valley State) members Paul Zdrojewski, Michelle Hartman and Tim Morris enjoyed the French Quarter in New Orleans during last year's Grand Chapter Congress.

IUPUI-FT. WAYNE, IOTA LAMBDA—Iota Lambda Chapter at Indiana-Purdue University at Fort Wayne initiated seven members into the chapter on December 6, 1987; with additional help given by Epsilon Xi Chapter Brothers from Ball State University for the event.

Members of the chapter just finished their main community service project for the fall semester by assisting WOWO radio station with their "Penny Pitch" fund raiser to help the needy.

We are finalizing plans for our 1988 ski trip which will be held February 18-21 in Grand Rapids, Michigan. This will be attended by Brothers from the Central and Huron Regions.

—Joseph C. Reilly

VALPARAISO, KAPPA PHI—Last fall the Kappa Phi Chapter initiated 19 new Brothers after a successful recruiting program. Fund raisers for the semester included operating a car wash, selling Homecoming 1987 glasses and selling candy.

A full schedule of professional and social activities took place. Our chapter also sponsored Business Days for the College of Business at Valparaiso University. Speakers from many areas of the business spectrum gave helpful insights and explanations about different business careers. Business Days ran smoothly and productively again this year.

A major goal of the Kappa Phi Chapter for the 1987-88 year is to achieve 100,000 points in the Chapter Efficiency Index as we did in 1985-86. We want to increase our professionalism and to become closer as a chapter.



During Alpha Upsilon Chapter's (Miami-Ohio) field trip to Atlanta last October, they got together with Brothers from Kappa Chapter (Georgia State) at the Ramada Inn-Central and later toured the sights of the city.

1987 Fraternity Awards

Community Service Award

National Winner

South Pacific Region
Iota Pi Chapter
San Diego State University

Regional Winners

East Central Region
Theta Pi Chapter
Bowling Green State University

South Central Region
Kappa Nu Chapter
Longwood College

Gulf South Region
Eta Iota Chapter
Nicholls State University

Great Lakes Region
Epsilon Omega Chapter
Eastern Illinois University

Midwestern Region
Iota Nu Chapter
Northeast Missouri State University

Intermountain Region
Gamma Phi Chapter
University of Texas-El Paso

Chapter Advisor of the Year Award

National Winner

East Central Region
Dr. Joseph Schenk
Epsilon Tau Chapter
University of Dayton

Most Outstanding Alumni Chapter Award

National Winner

North Central Region
Twin Cities Alumni Chapter

Regional Winners

Eastern Region
Albany-Capital District Alumni Chapter

Great Lakes Region
Chicago Alumni Chapter

South Pacific Region
Southern California Alumni Chapter

District Director of the Year Award

National Winner

South Pacific Region
Paul J. P. Garcia

Regional Winners

Eastern Region
Elizabeth A. Milik

East Central Region
Michele L. Sause

Central Region
Frederick C. Lipsey

South Central Region
James Todd Carter

Midwestern Region
Karen A. Winter

Most Outstanding Chapter Award

National Winner

Midwestern Region
Iota Nu Chapter
Northeast Missouri State University



Regional Winners

East Central Region
Epsilon Tau Chapter
University of Dayton

Central Region
Gamma Theta Chapter
Wayne State University

South Central Region
Kappa Nu Chapter
Longwood College

Gulf South Region
Beta Zeta Chapter
Louisiana State University

Great Lakes Region
Iota Chi Chapter
Illinois State University

Intermountain Region
Gamma Phi Chapter
University of Texas-El Paso

South Pacific Region
Iota Upsilon Chapter
California State University-Northridge

Most Improved Chapter Award

National Winner

North Central Region
Epsilon Chapter
University of Iowa

Regional Winners

Eastern Region
Kappa Rho Chapter
Adelphi University

Central Region
Iota Lambda Chapter
Indiana-Purdue University-Ft. Wayne

South Atlantic Region
Delta Iota Chapter
Florida Southern College

Southern Region
Gamma Zeta Chapter
Memphis State University

Gulf South Region
Kappa Xi Chapter
University of Southwestern Louisiana

Midwestern Region
Beta Epsilon Chapter
University of Oklahoma

Southwestern Region
Delta Epsilon Chapter
North Texas State University

Intermountain Region
Gamma Phi Chapter
University of Texas-El Paso

Western Region
Rho Chapter
University of California-Berkeley

Most Improved Region

Southern Region
James F. Pendergrass, Director

Highest Regional Chapter Efficiency Index Performance

Midwestern Region
Marlow B. Kee, Director

REMEMBERING “DOC”

Known as ‘Doc’ to the Brothers of Zeta Psi Chapter at SUNY-Albany, Past Grand President Dr. Harold L. Cannon passed away on October 7, 1987.



Harold L. Cannon

Nearly 200 of us—family, friends, colleagues and Brothers—each learned something new about him as we gathered to pay tribute to the man who had touched our lives in many different ways. On October 23, 1987, on the campus of The State University of New York at Albany, the campus that was his home for 22 years, we gathered for a Memorial Service in honor of the late Dr. Harold L. Cannon. A few weeks earlier, on October 8, 1987, Hal Cannon, age 58, passed away after a brief illness and hospitalization.

Harold L. Cannon was a native of Anthony, Kansas. He attended Kansas State Teachers College in Emporia where he received both the B.S. and M.S. degrees. Prior to the commencement of his college education, he served in the U.S. Navy for four years. He taught both high school and college business and accounting courses in Kansas and, in 1958, became Assistant Professor of Accounting at California State University, Chico.

While at Chico, Hal began his lifetime involvement with Delta Sigma Pi. He was instrumental in bringing the Epsilon Theta Chapter of Delta Sigma Pi to installation in 1960. He

was initiated as a chapter faculty member of Epsilon Theta Chapter and had the pleasure of participating in the Twenty-Fifth Anniversary Banquet held at Chico in 1985.

Brother Cannon left Chico in 1963 to pursue his Ph.D. degree at the University of Minnesota. In 1965, he became Associate Professor of Accounting at The State University of New York at Albany. In 1967, he played a key role in the formation of Zeta Psi Chapter at SUNY-Albany.

At SUNY-Albany, Hal Cannon was a heavily involved and a highly respected member of the faculty. He served on the Faculty Senate both locally and state-wide for some 15 years. At the time of his death, he was President of United University Professions, the faculty union for which he had served in a variety of

roles. His other university-wide and state-wide roles are too numerous to mention here, but they paint a picture of a man who gave of himself to many causes and interests.

Beyond the SUNY-Albany campus, Hal served Delta Sigma Pi as a District Director (1968-69) and as Eastern Regional Director (1969-1973). In 1973, at the 29th Grand Chapter Congress held at Portsmouth, New Hampshire, Hal Cannon was elected as the 25th Grand President of the fraternity. Coeducational membership was the burning issue at that time and it dominated his two year term. Through the leadership of Hal Cannon and his colleagues, the transition to coeducational membership was relatively smooth and, today, coeducational membership is a given, nearly fraternity-wide. Hal Cannon also

served as President of the Delta Sigma Pi Educational Foundation (1980-81).

In addition to Delta Sigma Pi, Hal was a member of Beta Gamma Sigma, business administration honorary fraternity; the American Accounting Association; Delta Pi Epsilon, graduate business education honorary; and Pi Omega Pi, undergraduate business honorary.

Beyond his many honors and involvements, there was Hal Cannon, the teacher, the Brother and the friend. He was known as "Doc" to the Brothers of SUNY-Albany and others who were close to him. To them he was a mentor, a friend and a Brother for life. To Delta Sigma Pi, he was a leader in a critical time who helped turn what many viewed as a threat into an opportunity.

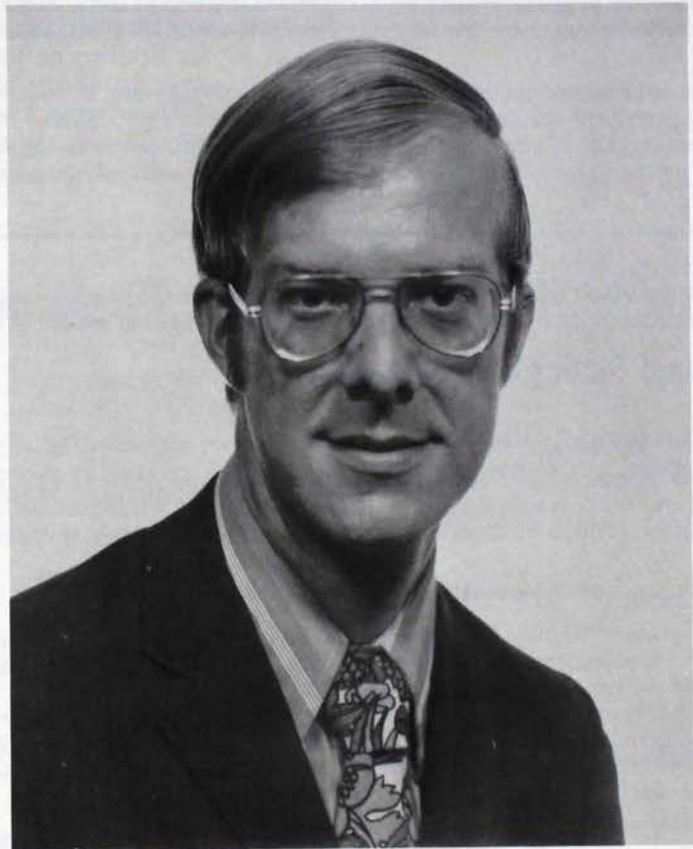
Richard L. Schreiner 1944-1987

During the fall, Delta Sigma Pi also lost another leader. After a lengthy illness, Richard L. Schreiner, age 43, passed away on September 19, 1987. A native of Alexandria, Virginia, Richard graduated from Shepherd College where he was initiated into our Epsilon Kappa Chapter there in 1964. He served as Treasurer.

Brother Schreiner was a member of the Shepherdstown Alumni Chapter which he served as President and was also a member of the Northern Virginia Alumni Chapter.

Richard served the fraternity as South Central Regional Director for two terms (1973-75 and 1977-79). He also served as a District Director both between and after these terms. He also attended every Grand Chapter Congress held since his initiation, a total of 11. In addition, he served as a Director and Officer of the Delta Sigma Pi Educational Foundation.

A Certified Public Accountant, Brother Schreiner maintained his own practice in Alexandria. He is survived by his wife, Cathy, and sons, Chris and Todd.



Richard L. Schreiner

1953

35th ANNIVERSARY YEAR BEGINS

1988



James L. Prescott

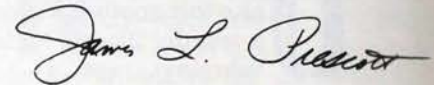
Everyone loves an anniversary celebration! It is time to gather together in friendship and to reflect on the object of our celebration. It will be no different for your Educational Foundation, which will be celebrating 35 years of commitment to the ideals of our Brotherhood in 1988. From humble beginnings in March of 1953, we have grown into an Educational Foundation offering numerous scholarship and grant programs and funding for other worthwhile educational projects. Our success is a testimonial to the loyalty of a large number of Deltasigs who believe in their Brotherhood and in the mission of their Educational Foundation.

Our ability to continue our many programs, as well as our ability to improve and expand our programs, entirely depends upon the generosity of loyal Deltasigs and friends of the Foundation. We need the regular support of our Brothers so that we may continue to "expand the horizons of Deltasigs." Contributions to your Educational Foundation are tax-deductible and checks payable to the Delta

Sigma Pi Educational Foundation should be sent to the Foundation Treasurer at P.O. Box 980501, Houston, TX 77098-0501. Voting Membership in the Delta Sigma Pi Educational Foundation is automatically given to a Deltasig once the total of his contributions reaches \$100.00. A numbered membership certificate will be presented to you at that time.

In this issue of The DELTASIG Magazine is the application for the Graduate Study Grant for Deltasigs. If you are considering furthering your education take a look at the information provided to see if you are eligible to apply for this grant. Keep in mind that the deadline date for submitting applications is strictly adhered to.

Fraternally yours,



JAMES L. PRESCOTT
President and Executive Director

Lester H. White Graduate Study Grant

Graduate Study Grant Criteria

A. Purpose of the Award

The purpose of the Delta Sigma Pi Educational Foundation Graduate Study Grant, hereinafter referred to as "the grant," is to encourage scholarship and to foster the study of advanced academic programs for which graduates from an accredited school, division or department of business administration and commerce qualify.

B. Amount of the Award

A grant of \$1,500.00 is available for Spring and Summer, 1988, graduates as well as previously graduated students, all commencing studies as full time students in the fall of 1988. Payment of the grant shall be \$750.00 on September 30, 1988, and the remaining \$750.00 on January 31, 1989.

C. Conditions of Eligibility for Consideration

1 — Spring or Summer, 1988, graduates

- a — Applicant must be an undergraduate member of Delta Sigma Pi in good standing, and must have been a member for at least one year as of the date of application.
- b — Applicant must have completed, by August 31, 1987, at least 75% credits required for graduation.

Educational Foundation

- c — Applicant must have been ranked, as of August 31, 1987, (in terms of cumulative grade point average for all earned credited subjects toward graduation) in the upper ten-percentile of all students of the school, division or department of business administration and commerce (category consistent with the administrative structure of applicant's school).
- d — Applicant must have attained at least a total score of 500 on the Graduate Management Admission test (GMAT) if planning to attend a graduate school of business. Attainment of a total score of 550 on the Law School Admission Test (LSAT) is required of those planning to attend law school. Both tests are administered by the Educational Testing Service in Princeton, New Jersey.

Total score level information for equivalent tests in graduate study disciplines in other than business or law is obtainable from the Foundation's Vice President for Financial Aid, Timothy D. Gover, 112 Wabash Avenue, Mattoon, Illinois 61938.

- e — The Dean (or equivalent ranking administrator of the applicant's school, division or department of business), shall by *letter directly* to the Foundation Chairman of the Committee on Scholarships and Grants express an opinion of the applicant's potential for participation in and successfully completing a graduate program. The letter shall also consider the applicant's character and leadership qualities.
- f — The applicant shall prepare a 500 to 600 word summary setting forth reason(s) for having pursued an undergraduate curriculum in business administration and commerce, his/her interest in business and his/her objective in pursuing graduate work.

2 — Prior Year Graduates

- a — Applicant must be an alumni member of Delta Sigma Pi in good standing and must have been an undergraduate member in good standing for at least one year to be considered as a candidate. An exception is in the instance of an applicant who was a senior in the year of chartering of his/her chapter.
- b — Applicant, upon graduation, must have been ranked (in terms of cumulative grade point average for all earned credited subjects toward graduation) in the upper five-percentile of all students of the school, division or department of business administration and commerce (category consistent with the administration structure of applicant's school of graduation).
- c — Same as C(1)(d).
- d — The Dean (or equivalent ranking administrator of the applicant's school, division or department of business from which graduated) shall by *letter directly* to the Foundation Chairman of the Committee on Scholarships and Grants express opinion of the applicant's potential for participating and successfully completing a graduate program, as exhibited during his/her undergraduate days. The letter shall also consider the applicant's character and leadership qualities as an undergraduate.

Additionally, the applicant should request a letter of recommendation from two prominent business members of the community or in the instance of an applicant recently separated from an Armed Services tenure, his/her Commanding officer. This, too, shall consider the applicant's character, leadership qualities, professional and civic organizations, C.P.A. qualifications and the like. Also, whether the candidate was employed in the area of major study or intends to do advanced study in the area of employment.

D Selection

The committee selecting the successful recipient shall consider current and potential scholarly attainments based on the cumulative grade point averages, the GMAT, LSAT or other tests as defined in C(1)(d) or C(2)(c), along with character and leadership qualities.

E Submission of Application

Application and associated information for consideration by the selection committee must be received "postmarked" no later than March 31, 1988. The application shall be *in quintuplicate* (original and four reproductions) and mailed to Vice President for Financial Aid, Timothy D. Gover, 112 Wabash Avenue, Mattoon, Illinois 61938.

F Announcement of Award

The selection committee shall announce the name of the recipient no later than May 15, 1988. Unsuccessful applicants shall be notified accordingly at the same time.

G Continuing Eligibility

The tenure of the grant shall be dependent upon the maintenance of a standard of work and conduct which, in the opinion of the Dean of the school where the successful applicant is pursuing an advanced program curriculum, warrants its continuance. Such an expression from the Dean shall be by letter and submitted directly to the Chairman of the Committee on Scholarships and Grants by March 31, 1988.

H Selection Committee

The committee shall be composed of a chairman and three members who are educators and members of Delta Sigma Pi. The committee shall be selected and screened by the Committee on Scholarships and Grants.

Educational Foundation

Graduate Study Grant for Deltasigs Lester H. White Award

(Application and all supporting documents must be submitted "postmarked" no later than March 31, 1988)

A — Applicant: _____
(last) (first) (middle)

B — Address: _____
(street) (city) (state) (ZIP code)

C — Chapter: _____
(name) (date of initiation)

D — Attending or Attended: _____
(school) (address)

E — Undergraduate Studies: _____
(degree) (major)

F — Undergraduate Applicants:

1 — Total Credits (as of August 31, 1987): _____
(completed) (reqd. for grad.)

2 — Overall Cumulative Grade Point Average (as of Aug. 31, 1987): _____

3 — Class Ranking (as of Aug. 31, 1987): _____
(rank) (no. in class)

G — For Alumni Applicants:

1 — Year of Graduation: _____

2 — Overall Cumulative Grade Point Average (upon graduation): _____

3 — Class Ranking (upon graduation): _____
(rank) (no. in class)

H — Admission Test for Graduate Study—Total Score:

GMAT _____
(score) (test date)

LSAT _____
(score) (test date)

Other* () _____
(score) (test date)

*Insert Identification in (), see C(1)(d) or C(2)(c) of Criteria.

Educational Foundation

I — Contemplated Advanced Studies Program:

_____	_____
(school)	(degree)
_____	_____
(school)	(degree)
_____	_____
(school)	(degree)

1 — Indicate by *x* before name of school, if contemplated, but have not yet applied.

2 — Indicate by *xx* if application has been made, but still awaiting school's assent to acceptance.

3 — Indicate *xxx* before name of school, if accepted and will attend starting Fall, 1988.

J — Exhibits Required.

****1A** — For undergraduate applicants. Attestation by Chapter Treasurer, Chapter Secretary and Chapter Advisor, of applicant's initiation date and standing status. If one of the chapter officers noted is the applicant, the Chapter President should act in his/her stead.

****1B** — If an alumnus applicant. Attestation by the Executive Director of the International Fraternity of Delta Sigma Pi that applicant is an alumni member in good standing and date of member's initiation.

****2** — Attestation by officially delegated school administrator as to the applicant's grade point average, completed credits (if undergraduate), date of graduation (if alumnus), and class ranking. A complete transcript must be included.

****3** — Attestation of total test score by means of recognized testing service official notification (copy of original satisfactory).

****4** — A 500 or 600 word summary as set forth in C(1)(f) or C(2)(c).

*Must be attached to application

5 — See C(1)(e) for undergraduate of C(2)(d) for alumni.

Applicant's Signature _____ Application Date _____

(This application form, complete with attachments, must be submitted "postmarked" no later than March 31, 1988", to the Delta Sigma Pi Educational Foundation Vice President for Financial Aid, Timothy D. Gover, 112 Wabash Avenue, Mattoon, Illinois 61938. Submit *Original (1) and four (4) reproductions* of complete application and all attachments).

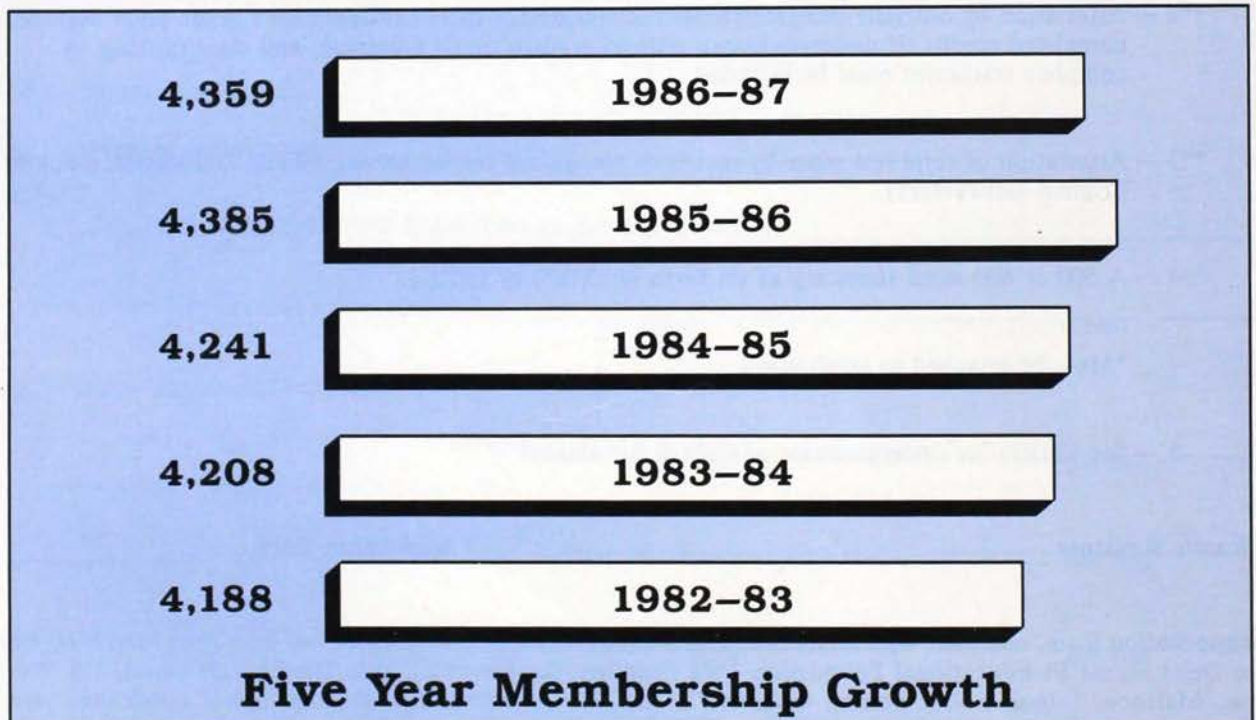
Year In Review

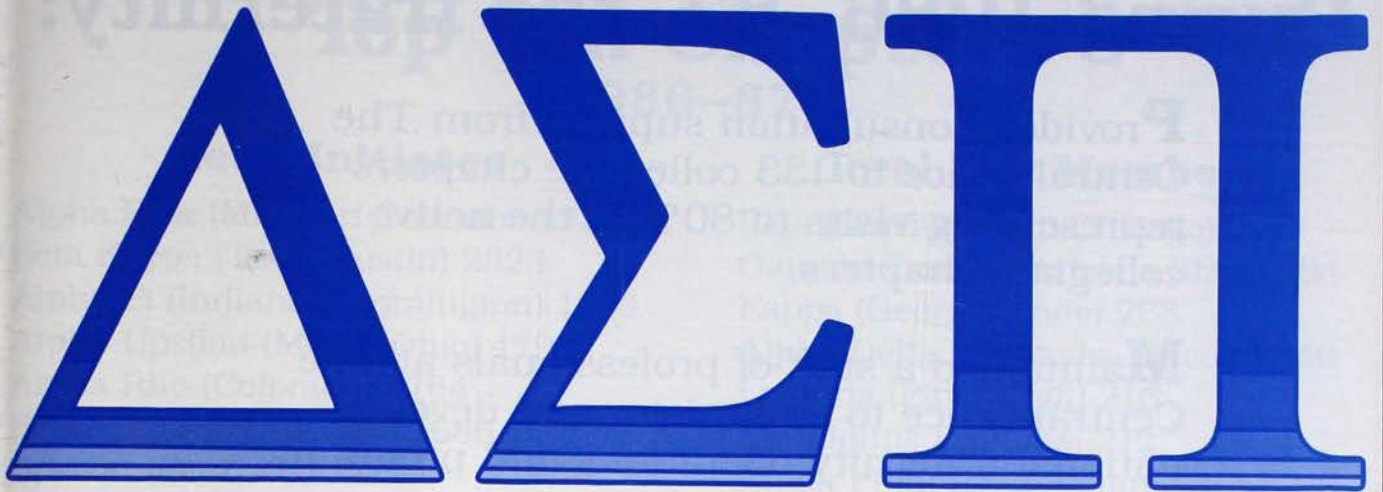
Beginning with regional conferences in the fraternity's 17 regions and concluding with the installation of the fraternity's 217th chapter, Delta Sigma Pi enjoyed a good year during 1986-87.

During 1986-87 Delta Sigma Pi:







Maintained operations at 166 collegiate chapters and over 50 alumni chapters.

Initiated 4,359 new members including 106 new Faculty Members and 16 Honorary Members.














Revenues 1986-87

 Collegiate Dues	40.5%	 Interest	6.9%
 Initiation Fees	35.8%	 Other	3.6%
 Jewelry	10.5%	 Alumni Dues	2.7%



Expenses 1986-87

 Personnel	37.9%	 The Deltasig	9.9%	 Taxes	4.4%
 Administrative	18.3%	 Plant & Equipment	8.3%	 Conferences	3.9%
 Travel	10.8%	 Insurance	5.1%	 Consultants & Legal	1.4%

During 1986–87, the fraternity:

Provided consultation support from The Central Office to 133 collegiate chapters representing visits to 80% of the active collegiate chapters.

Maintained a staff of professionals at The Central Office to administer and develop national fraternity operations and programs.

Extended the Delta Sigma Pi family with the installation of new collegiate chapters at Cal State University-Fullerton (Lambda Sigma) and Bentley College (Lambda Tau).

Witnessed the number of Life Members approach 17,000 (16,984) and the circulation of The DELTASIG Magazine increase to over 32,000 per issue.

428

1986–87

369

1985–86

436

1984–85

425

1983–84

631

1982–83

Five Year Life Membership Growth

Top Ten Chapters

1986-87

Total Initiates

Alpha Beta (Missouri-Columbia)	2370
Beta Kappa (Texas-Austin)	2323
Alpha Pi (Indiana-Bloomington)	1853
Alpha Upsilon (Miami-Ohio)	1798
Alpha Rho (Colorado)	1764
Beta Lambda (Auburn)	1686
Epsilon (Iowa)	1650
Alpha Gamma (Penn State)	1558
Alpha Lambda (UNC-Chapel Hill)	1534
Alpha Delta (Nebraska-Lincoln)	1517

Total Life Members

Beta (Northwestern-Chicago)	297
Gamma Omega (Arizona State)	294
Kappa (Georgia State)	288
Alpha Delta (Nebraska-Lincoln)	240
Lambda (Pittsburgh)	216
Chi (Johns Hopkins)	212
Alpha Pi (Indiana-Bloomington)	210
Beta Kappa (Texas-Austin)	205
Alpha Gamma (Penn State)	200
Beta Epsilon (Oklahoma)	198

The fraternity recognized 12 collegiate chapters that earned Honor Roll status in the Chapter Efficiency Index and 41 collegiate chapters that achieved Honorable Mention, and . . .

Continued to apply performance standards designed to assist marginally performing collegiate chapters toward improved operation.

Average Number of Initiates and Chapter Efficiency Index Performance Per Chapter By Region

Northern Province

Eastern Region	20.0	63,545
Mideastern Region	15.6	61,020
East Central Region	25.9	75,757
Central Region	22.1	72,454

Mid-American Province

Great Lakes Region	21.7	70,330
North Central Region	26.4	78,713
Midwestern Region	37.6	87,408
Southwestern Region	36.9	77,554
Gulf Western Region	24.1	55,194

Southern Province

South Central Region	25.0	72,808
Southeastern Region	32.5	58,011
South Atlantic Region	21.6	70,610
Southern Region	18.5	50,703
Gulf South Region	31.1	76,691

Western Province

Intermountain Region	35.8	63,848
Western Region	22.4	70,695
South Pacific Region	28.1	78,221

Taking Note

Lori E. Pulley, *Akron*, is a new Purchasing Manager with Harshaw/Filtol Partnership.

Sandra K. Schindler, *Akron*, is the new Supervisor of the Cash Control Department of DairyMart/Lawsons.

Evelyn L. Valetich, *Arizona State*, has accepted a new position as senior buyer with General Dynamics in Rancho Cuckmonga, CA.



E. MICHAEL THOMAS JOINS CORPORATE AUDIT DEPARTMENT OF SUN BANK IN TAMPA

E. Michael Thomas, *Columbus*, has joined Audit Sun Banks, Inc., a subsidiary of Suntrust Banks, Inc., as Audit Manager in Tampa, Florida.

Mr. Thomas graduated from Columbus College with a Bachelor's Degree in Business Administration with a major in Accounting and is a Certified Internal Auditor and a Chartered Bank Auditor. He served as President of Theta Mu Chapter and was recognized in Who's Who Among Students in American Colleges and Universities. He is a member of the Institute of Internal Auditors and the Bank Administration Institute.

Marc P. Franson, *Drake*, has been elected to the National Board of Directors (Supreme Council) of Sigma Alpha Epsilon Fraternity and Trustee of S.A.E. Foundation at the 131st Anniversary convention in Portland, Oregon, in June, 1987. He is also a member of the National Board of Directors of the Drake University National Alumni Association.

Susan L. Rachford, *Eastern Illinois*, has accepted a new position as Service Representative with State Farm Insurance in Homewood, IL.

Marta W. Zenoz, *Florida*, has begun the MBA program at the University of Chicago. She had been an investment banking analyst for Dean Witter Reynolds Inc., in New York.

ALUMNI DISTINGUISHED SERVICE AWARD PRESENTED TO HAL SMITH

Hal L. Smith, *Georgia Tech*, received the prestigious Joseph Mayo Pettit Alumni Distinguished Service Award at commencement exercises in Alexander Memorial Coliseum. The silver medallion was presented to the 1926 commerce graduate by acting President Henry C. Bourne, Jr.

Mr. Smith, an Atlanta resident, is a past trustee of the Alumni Association, and trustee emeritus and past president (1971-73) of the Georgia Tech Foundation. He has been a generous supporter of the Alexander-Tharpe Fund, a long-time member of the Thousand Club and a Roll Call contributor for more than 40 years. Hal is chairman of the board of the John Smith Company which operates John Smith Chevrolet in Smyrna, Georgia.

A civic leader, he has served as a director of the C&S National Bank and American Southern Insurance Company. He is past president of the Georgia Automobile Dealers Association and past chairman of the Atlanta Chapter of the American Red Cross.

An initiate of Kappa Chapter, his awards and honors include the Rotary's annual Armin Maier Award for outstanding community service. In addition, he received Time magazine's Quality Dealer Award in 1970.

Lisa A. Manion, *Illinois-Urbana*, has passed the Illinois Bar Exam and is an associate with the law firm of Mohan, Alewelt & Prillaman in Springfield, IL. She received her law degree from the University of Illinois in May of 1987.

Timothy J. McElfresh, *Indiana-Bloomington*, has returned to Chrysler Corporation from an educational leave of absence. He completed his Master's Degree in Industrial Technology from Purdue University in May. His directed project was a Development Program used to train new supervisors in a manufacturing work environment. He is now a Resident Engineer at the Casting Plant. His responsibilities include supervising all laboratory activities, quality control follow-up, and the testing of new products within the plant.

Thomas A. Connolly, *Indiana-Bloomington*, has accepted a new position as Computer Analyst with Drexel Burnham Lambert in Chicago, IL.

David A. Neumann, *Indiana-Bloomington*, was recently promoted to Vice President and General Manager of Fidelity Investments in Cincinnati, Ohio. He joined Fidelity in 1984 as a Senior Financial Analyst and has held progressive positions of responsibility, such as Finance Manager, Director, Brokerage Services, and Assistant Vice President of Telemarketing prior to his recent promotion and transfer.

David is a 1982 graduate of Indiana University in Bloomington, Indiana, with a Bachelor's Degree in Business (Finance), and a Life Member of Delta Sigma Pi. A 1979 initiate of Alpha Pi Chapter, David served his chapter as

Senior Vice President. He now resides in Cincinnati, OH.

Thomas C. Burrell, *Indiana-Bloomington*, has been promoted to Corporate Buyer with Navistar International Transportation Corporation in Schaumburg, IL.



LUTZ RECEIVES MBA FROM IU

G. Jeffrey Lutz, *Indiana-Bloomington*, received his Master's of Business Administration (MBA) degree from Indiana University-Bloomington with concentration in corporate finance and product management/marketing. He completed his undergraduate degree in business computer systems in 1985.

Mr. Lutz has accepted a position as a Financial Specialist with NCR Corporation in Dayton, OH.

John L. Kitko, *Kent State*, is an account representative with Northwestern Mutual Life in Akron, OH.

Cathleen M. Roberts, *Kent State*, is a staff auditor for Kooperman & Wolf, CPA's.

Ronald S. Koot, *Penn State*, has been promoted to Assistant Dean and Director of Undergraduate Programs at The Pennsylvania State University in University Park, PA.

Victor S. Gregovits, *Robert Morris*, has accepted a new position as Account Executive with the Cleveland Cavaliers in Richfield, OH.

Lawrence D. Downs, *Rochester Tech*, has been appointed assistant professor of English at Nichols College.

Lisa U. Riley, *Southern Mississippi*, has accepted a new position as Securities Lending-Client Income Analyst with The Northern Trust Bank in Chicago, IL.

Marc R. Eschenburg, *Texas-Austin*, is employed as a supervisor, financial planning and reporting, with Enron Liquids Marketing in Woodlands, TX.

Edward A. Godwin, *Texas-Austin*, is employed as personnel director for the city of Lake Charles, LA.

Taking Note

Robert A. Buchholz, *Texas-Austin*, is employed by Southwest Securities Incorporated in Dallas, TX.

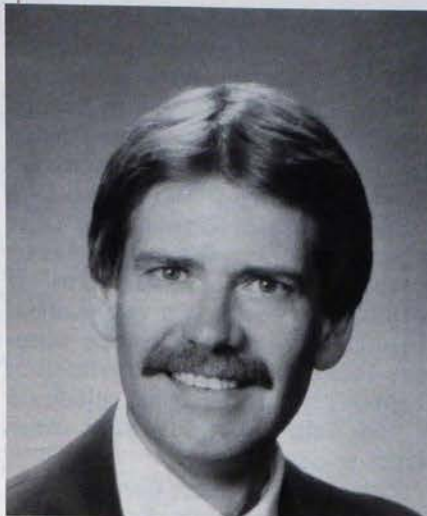
John S. Ludlam, *Texas-Austin*, is owner of John Ludlan Fine Stationer in Houston, TX.

Patrick C. Black, *Texas-Austin*, joined Salomon Brothers, Incorporated, in New York after completing his MBA in finance/real estate at the University of Texas.

Mark M. Moore, *Texas-Austin*, is employed as vice president-finance by Texas Metal Works, Incorporated, in Beaumont, TX.

Adam C. Bushong, *Texas-Austin*, is employed by the U.S. Navy as the supply officer on board the USS Stein (FF-1065).

John M. Crawford, Jr., *Texas-Austin*, is president of Screen Printing Association International as well as an author, speaker and consultant. He resides in Oakton, VA.



HILGENBERG HEADS WISCONSIN REALTORS ASSOCIATION

Terry N. Hilgenberg, *Wisconsin-Madison*, was installed as the president of the Wisconsin Realtors Association at their annual convention in Green Bay in September.

Mr. Hilgenberg has been active in the 10,500 member trade association for 12 years and has served on the executive committee for the past five years. He is the general manager of Coldwell Banker/Hilgenberg Realtors in Green Bay and Shawano, and he is a partner in Hilgenberg and Associates, a real estate development firm.

A 1971 graduate of Psi Chapter, he also holds a master's degree in real estate from the University of Wisconsin Graduate School of Business.

NEW POSITION, MERGER, DIVIDENDS?

If so, please let us know!

Send us press releases, photographs and additional information about yourself.
Share your successes with other Brothers by sending them to:

EDITOR
The DELTASIG of Delta Sigma Pi
330 South Campus Avenue
P.O. Box 230
Oxford, Ohio 45056-0230

Alumni Commentary

Active participation. As professionals, we are called upon to participate in many facets of life. Family, career, professional organizations and social activities demand a large portion of our available time. As alumni, it is imperative that we actively lead the fraternity, now and in the future, by setting the standard for active participation.

There are many avenues by which alumni can provide active support to Delta Sigma Pi. By devoting one afternoon or evening per month, you can make an important contribution to an organization dedicated to providing meaningful, life-long experiences for its membership.

Joining an alumni chapter is one of the most obvious ways to participate. Serving as a member of a national committee is another way to participate. There are other ways of being active that will provide benefits to you as well as the fraternity. Adopt a collegiate chapter in your area. Offer to serve as a professional speaker or arrange a tour of your firm, if permissible. Serve as a professional resource person for collegiate members interested in your profession. Display your membership certificate in your office alongside your other career achievements.

Each of us can, in our own way, contribute to our fraternity. Regardless of

form, be it time, effort or financial; every contribution is important. As a professional and a member of Delta Sigma Pi, we have a responsibility to lead by example. The description "active" is not and should not be for the exclusive use of collegiates.

Fraternally yours,

Randy L. Hultz

RANDY L. HULTZ
Vice President for Alumni Benefits
and Services

ARE YOU MOVING? Please Let Us Know

Attach your current mailing label in the space provided, fill in your new address and return this form to the address below.

New Address:

Name

Street, Route, Box, Apt.

City, State, Zip Code

Please send to: Delta Sigma Pi, 330 South Campus Avenue, P.O. Box 230, Oxford, Ohio 45056-0230

Mergers

Tim Ryan, *Akron*, on August 22, 1987, to Teresa Latorna, *Akron*.

Stephen J. Comerford, *Cal State-Sacramento*, on August 22, 1987, to Whitney Comerford, at Walnut Creek, CA.

Lisa S. Whiten, *Cal State-Sacramento*, on September 5, 1987, to Tom Day, at Roseville, CA.

Linda A. Russell, *Cal State-Sacramento*, on July 18, 1987, to Mark Dacto, at Oakland, CA.

Robert J. McHale, *Cal State-Sacramento*, on July 25, 1987, to Carolyn Thompson, at Sacramento, CA.

William J. Berry IV, *Clemson*, on June 20, 1987, to Virginia Lee Venable, *Clemson*, at Baltimore, MD.

Suzanne Dubail, *Eastern Illinois*, on August 22, 1987, to Doug DuBois, at Chicago, IL.

Pamela E. Waguespack, *Louisiana Tech*, on August 28, 1987, to Scott E. Russell, at Minot, MD.

Susan E. Heath, *Mississippi College*, on June 6, 1987, to O. Randall Jenkins, at Ridge-land, MS.

Darren Huggins, *North Texas State*, on May 24, 1987, to Paula Vachou, at Midland, TX.

John M. Chase, *North Texas State*, on May 23, 1987, to Judy Thompson, at Dallas, TX.

Lisa Ulmer, *Southern Mississippi*, on January 10, 1987, to Thomas H. Riley III, at South Bend, IN.

Sandra L. Lofland, *Tampa*, on May 9, 1987, to Jerry Payne, at Tampa, FL.

Deborah A. Salvey, *Texas Tech*, on July 4, 1987, to Timothy D. Carlson, at Plano, TX.

Cheryl L. Bradley, *Virginia Tech*, on July 11, 1987, to Spencer N. Brown, *Virginia Tech*, at Cleburne, TX.

Tracy A. Caste, *Virginia Tech*, on August 1, 1987, to Jeffrey B. Barnes, *Virginia Tech*, at Falls Church, VA.

Sally A. Frohnappel, *Wino-na State*, on September 6, 1987 to Raymond J. Solt, at LaGrange, IL.

Dividends

To Brother Gary R. Williams, *Eastern New Mexico*, and Elizabeth Williams, on May 16, 1987, a daughter, Zia Elizabeth.

To Brother Christina B. Geick, *Evansville*, and David Geick, a son, Christopher David.

To Brother James A. Bourgeois, *New Orleans*, and Gina Bourgeois, on May 25, 1987, a daughter, Amanda Alise.

To Brother Andrew E. Bourke, *Northern Arizona*, and Mary N. Bourke, *Northern Arizona*, on August 27, 1987, a daughter, Ashley Nind.

To Brother Gregory E. Hook, *Oklahoma*, and Sara Hook, on August 5, 1987, a daughter, Amy Marie.

To Brother and Mrs. Stephen Phillips, *Temple*, on March 29, 1987, a son, Steven David.

To Brother William O. Holt, Jr., *Virginia Tech*, and Debbie Holt, on March 9, 1987, a daughter, Countney Lowden.

Memoriam

The fraternity, its officers, its staff and the editor of the magazine do not assume responsibility or liability for the accuracy of this column. Information in this column is printed as it is reported to The Central Office for record keeping purposes.

Richard L. Schreiner, *Shepherd*, 9-19-87

Harold L. Cannon, *Cal State-Chico*, 10-8-87

Willis W. Alexander, Jr., *Missouri-Columbia*

Daniel J. Haughton, *Alabama*

Life Members

17031 George G. Fernandez, *Delta Omicron*, San Francisco State

17032 Lisa A. Marshall, *Alpha Epsilon*, Minnesota

17033 Robert A. Tavarez, *Theta Chi*, San Jose State

17034 Kathleen P. Alonzo, *Lambda Tau*, Bentley

17035 Kathryn A. Carl, *Kappa Omega*, Purdue

17036 David W. Houts, *Epsilon Omega*, Eastern Illinois

17037 Robert Yoakum, *Gamma Zeta*, Memphis State

17038 Lisa A. Wise, *Theta Kappa*, Akron

17039 Kristine L. Kroencke, *Iota Nu*, Northeast Missouri State

17040 Thomas P. Sullivan, *Alpha Kappa*, SUNY-Buffalo

17041 Shelley K. Krusemark, *Eta Pi*, Wayne State-Nebraska

17042 Bradley R. Hipp, *Epsilon Omega*, Eastern Illinois

17043 Tracy Segal, *Eta Xi*, Philadelphia Textiles

17044 Michelle Rischmueller, *Eta Pi*, Wayne State-Nebraska

17045 Ellen A. Goodlander, *Alpha Kappa*, SUNY-Buffalo

17046 John A. Collingwood, *Delta Mu*, U. of the Americas

17047 Patricia A. Knight, *Alpha Epsilon*, Minnesota

17048 Kathleen M. Murray, *Epsilon Rho*, Tampa

17049 Raymond M. Schummer, *Eta Mu*, Northern Illinois

17050 Kurt H. Buerger, *Eta Theta*, Angelo State

17051 Elizabeth C. Foster, *Eta Psi*, Houston

17052 Ronald J. Grommet, *Iota Pi*, San Diego State

17053 Carol C. Terrell, *Delta Nu*, Loyola-New Orleans

17054 Randall C. White, *Epsilon Omega*, Eastern Illinois

17055 Kristy M. Polster, *Pi*, Georgia

17056 Michael W. Nelson, *Delta Eta*, Lamar

17057 Michelle L. Pearce, *Eta Psi*, Houston

17058 Tamara D. Boyett, *Iota Sigma*, Evansville

17059 Janice L. Wear, *Iota Pi*, San Diego State

17060 Cami S. McGahan, *Iota Sigma*, Evansville

17061 Michael A. Piltch, *Theta Chi*, San Jose State

17062 Janice L. Kiewel, *Alpha Iota*, Drake

17063 James P. Walden, *Lambda Mu*, Pacific

17064 Carolyn S. Jones, *Alpha Upsilon*, Miami-Ohio

17065 Anthony J. Herques, Jr., *Eta Iota*, Nicholls State

17066 Louis E. Davis, *Iota Nu*, Northeast Missouri State

17067 Lisa A. Jacobsen, *Eta Pi*, Wayne State-Nebraska

17068 Ellen K. Corbin, *Kappa Nu*, Longwood

EXECUTIVE COMMITTEE MEETING

The Hyatt Orlando

Kissimmee, Florida

February 19-21, 1988

Collegian of the Year Commentary

Dear Brothers:

The month of January marks the culmination of numerous time periods . . . the calendar year, two months of holiday feasting and, most importantly, the professional football season with the playing of the Super Bowl. This year has been a trying one for the National Football League. The strike earlier in the season had lasting effects on football as a whole. In retrospect, however, we can learn several lessons from the strike which are applicable to Delta Sigma Pi, as well as professional sports.

One of the first lessons learned is the important of reacting to your environment. From the team owners' viewpoint, the possibility of a strike was a realistic factor in their environment from the start of the season. Some owners reacted to this threat, rounding up replacement players in anticipation of future events. Because of this, some lesser-rated teams were able to shine in the "replacement sea-

son". In much the same way, Deltasigs need to anticipate changes in their school environments. For example, the undergraduate school I attended recently adopted a liberal arts curriculum. The school is attracting a whole new breed of students with different interests and goals. Unless chapters adapt to happenings of this nature, membership could be diverted to competing organizations.

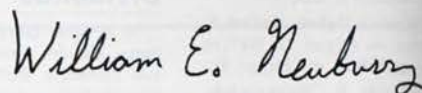
A second lesson is the importance of transition. The "replacement season" caused many players to be put into professional roles without adequate preparation. This resulted in a decreased quality of play. Just as the pre-season helps to prepare players for the big games, pledge sessions serve as a transitional period for developing members. The same point holds true for chapter leaders. Even the best high school players could hardly be expected to jump immediately into the professional level. Yet, without proper training, many star-

member-turned-officers suffer similar fates.

A final point is one of team unity. Subordinating individual ideas to the wishes of the majority is important to the smooth functioning of any organization. What would happen to a football team if everyone tried to run a different play? (By the looks of some of the replacement games, maybe they were!)

By next fall, many will have forgotten about this year's strike. We should not, however, forget the lessons that it teaches.

Faternally,



WILLIAM E. NEWBURY
Collegian of the Year 1987

**APPLICATIONS ARE NOW BEING ACCEPTED
FOR THE POSITION OF**

CHAPTER CONSULTANT

**WITH THE INTERNATIONAL FRATERNITY
OF DELTA SIGMA PI**

The position of Chapter Consultant, a two-year, full-time employment opportunity, is an exciting, challenging and rewarding position for any member of Delta Sigma Pi who is a recent graduate or who will be graduating during the spring of 1988.

Men and women interested in the position of Chapter Consultant should contact Director of Chapter Services C. Dean Ferguson for further information about the position and application requirements. All inquiries should be addressed to:

**C. Dean Ferguson, Director of Chapter Services
The Central Office
Delta Sigma Pi
330 South Campus Avenue, P.O. Box 230
Oxford, Ohio 45056-0230**

Headquarters Headlines



Michael J. Mazur, Jr.

Over the past six years that I have served as your Executive Director, I have wanted to institute a periodic column of my own in The DELTASIG. With our recently redesigned format, this is now a reality. This department will appear on a periodic basis. It is designed to cover items of interest that have come across my desk; anecdotes about events of interest within the fraternity and here at the office; letters to the Editor that are of general interest to the membership and other messages of interest that I wish to share with our readers who now number in excess of 30,000.

I hope that you are enjoying our new look! Manging Editor Mike Walsh and I have been planning since 1982 to institute a totally redesigned magazine effective with this 75th anniversary publication year of The DELTASIG. Please share your comments with us.

Last fall we experienced a major personnel change at The Central Office as Peg Donovan retired after nearly 30 years of continuous and dedicated service. During her tenure, over 100 chapters were installed and membership increased nearly four-fold. She served four Executive Directors and 11 of our Grand Presidents. Thousands of our members worked with Peg as she, during most of her employment, administered the Chapter Efficiency Index. She also served as one of our telephone receptionists. We wish Peg well on her new "life of leisure".

The retirement of Peg Donovan has resulted in several promotions and staff changes. Joan Howe now serves as our CEI Administrator with day-to-day responsibility for the Chapter Efficiency Index. Sharon Bourne now serves as our Computer System Operator with responsibility for the operation of our mainframe system as well as a wide variety of membership record functions. Donna Amrhein has moved from a secretarial position to that of Life Membership and Order Clerk with responsibility for the processing of Life Memberships and supply and jewelry orders. Cyndy Dykes has moved from a part-time po-

sition to a full time secretarial position. Lastly, Darin Ferguson, a student at Miami University, has joined us as a part-time printing and filing clerk.

Over the first half of this academic year, we have hosted several hundred members who have visited and toured The Central Office. Our facility here in Oxford is more than an office building; it is also a museum and archives facility. Our many visitors are often surprised by the extensive number of "behind the scenes" functions that are administered here. Many are enthralled by the impressive displays of fraternity memorabilia such as the pencil sketch of the chapter charter and the badges of early leaders of the fraternity, including one of our Founders. All members and friends of Delta Sigma Pi are welcome to visit and to tour The Central Office. Chapters should consider planning an entire series of professional tours encompassing not only The Central Office, but some of the many businesses and industries in Cincinnati or Dayton, our neighboring cities. We are proud of our headquarters facility and wish to share our pride with you!

In closing, I wish all Deltasigs a most productive and prosperous 1988!

Fraternally yours,

A handwritten signature in cursive script that reads "Michael J. Mazur, Jr." The signature is written in dark ink and is positioned above the typed name.

MICHAEL J. MAZUR, JR.
Executive Director

DELTA SIGMA PI

SUMMER

LEADERSHIP SCHOOLS

Northern Province.....	July 2-3, 1988	Buffalo/Niagara Falls, New York
Southern Province	August 27, 1988	Atlanta, Georgia
Mid-American Province....	July 16, 1988	St. Louis, Missouri
Western Province	July 23, 1988	Los Angeles, California

PLAN TO BE THERE!